



**ROYAL EXCHANGE**

General Insurance

Annual Report & Accounts 2020

**HONORING  
THE PAST  
TREASURING  
THE PRESENT AND  
MEETING FUTURE  
CHALLENGES**

# ROYAL EXCHANGE General



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  - Crop Insurance
  - Livestock Insurance
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 [www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com)

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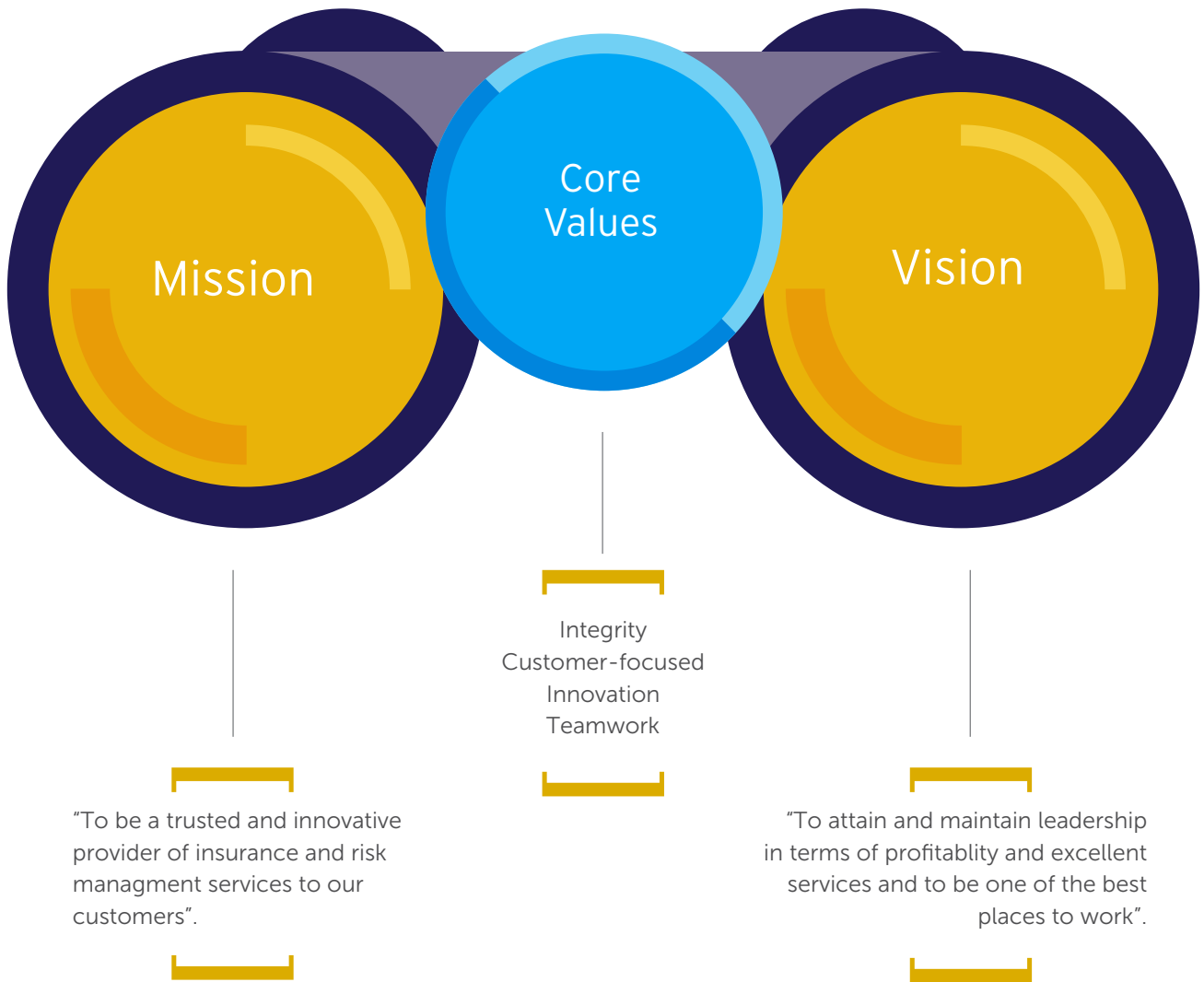
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Honoring the past  
Treasuring the present and  
meeting future challenges



# Corporate Information

## Registered Office

New Africa House  
31, Marina  
Lagos  
Nigeria

## Operations Office

34-36 Oshodi/Apapa  
Expressway, Oshodi,  
Lagos

## Directors

Alhaji Rabiu Gwarzo, OON	Chairman
Mr. Benjamin Agili, MIOB	Managing Director
Mr. Nnamdi Oragwu	Non-Executive Director
Chief Uwadi Okpa-Obaji	Non-Executive Director
Mr. Ernesto Costa	Non-Executive Director
Mr. Adeyemo Adejumo	Non-Executive Director
Mrs. Jane Ekomwereren	Executive Director (Technical)

## Company Secretary

Ms. Sheila Ezeuko, ACIS, MIOB  
General Counsel/Company Secretary  
FRC/2013/NBA/000000004059

## Company Registration Number

RC: 725727

## Preparation Supervised by

Ms. Toyin Azeez  
Chief Financial Officer  
(FRC/2013/ICAN/00000004008)

## Reinsurers

Nigeria Reinsurance Corporation  
Africa Reinsurance Corporation  
Continental Reinsurance  
WAICA Reinsurance Corporation  
Swiss Reinsurance Corporation  
Zep Reinsurance  
Global Reinsurance  
NCAE Reinsurance  
Kenya Reinsurance  
Aveni Reinsurance  
Score Reinsurance  
Capsicum Reinsurance

## Auditor

Deloitte & Touche  
Civic Towers,  
Plot GA 1, Ozumba Mbadiwe Avenue  
Victoria Island, Lagos  
Nigeria

## Bankers

Access Bank Plc  
Union Bank Plc  
Guaranty Trust Bank Plc  
First Bank of Nigeria  
First City Monument Bank  
Sterling Bank Plc  
Royal Exchange Microfinance Bank Limited  
Fidelity Bank Plc  
Ecobank Nigeria Limited  
Heritage Bank Limited  
Zenith Bank Plc  
Stanbic IBTC Bank Plc  
Jubilee Life Mortgage Bank  
United Bank For Africa Plc  
Polaris Bank Limited  
Wema Bank Plc

## Actuary

Ernst & Young  
FRC/NAS/00000000738



# Corporate Profile

Royal Exchange Assurance, London, (REA) was founded in 1720 and was one of the first two insurance companies to receive legal status by the Royal Charter and started operations in Nigeria represented by Barclays Bank DCO in 1918.

A branch of REA, was established in Lagos on February 28, 1921 originally for marine business. The branch however expanded within a year to include fire and life insurance. The establishment of the branch in Nigeria was as a result of expansion drive of REA in the early 20th century.

Following the directive of the National Insurance Companies (NAICOM) on recapitalization of insurance companies in 2006, the Company adopted a group holding structure and elected to split its operations into life and general businesses during the 2007 recapitalization exercise. Upon this decision, Royal Exchange General Insurance Company Limited (REGIC) was incorporated and licensed by NAICOM to offer the full range of general and special risks insurance products. With decades of experience in the Nigerian market, the Company has an enviable reputation for reliability, integrity, professionalism, technical competence and financial strength.

The Company operates from thirteen (13) branches nation-wide to ensure maximum outreach and complete accessibility to its customer base. The recent implementation of a web-enabled backbone IT system has further enhanced its ability to provide incomparable service to our customers.

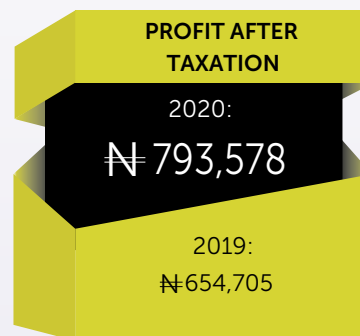
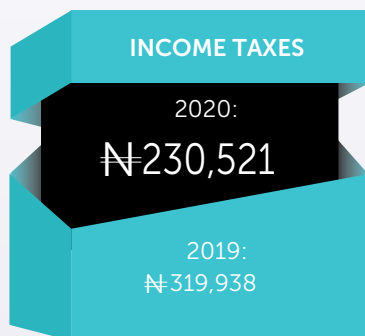
The Company's capacity to underwrite oil and gas risks is widely acknowledged throughout the industry and its foray into agriculture insurance has given REGIC a stronger foothold in the insurance market in Nigeria,

With its unwavering dedication to its core values, the Company continues to maintain its lead in underwriting many of the major corporate risks in Nigeria.

The Company has an Authorized Share Capital of ₦10 billion made up of 10 billion ordinary shares of ₦1 each and an Issued and Paid-Up capital of ₦5.367 billion. As at December 31, 2020, the Shareholders' Funds stood at ₦10.22 billion with Total Assets of ₦24.28 billion.

REGIC is a strong brand in the insurance sector, highly rated within the industry for experience in minimising risks and paying claims, among other virtues. The Company would continue to ensure its relevance in the environment in which it operates by reinventing itself continuously, refreshing its strong brand with emphasis on experience and competence.

# Results at a Glance



# Notice of Annual General Meeting

NOTICE is hereby given that the 13th Annual General Meeting of **ROYAL EXCHANGE GENERAL INSURANCE COMPANY LIMITED** will be held virtually at the Operations Office 34/36 Oshodi - Apapa Expressway, Oshodi Lagos State on **Wednesday, September 22, 2021** at 11.00am to consider and transact the following business:

## Ordinary Business:

1. To lay before the meeting the Audited Accounts of the Company for the year ended December 31, 2020 together with the Report of the Directors and Auditors and the Audit Committee thereon.
2. To elect/re-elect directors.
3. To approve the remuneration of the directors.
4. To authorize the directors to appoint and fix the remuneration of the External Auditors.
5. To appoint members of the statutory audit committee.

## By the Order of the Board



**SHEILA EZEUKO**, ACIS, MIoD  
General Counsel/Company Secretary

## Registered Office Address

New Africa House  
31, Marina, Lagos

20 August, 2021



**Ms. Sheila Ezeuko**, ACIS, MIoD  
General Counsel/Company Secretary

## NOTES

- **Proxy**

A member of the Company entitled to attend and vote at the Annual General Meeting can appoint a proxy to attend and vote instead of him/her. A proxy need not be a member of the Company.

A proxy form is enclosed in the Annual Report and Accounts. For the instrument of the proxy to be valid, it must be completed, duly stamped for the purpose of this meeting, and sent to the Company Secretary not less than 48 hours before the time fixed for the meeting.



## Notice of Annual General Meeting Cont'd

Consequently, members are required to appoint a proxy of their choice from the list of the proposed proxies to represent them at the meeting:

- 1) Alhaji Rabiu M. Gwarzo, OON - Board Chairman
- 3) Ms. Sheila Ezeuko, ACIS, MIOD - General Counsel/Company Secretary

- **Right to Ask Questions**

It is the right of shareholders to ask questions not only at the Annual General Meeting but also in writing prior to the meeting. Such questions should be addressed to the Company Secretary and submitted at the registered office of the Company not later than one week before the Annual General Meeting.

- **Directors' Profiles**

The profile of the Directors, including those for re-election, is enclosed in the Annual Report and can be assessed on the Company's website [www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com).

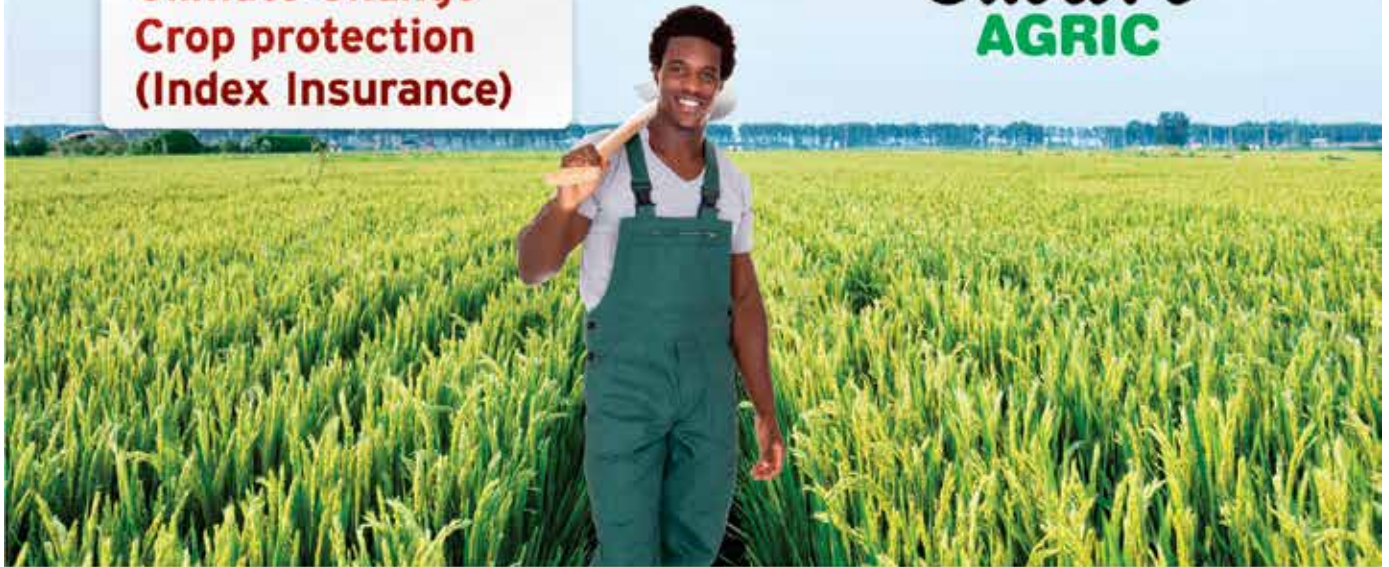
- **Electronic Annual Report**

The electronic version of the Annual Report will be available online for viewing and download from the Company's website: [www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com). Shareholders who have provided their email addresses to the Company Secretary will receive the electronic version of the Annual Report via email.

**ROYAL EXCHANGE**  
General

Control your farm risk with

**Climate Change  
Crop protection  
(Index Insurance)**



CROP CYCLE:	GERMINATION	VEGETATIVE & FLOWERING	MATURITY
PERILS COVERED:	<p>No rains/dry spells</p>	<p>Low Vegetation</p>	<p>Excess Rainfall</p>

Nigerian farmers are very skilled at managing their risks. However, some risks are difficult to control, like extreme weather events. Royal Exchange's Climate Change Insurance helps farmers manage their risks better and create a more resilient farm business.

**For more details and enquiry, kindly contact:**

**Chukwuma Kalu**  
Head, Agribusiness &  
Business Development  
Tel: 0705 736 2364

**Kabir Mohammed**  
Agric Marketer, North  
Tel: 0703 936 4573

**Dr. Olayemi Bamigbade**  
Agric Marketer, South West  
Tel: 0903 237 6152

**Kehinde Alao**  
Agric Underwriter  
Tel: 0805 697 7512

Email: [info@royalexchangeplc.com](mailto:info@royalexchangeplc.com), [general@royalexchangeplc.com](mailto:general@royalexchangeplc.com)

[www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com)

# Chairman's Statement



**Alhaji Rabiu M. Gwarzo, OON**  
Chairman

**We will remain focused in building a team that will achieve our vision to be a reliable and trusted industry leader in Nigeria providing innovative insurance products and services to our esteemed customers.**

Distinguished Guests, Ladies and Gentlemen,

On behalf of the Board of Directors and Management of Royal Exchange General Insurance Company Limited (REGIC), it is my pleasure to welcome you to the 13th Annual General Meeting holding this 22nd day of September 2021 in Lagos and virtually on our live online platform. I shall be presenting to you for your consideration, amongst other items, the annual report and financial statements for the year ended December 31, 2020.

I am happy to announce to you that this year marks 100 years of our mother brand, Royal Exchange, in the Nigerian insurance market. I am confident that our company shall be one of the insurance brands that will survive the next century as one of the most outstanding and successful brands in the world.

## The Business Environment

Nigeria is the most populous country in Africa. Its economy is the largest in Africa. The petroleum sector still accounts for about half of government revenues and a large share

of foreign exchange earnings, although the service, agriculture, and manufacturing sectors, when combined, employ a much larger proportion of the labor force and contribute most of Gross Domestic Product for the country. Nigeria plays a vital political and economic role in Africa and exerts a very significant influence on regional bodies such as the African Union (AU) and the Economic Community of West African States (ECOWAS). Nigeria has emerged as a leading technology hub in Africa. With a youthful, rapidly growing population and abundant natural resource reserves, Nigeria has the potential to become a global economic powerhouse.

During the year under review, the political environment has remained largely stable and it is expected to remain so in the next two years when uncertainties regarding the next general elections are expected. On the contrary, the socio-economic environment was very challenging. The cost of doing business remained high. The issues of general insecurity caused by banditry, kidnappings and insurgency in some sections of the country assumed a more dangerous dimension.

## Chairman's Statement Cont'd

In 2020, the twin shocks of a collapse in the global price of oil, Nigeria's top export and Covid-19 pushed the economy into a deep recession. Despite these and other challenges, your company was able to achieve improved results.

### The Operating Results

The 2020 operating results show an increase of 12% in our Gross Premium to ₦11.87billion from ₦10.58billion recorded in 2019. The Net Claims paid reduced to ₦689.53million in 2020 from a figure of ₦1.11billion in 2019. We made an Underwriting Profit of ₦1.45billion in 2020 against ₦1.15billion achieved in 2019. We made an Investment Income of ₦582million in 2020 while our Profit-Before-Tax grew to ₦1.02billion, from ₦975million achieved in 2019 while Profit-After-Tax increased to ₦794million as against ₦655million we achieved in 2019.

### The Future Outlook

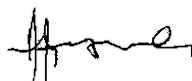
The future of our company is looking very bright as we about to finalize discussion with our second strategic investor, which will ultimately increase our capacity to underwrite big ticket manufacturing and make our company bigger and stronger. Our company is therefore well positioned to play big in the key market segments. With a strong financial base, implementing cutting-edge technology solutions and a well-articulated and clearly defined business strategies to drive growth across its major lines of business will be the key to success in the years ahead. Our capacity to underwrite and retain more risks profitably has greatly improved. Our corporate governance

practices will be maintained at global standards. The strategic restructuring and repositioning of the company will continue to ensure a complete renewal of our systems and processes to enable us compete favourably in the insurance market in Nigeria.

We will remain focused on building a team that will achieve our vision to be a reliable and trusted industry leader in Nigeria providing innovative insurance products and services to our esteemed customers. We will also continue to invest in research and technology to lead the industry in its quest for digital transformation.

The Board of Directors has mandated the management team to be resolute in the implementation of the approved 5-year Strategy Plan and ensure the objectives are not only met but exceeded. The Board will continue to provide support to the management team and play its oversight functions to ensure we remain the leading company in its industry.

I thank you all for your unflinching support to the company and wish us all successful deliberations.



**Alhaji Rabiu M. Gwarzo, OON**

Chairman,  
Board of Directors  
20 August, 2021

# Managing Director's Statement



**Benjamin Agili, MloD**  
Managing Director

**We will continue to drive premium growth and profitability with the launch of key strategic initiatives aimed at growing the retail and direct sales portfolio. The implementation our 5-year Strategic Plan has commenced and is going on well.**

The Chairman, Directors, management and staff of Royal Exchange General Insurance Company Limited (REGIC), I welcome you all to this Annual General Meeting of our company. Even though this is a virtual meeting, due to the Covid-19 guidelines, I am glad to know that we are all well and keeping safe. I am confident that the on-going efforts of medical scientists, corporate entities and governments globally, in tackling this pandemic will yield positive result and bring an end to this global pandemic.

The year 2020 was a very tough year in Nigeria. The economy was adversely affected by four major issues – the Covid-19 Pandemic lock-down, the EndSARS nationwide protests that led to increase in insurance claims pay-outs, the sharp rise in the spate of insecurity evidenced by kidnappings, killings and destruction of property and slump in the price of crude oil – the key driver of Nigeria's government revenue.

Due to the sharp and steady drop in crude oil prices and a result of global demand due to the lock-down of most economies to curtail the spread of Covid-19, the Nigerian economy went into recession in the year 2020 which upturned the previous three years of recovery path. The lockdown greatly affected aviation, tourism, hospitality, restaurants, manufacturing, and trade business. Inflation rose to over 12.8% in 2020 from 11.4% in 2019. This was driven by increase in food prices due to challenges on local supplies as well as unfavourable exchange rate that widened to about 24%. The government during the year removed fuel subsidies while there was increase in electricity tariffs and these added further to inflationary pressures. The CBN cut the policy rate by 100 basic points to 11.5% to boost the economy. Fiscal deficit widened to 5.2% in 2020 from 4.3% in 2019. Total public debt increased higher than the 2019 figure. Domestic debt represented 63% of total debt, and external debt, 37%. Debt servicing remained a huge burden on the government. Unemployment, poverty and income inequality remained high.



## Managing Director's Statement Cont'd

Despite the challenges of 2020 which flowed into part of 2021, the Nigerian economy is expected to grow by 1.5% in 2021 based on a projected improvement in global crude oil prices and production. The government has put in measures to stimulate the non-oil sectors of the economy.

The insurance sector is still undergoing a new recapitalization programme driven by the regulator and may likely be brought to a close by the end of 2021 and will impact positively on the underwriting capacity of the players.

Despite the many challenges during the year under review, we were able to achieve a Gross Written Premium of ₦11.87billion which indicates 12% growth from ₦10.58billion achieved in 2019. A Net Claims figure of ₦689.53million was paid in 2020 as against the figure of ₦1.11billion in 2019 which represents 38% decline in 2020. An Underwriting Profit of ₦1.45billion was made in 2020, this shows 26% growth compared to ₦1.15billion achieved in 2019. Investment Income declined by 22% from ₦742million in 2019 to ₦582million in 2020. We achieved Profit-Before-Tax of ₦1.02billion as against ₦975million achieved in 2019 while Profit-After-Tax increased by 21% to ₦794million from a figure of ₦655million in 2019.

We will continue to drive premium growth and profitability with the launch of key strategic initiatives aimed at growing the retail and direct sales portfolio. The implementation of our 5-year Strategic Plan has commenced and is going on well. Our focus of developing our people, ensuring operational efficiency through our on-going Digital Transformation initiatives are still on course. We are increasing our tempo of implementing our strategies of product innovation, channel innovation, brand improvement and service excellence.

We were very active in the agribusiness in 2020 and this led to the growth of our gross premium higher than what we achieved in 2019. Currently, the agricultural sector in Nigeria is facing a serious insecurity challenge that has made most farmers desert the farms. The CBN funding of most agric projects planned for the current year is being challenged by the decrease in government revenue resulting from falling oil prices

Our parent company is 100 years old but for us at REGIC there is an on-going renewal of our business operations to continuously meet the fast changes in the business environment. Our clients remain confident in our ability to continue to deliver on our promise. The company has continued to energize the management team. As part of our strategy, our brand is being repositioned to gain more market visibility. We will continue to do business in new and better ways, all the time.

I sincerely appreciate the Board and my colleagues for their unrelenting support and positive contributions in our effort to drive growth and profitability of the business. I would like to use this opportunity to assure you of the commitment of my team in achieving the objectives set for us by the shareholders.

Thank you.



**Benjamin Agili**, MloD  
Managing Director  
20 August, 2021



# Report of Corporate Governance

## INTRODUCTION

**The dynamics of our business environment have been changing very rapidly in the last few years and require proactive and strategic response to keep the business going. Despite the huge and increasing challenges in the business environment, the company is committed to maintaining the high standards of corporate governance in its drive towards satisfying its customers in order to deliver attractive returns to the shareholders. By maintaining high ethical standards, the company has maintained its good reputation and has continued to gain more confidence in the marketplace. In view of this, the Company has continued to develop and implement its governance standards with a view to embedding and promoting a culture of innovation, integrity, accountability and transparency in the conduct of its operations.**

### Corporate Governance Culture

To ensure the Company stays faithful to its commitment as a responsible corporate entity with accountability to all its stakeholders, the Company annually exposes members of the board and management to corporate governance trainings and maintains the culture of an annual board appraisal system to ensure the board and management are alive to their responsibilities. Similarly, the Company imposes both standards of conduct at all levels and appropriate procedures for internal controls in order to maximize opportunities and effectively identify

and manage potential risks. Thus, there is a deliberate consciousness to maintain effective corporate governance in the organization.

The corporate governance architecture is periodically reviewed for improvement and ensuring that it is in line with best practices of corporate governance system. The company's governance structure is designed to guarantee the right and equitable treatment of shareholders and other stakeholders. At the helm of affairs of this structure is the board of directors which is comprised of Seven (7) members, comprising the Chairman, Four (4) Non-Executive Directors and Two (2) Executive Directors.

#### The Board of Directors

The Board of Directors is the principal driver of strategic affairs and corporate governance of the Company and has overall oversight responsibility for ensuring that the tenets of good corporate governance are adhered to. The Board is chaired by the Chairman.

The Board appoints committees to help carry out its duties. Given the separation of roles of the Chairman and the Chief Executive Officer (CEO), the Board appoints Non-Executive Directors as chairmen of Board committees. Board committees work on key issues in greater details than would be possible at full Board meetings, which helps to ensure more effective full Board meetings. Each Board committee reviews the results of its meeting with the full Board. All the current Non-Executive Directors served on the Board throughout 2020.

#### The Company Secretary

The Company Secretary is the gate keeper of the organization and is responsible for assisting the Board and Management in the implementation of the Code of Corporate Governance, coordinating the orientation and training of new Directors and the continuous education of Non-Executive Directors. She consults regularly with Directors to ensure that they receive required information promptly. She is the custodian of all corporate information and history of the Company. She engages and interfaces with shareholders and stakeholders of the Company. She protects the corporate image of the Company. She maintains a professional relationship with the regulators.

#### Non-Executive Directors (NED)

The Non-Executive Directors' (NED) roles are limited to contributing to strategic decision making. Each non-executive director brings wide experience and knowledge to bear in the quality of decision making. They are not involved in the day-to-day operations of the business.

#### Executive Directors (EDs)

The Executive Directors' appointments are based on contractual agreements and may be renewed subject to a satisfactory annual performance evaluation. The tenure of an Executive Director is determined by the Board.

## Report of Corporate Governance Cont'd

### Separation of Roles and Responsibility

There is a separation of roles and responsibility of the Chairman of the Board and the Managing Director (MD) of the Company. The different committees of the board are charged with different responsibilities and their meetings are held regularly and as required by regulations.

### Board Meetings and Attendance

The board meetings are scheduled quarterly. In the year under review, the board met Five times with an attendance rate of 100%.

S/N	Board Meeting Attendance	Status	Designation	Attendance	% Attendance
	<b>Directors</b>	<b>4</b>			
	<b>Expected Meetings</b>	<b>4</b>			
	<b>Actual Meetings</b>				
1	Alhaji Rabiu Gwarzo, OON	Non-Executive Director	Chairman	5	100%
2	Mr. Nnamdi Oragwu	Non-Executive Director	Member	5	100%
3	Chief Uwadi Okpa-Obaji	Non-Executive Director	Member	5	100%
4	Mr. Ernesto Costa	Non-Executive Director	Member	5	100%
5	Mr. Adeyemo Adejumo	Non-Executive Director	Member	5	100%
6	Mrs. Jane Ekomwren	Executive Director	Member	5	100%
7	Mr. Benjamin Agili	Executive Director	Member	5	100%

### Board Committees

The Committees provide recommendations on matters to the main board. There are four committees established to maintain oversight on the business strategy of the Company. Each committee has its defined charter which embodies its guiding principles and sets out its composition, functions, responsibilities and scope of authority.

Record of Committee meetings are kept and extract of the major issues are raised and reported at the full board meetings for deeper consideration, resolution and directives.

## Report of Corporate Governance Cont'd

The following are the Board committees:



### Establishment and Governance Committee

The Committee is responsible for determining the remuneration of the executive and non-executive members of the Board, nominations for approval of the Board candidates to fill Board vacancies and for the continuous review of senior management succession plans and remunerations.



### Audit and Compliance Committee

The Committee serves as a focal point for communication and oversight regarding Financial Accounting Reporting. It is responsible for reviewing the standards of internal controls, including the activities, plans, organization and quality of internal audit.



### Enterprise Risk Management & Strategy Committee

The Committee is responsible for overseeing, setting and reviewing the risk governance framework, including risk management and control, risk policies and their implementation as well as the risk strategy and monitoring of operational risks. The Committee is also responsible for the development, articulation and execution of the Company's long term strategic plan on the one hand, and advisory oversight responsibilities relating to potential mergers, acquisitions and other key strategic transactions outside the ordinary course of the Company's business.



### Finance, Investment and General Purposes Committee

The Committee is responsible for oversight functions on issues relating to the strategic planning, budgetary process, procurements, corporate finance, resources and assets utilization, capital structure and reporting the financial performance of the Company. The Committee also assists the Board in its oversight functions with respect to investment strategies, investment portfolio performance, investment mix and the overall investment performance of the Company.

# Report of Corporate Governance Cont'd

## Engagements

To foster an atmosphere of cordiality and in recognition of their importance to the different businesses within the Company, Management regularly engages the regulators to ensure the extant regulations are complied with. Similarly, Management continually engages its shareholders and with the intent of fostering better understanding of the Company's governance mechanisms and performances.

## Code of Business Ethics

There is a Code of Business Ethics for the Company for the Board and Staff. To strengthen the Company's zero tolerance for unethical behavior; the Company instituted a whistle blowing policy meant to encourage the reporting without retribution, of perceived or real unwholesome unethical behavior in the Company.

## Board Performance Evaluation

Appraisal of the performance of the Company's Board was also conducted by independent consultants in compliance with the NAICOM Code of Corporate Governance and their report was submitted to NAICOM.

## COMPANY GOVERNANCE STRUCTURE AND SHAREHOLDERS

### Operational Company Structure

Royal Exchange General Insurance manages its exposure to Company governance on a matrix depicting lines of business and functionalities which reflect in the areas of responsibility.

The Board is headed by the Chairman. Board members are subject to standards of business conduct policies, rules and regulations to avoid conflict of interest and use of insider information. The Board appoints committees to help carry out its duties. Given the separation of roles of the chairman and the chief executive officer, the Board appoints Non-Executive Directors as chairmen of Board committees. Board committees work on key issues in greater details than would be possible at full Board meetings, which helps to ensure more effective Board meetings. Each Board committee presents its recommendations to the board for approval, amendments and ratification as the case may be during board meetings.

### The Management Executive Committee (MEC)

The Management Executive Committee (MEC) is headed by the Managing Director and comprises of all the Heads of various Departments.

The MEC is responsible for the implementation of all Board approved strategic initiatives, in other words, it is responsible for the day to day running of the Company, the achievement of all business and operational plans, targets, strategies and objectives within the Company's risk management framework; and the development of advanced reporting procedures to ensure the Board is fully informed at all times.

Monthly strategic business activities and operating environments are discussed at the MEC level where strategic

directions are set. The reports cover the financial performances, risk assessments, regulatory activities among others.

To ensure an effective and consistent compliance culture in the Company, REGIC oversees compliance risk and promotes training and best practice implementation in the Company, therefore affirming the Company's commitment to a zero tolerance for regulatory breaches.

### Information to Shareholders

The Company is committed to continually disclose all material information in a timely and transparent manner to its shareholders.

To ensure the shareholders' are adequately informed and their interest protected, the Company has an Investors Relations Unit domiciled in the Company Secretariat to deal directly with enquiries from shareholders and ensures that

shareholders' views are escalated to Executive Management and the Board.

### Going Concern

Information relating to the Company's going concern status is periodically released to the investors on quarterly, half-yearly and annual basis in widely read national newspapers and our web page [www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com)

### Annual General Meeting

In compliance with statutory and regulatory requirements the Annual General Meeting of the Company is held annually and provides the shareholders of the Company or their proxies with an opportunity and direct access to the Executive Management to deliberate and take decisions on the issues affecting the Company. The Annual General Meeting is

## Report of Corporate Governance Cont'd

attended by representatives of regulators, National Insurance Commission (NAICOM) and the External Auditors Messrs. Deloitte & Touché as well as the major shareholders.

### Communication Policy

The Company ensures that communication and information dissemination regarding the Company's operations to stakeholders and the general public is timely, accurate and continuous. Such information is available on the Company's website, <https://www.royalexchangeinsurance.com>.

### Whistle Blowing Procedures

The Company is committed to the highest standards of ethical, moral and legal business conduct. In line with this commitment and philosophy of open dialogue and communications, the Company established a whistleblower policy which provides protection for any whistleblower who raises concerns in good faith regarding incorrect or inappropriate financial reporting, violation of laws or regulations, possible fraud and corruption and health & safety risks including risks to the public as well as other staff.

### Complaints Management

The Company resolves customers' complaints whenever they arise and appreciates feedbacks for business improvement and customer retention strategy. The complaints may be in form of any expression of dissatisfaction, resentment or grievances whether justified or not, made by a person or corporate body about any aspect of its operations, services, personnel, policies, shares or dividends. The company's complaints and feedback structure ensures prompt resolution of customers' complaints. There is a dedicated Complaints Unit apart from our Contact Center responsible for receiving, escalating, ensuring prompt investigation and resolution of customers' complaints within the specified Service Level Agreements (SLA).

### Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) Framework

The Company is committed to ensuring that its products and services are not used for Money Laundering and Financing of Terrorism and Proliferation of Weapons of Mass Destruction and that, its processes and procedures are in compliance with all applicable Laws and regulations on Money Laundering.

To this end, there is an annual awareness and sensitization training on AML/CFT for the Company's Board members, Management and staff across the nation on money laundering techniques and how to combat it. There is also in place continuous compliance risk assessments and profiling of all our products and customers for effective combating of AML/CFT violations with an enshrined due diligence in place for all our business activities.

### Statement of Compliance

Royal Exchange General Insurance Company Ltd. has in place an effective Risk Management, Control and Compliance system and an effective internal audit system committed to ensuring that regulatory guidelines are strictly adhered to.



**Sheila Ifeyinwa Ezeuko**, ACIS, MIoD  
General Counsel/Company Secretary  
FRC/2013/NBA/00000004059 Lagos, Nigeria  
20 August, 2021

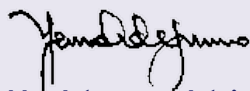
# Risk Management Statement

The Company recognizes that for it to achieve its long-term vision, goals and objectives, it must put in place structures to promptly identify and manage risks that could hinder its ability to deliver its services effectively and efficiently to customers and all stakeholders. The Board of Directors through the Board Risk & Strategy Committee has continued to perform its oversight role in ensuring that risk management forms and remains a critical part of the company's corporate governance structure to ensure the protection of our shareholders' value. The main objective of the Committee's oversight responsibility is to ensure the company's key risks are managed within the risk appetite, risk limits and thresholds set by the Board as well as the Regulators.

The risk governance structure of the company consists of the Board Risk & Strategy Committee, the Management Risk Committee and the Chief Risk Officer/Head of Enterprise Risk Management who is a key member of the management team and reports also directly to the Board Risk & Strategy Committee. Our risk management philosophy is anchored on an objective and in-depth analysis of risks before decisions or actions are taken; and on the provision of adequate and timely intervention mechanisms necessary to minimize loss or business disruption and to ensure prompt and adequate recovery and business continuity in the event of a risk crystallizing.

The Board Risk & Strategy Committee had in the year under review performed risk oversight functions diligently and confirms that there were no serious breaches capable of preventing the company from achieving its objectives.

As part of our determination to build a policy and process-driven and risk conscious organization, we will continue to work with the Management Risk Committee and the Chief Risk Officer to improve our risk management structures and policies to ensure they remain relevant in ensuring business sustainability and corporate survival in the face of the ever-changing and increasing complexity of risks in our business environment.



**Mr. Adeyemo Adejumo**

Chairman, Board Risk & Strategy Committee  
FRC/2013/CIIN/00000003825





**ROYAL EXCHANGE**  
General

Control your farm risk with

# CLIMATE CHANGE CROP PROTECTION

INDEX INSURANCE



## CROP CYCLE:

GERMINATION

VEGETATIVE & FLOWERING

MATURITY

## PERILS COVERED:



No rains/dry spells



Low  
Vegetation



Excess  
Rainfall

Nigerian farmers are very skilled at managing their risks. However, some risks are difficult to control, like extreme weather events. Royal Exchange's Climate Change Insurance helps farmers manage their risks better and create a more resilient farm business.

## For more details and enquiry, kindly contact:

**Chukwuma Kalu**  
Head, Agribusiness &  
Business Development  
Tel: 0705 736 2364

**Kabir Mohammed**  
Agric Marketer, North  
Tel: 0703 936 4573

**Dr. Olayemi Bamigbade**  
Agric Marketer, South West  
Tel: 0903 237 6152

**Kehinde Alao**  
Agric Underwriter  
Tel: 0805 697 7512

Email: [info@royalexchangeplc.com](mailto:info@royalexchangeplc.com), [general@royalexchangeplc.com](mailto:general@royalexchangeplc.com)

[www.royalexchangeinsurance.com](http://www.royalexchangeinsurance.com)

# Board of Directors



**Alhaji Rabiu M. Gwarzo, OON**  
Chairman



**Mr. Benjamin Chizea Agili, MloD**  
Managing Director



**Mr. Nnamdi Oragwu**  
Director



**Mr. Ernesto Costa**  
Director



**Chief Uwadi Okpa-Obaji**  
Director



**Mr. Adeyemo Adejumo**  
Director



**Mrs. Jane Ekomwereren**  
Executive Director (Technical)



**Ms. Sheila Ezeuko, ACIS, MloD**  
General Counsel/  
Company Secretary

# Board of Directors' Profile



**Alhaji Rabiu M. Gwarzo, OON**  
Chairman



**Mr. Benjamin Chizea Agili, MloD**  
Managing Director

Alhaji R.M. Gwarzo, OON is the Chairman of Royal Exchange General Insurance Company Limited and an Associate of the British Society of Commerce. He holds a Certificate in Accounting and Finance for Developing Countries from the University of Strathclyde, Glasgow, Scotland Business School and a Certificate in Wheat Marketing & Processing from Kansas State University, USA. He is an Associate of the Institute of Industrialists and Corporate Administrators (AIICA) and a Fellow of the Institute of Industrialists and Corporate Administrators (FIIC). He has undertaken several national assignments and is currently on the Board of several publicly quoted and private companies. He was appointed to the Board of the Company on October 17, 2018.

Mr. Benjamin Agili is a graduate of Building Technology from the Institute of Management and Technology, Enugu and holds an MBA in Financial Management from Lagos State University, Ojo, Lagos State. He is a Fellow of the Chartered Insurance Institute of London (FCII), and a Fellow of the Chartered Insurance Institute of Nigeria (FIIN).

He started his insurance career with UNIC Insurance Plc. He joined Royal Exchange Plc in 2003 as an Assistant General Manager (Eastern Operations) and was later elevated to a Regional Director in 2007. In November 2015, he was appointed Managing Director of Royal Exchange General Insurance Company Limited.

He has garnered over twenty-eight years of cognate insurance experience cutting across vital areas of insurance practice such as underwriting, claims, risk management, marketing and branch operations.

Agili, is well exposed and trained, having attended several courses, seminars and workshops within and outside Nigeria. He is an alumnus of the SwissRe Insurance Training Centre, Zurich, Switzerland. He has also attended the Authentic Leadership Development Programme by Harvard Business School, Boston, USA.



## Board of Directors' Profile Cont'd



**Mr. Nnamdi Oragwu**  
Director

Mr. Nnamdi Oragwu obtained a Bachelor of Science in Public Administration from the Enugu State University of Science and Technology, a Bachelor of Law Degree from the University of Benin, Edo State and a Diploma in International Business Organizations from IBA Practice Diploma Program, College of Law (UK). He is a Member of the International Bar Association and the Nigerian Bar Association; He is also an Associate of the Chartered Taxation Institute. He was appointed to the Board on July 31, 2017.



**Mr. Ernesto Costa**  
Director

Mr. Ernesto Costa obtained a Bachelors of Arts and a Law degree from Universidad Pontificia Comillas. He also has an MBA from IE Business School (Madrid, Spain). He is a Charter holder of the Chartered Financial Analysts Institute (U.S). He has over thirty years' experience in financial services, having started his career as a financial analyst in Inverbroker (La Caixa) and General Bank and later joined Credit Agricole CIB in 1990 where he worked till 1997 before joining Tillinghast (Towers Watson) as a Senior Consultant. He is presently the Co- Head of Private Equity, Blue Orchard Finance, Zurich, Switzerland. He was appointed to the Board on October 17, 2019.

## Board of Directors' Profile Cont'd



**Chief Uwadi Okpa-Obaji**  
Director

Chief Uwadi Okpa-Obaji is a graduate of the University of Lagos, Lagos State and holds a Certificate in Macro-Economic Policy and Management from Harvard University, Massachusetts, U.S.A. He holds an M.Sc. from the University of Abuja and is a Fellow of the Chartered Institute of Management Accountants, U.K as well as the Institute of Chartered Secretaries and Administrators. He is also an Associate Member of the Institute of Chartered Accountants of Nigeria and an Authorized Dealing Clerk (Stockbroker) of the Nigerian Stock Exchange. He was a founding staff of the Bureau for Public Enterprise and is an Executive Consultant to the Odogwu Group of Companies. He was appointed to the Board on October 17, 2019.



**Mr. Adeyemo Adejumo**  
Director

Mr. Adeyemo Adejumo obtained a B.sc in Biochemistry from the University of Ife, Ile Ife, Osun State and attended the University of Lagos where he obtained an M.B.A. He is an Associate of the Chartered Insurance Institute of London and a Fellow of the Chartered Insurance Institute of Nigeria. He has over forty years' experience in insurance and financial services. He started his career with the National Insurance Corporation of Nigeria and has worked with Continental RE, Equity Life Insurance Company Limited, Great Nigeria Insurance Plc, Zimre-Maputo, Mozambique, Southern Africa, Alliance Capital Stock Brokers and Competent Insurance Brokers. He held the position of Managing Director at Continental Re Plc for fifteen years and was the former President of the Chartered Insurance Institute of Nigeria. He was appointed to the Board on October 17, 2019.

## Board of Directors' Profile Cont'd



**Mrs. Jane Ekomwereren**  
Executive Director (Technical)

Mrs. Ekomwereren is a graduate from University of Benin and also an Associate of the Chartered Insurance Institute of Nigeria (ACII). She started her insurance career with Equity Indemnity Insurance Co. Ltd in 1993 and joined Royal Exchange in February 2000.

Jane has held various positions in the Company and was the Regional Director, Lagos Central, before she was appointed an Executive Director in 2017.



**Ms. Sheila Ezeuko**, ACIS, MIOD  
General Counsel/  
Company Secretary

Ms. Ezeuko is a graduate of the University of Nigeria, Nsukka, Enugu State. She holds a Bachelor of Arts in History, a Bachelor of Law from the same university, a post graduate certificate (Corporate and Commercial Law) from the University of London, a post graduate certificate of Law (Insurance Law) from the same University and was called to the Nigerian Bar in 1999. She worked in the Chambers of G. E. Ezeuko (SAN) before going into corporate practice.

She served as Company Secretary to General Cotton Mill Limited and also Sosoliso Airlines Limited. She has undergone various management and professional courses. She was appointed Company Secretary of Royal Exchange General Insurance Limited in 2007 and General Manager (Company Secretariat, Legal Services and Compliance) with responsibility for the management and execution of Legal Services and Company Secretariat.

She is also an alumna of the Lagos Business School having undergone the Advanced Management Programme (AMP 24). She is an associate member of the Institute of Chartered Arbitrators, Nigeria and member of other professional bodies notably, the International Bar Association and the Nigerian Bar Association.

Ms. Ezeuko is also a member of the Institute of Chartered Secretaries and Administrators of Nigeria.



# Executive Management Team



**Mr. Benjamin Chizea Agli**, MIO  
Managing Director



**Mrs. Jane Ekomwereren**  
Executive Director (Technical)



**Ms. Sheila Ezeuko**, ACIS, MIO  
General Counsel/  
Company Secretary



**Ms. Toyin Azeez**  
Chief Financial Officer



**Mr. Tudor Osademe**  
Head, Human Resources



**Mr. Ayo Kamoru**  
Head, Technical Division



**Mr. John Agbai**  
Chief Digital and  
Information Officer



**Mrs. Jacqueline Nwandu**  
Head, Corporate  
Communications



**Mr. Kola Yaqub**  
Chief Investment Officer



**Mr. Mbat Idongesit**  
Head, Enterprise Risk  
Management & Strategy



**Mrs. Adesola Akintayo**  
Head, Underwriting



**Ms. Karen Eradajaye**  
Regional Director,  
South-South



**Mr. Akin - Francis Akinjide**  
Head, Oil & Gas



**Mrs. Olawunmi Makanjuola**  
Head, Claims



**Mr. Nicholas Chukwuma**  
Business Director  
(South - East)

# Executive Management Profile



**Mr. Benjamin Chizea Agili, MIOB**  
Managing Director

Mr. Benjamin Agili is a graduate of Building Technology from the Institute of Management and Technology, Enugu and holds an MBA in Financial Management from Lagos State University, Ojo, Lagos State. He is a Fellow of the Chartered Insurance Institute of London (FCII), and a Fellow of the Chartered Insurance Institute of Nigeria (FIIN).

He started his insurance career with UNIC Insurance Plc. He joined Royal Exchange Plc in 2003 as an Assistant General Manager (Eastern Operations) and was later elevated to a Regional Director in 2007. In November 2015, he was appointed Managing Director of Royal Exchange General Insurance Company Limited.

He has garnered over twenty-eight years of cognate insurance experience cutting across vital areas of insurance practice such as underwriting, claims, risk management, marketing and branch operations.

Agili, is well exposed and trained, having attended several courses, seminars and workshops within and outside Nigeria. He is an alumnus of the SwissRe Insurance Training Centre, Zurich, Switzerland. He has also attended the Authentic Leadership Development Programme by Harvard Business School, Boston, USA.



**Mrs. Jane Ekomwereren**  
Executive Director (Technical)

Mrs. Ekomwereren is a graduate from University of Benin and also an Associate of the Chartered Insurance Institute of Nigeria (ACII). She started her insurance career with Equity Indemnity Insurance Co. Ltd in 1993 and joined Royal Exchange in February 2000.

Jane has held various positions in the Company and was the Regional Director, Lagos Central, before she was appointed an Executive Director in 2017 on the board of Royal Exchange General Insurance Company Limited.

## Executive Management Profile Cont'd



**Ms. Sheila Ezeuko, ACIS, MIoD**  
General Counsel/  
Company Secretary

Ms. Ezeuko is a graduate of the University of Nigeria, Nsukka, Enugu State. She holds a Bachelor of Arts in History, a Bachelor of Law from the same university, a post graduate certificate (Corporate and Commercial Law) from the University of London, a post graduate certificate of Law (Insurance Law) from the same University and was called to the Nigerian Bar in 1999. She worked in the Chambers of G. E. Ezeuko (SAN) before going into corporate practice.

She served as Company Secretary to General Cotton Mill Limited and also Sosoliso Airlines Limited. She has undergone various management and professional courses. She was appointed Company Secretary of Royal Exchange General Insurance Limited in 2007 and General Manager (Company Secretariat, Legal Services and Compliance) with responsibility for the management and execution of Legal Services and Company Secretariat.

She is also an alumna of the Lagos Business School having undergone the Advanced Management Programme (AMP 24). She is an associate member of the Institute of Chartered Arbitrators, Nigeria and member of other professional bodies notably, the International Bar Association and the Nigerian Bar Association.

Ms. Ezeuko is a member of the Institute of Chartered Secretaries and Administrators of Nigeria (ICSAN) and the Institute of Directors of Nigeria (IoD).



**Ms. Toyin Azeez**  
Chief Financial Officer

Ms. Toyin Azeez is a trained Economist and Chartered Accountant, with over 15 years' experience in Financial Research Analyses and Modelling, Financial Reporting, Economic Research, Product Development, Project Management, Business Transformation, Strategy and Investor Relations. She holds a Master's degree in Economics from the University of Manchester United Kingdom, and an MBA (Finance) from the University of Lagos. She is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN). She joined Royal Exchange General Insurance Limited as Chief Financial Officer on December 2020.

## Executive Management Profile Cont'd



**Mr. Tudor Osademe**  
Head, Human Resources

With over Sixteen (16) years of Consulting & Human Resources experience, Tudor joined Royal Exchange General Insurance Company Limited as Head Human Resources Management, responsible for ensuring effective planning, designing, developing and evaluating all human resource-related initiatives to drive the achievement of organizational goals and business objectives.

Prior to joining REGIC, he worked as Head, HR Business Partnering in Heritage Bank Plc, HR Lead for Access Bank Subsidiaries (covering Access bank Ghana, Rwanda, DR Congo, Zambia, Gambia, Sierra Leon & Mozambique), Head Learning & Development Service in Workforce Management Group and Head Learning & Management Education at the Institute of Financial Planning (IFP), Lagos. Additionally, he supervised the L & D, Talent & Career Management and Business Partnering/Recruitment Units of the defunct Diamond Bank.

He has a Bachelor's degree in Mathematics and a Master of Business Administration from Delta State University - Abraka. He is a certified Insight facilitator (Insight Learning Foundation - USA), Certified Balance Scorecard Practitioner (BSP), Associate Member of Nigeria Institute of Management (AMNIM), CMD (Center for Management Development - Nigeria) Certified Management Trainer and Associate Member of Chartered Institute of Personnel Management - Nigeria.



**Mr. Ayo Kamoru**  
Head, Technical Division

Mr. Kamoru graduated from University of Lagos where he bagged a Bachelor of Science degree, (BSC Hons) in Insurance. He holds a Master's Degree (M.B.A) in Management and also a Bachelor and Master's degree in Law from the same University. He was called to Nigerian Bar in 2006. He is also a chartered insurer with over 25 years' experience in the insurance industry and has worked in various capacities which includes underwriting, branch operations and claims management. He has attended series of trainings, seminars and conferences both on insurance, management and client services.

Ayo started his insurance career with Phoenix Assurance of Nigeria as an underwriter in the commercial casualty department and later in industrial and property department where he was exposed to the underwriting of industrial risk and conglomerated businesses. He joined Royal Exchange as a senior underwriting Officer. In Royal Exchange, he worked as an underwriter and client service personnel in Ikeja branch where he developed competence in branch operations and client's management. He was later redeployed to Lagos main branch to strengthen the operations and the underwriting team of that branch where he was also given the responsibility to manage and grow some corporate clients and service big brokers' businesses. In 2007, he was re-deployed to the technical division of the company to work in claims department where he headed a unit and later, a region. He eventually became the head of that department for many years. After successful tenure in claims, he was moved to underwriting as the Head of commercial casualty department. In 2014 he was appointed the Head of Technical Division with the responsibility to supervise and coordinate the technical operations of the Company and to report to the Managing Director on underwriting, re-insurance, claims and survey activities of the Company.

## Executive Management Profile Cont'd



**Mr. John Agbai**  
Chief Digital & Information  
Officer

Mr. Agbai has over Seventeen (17) years' work experience with extensive experience in IT Leadership, Planning and Execution, Project Management, Change Management, Business Strategy Design & Implementation and IT Management/Governance.

He holds a bachelor's degree in Chemical Engineering from Enugu State University of Science & Technology, Enugu and a master's degree in Information Technology from University of Lagos, Akoka. He is a Microsoft Certified Professional (MCP), Microsoft Certified Solution Developer (MCSD) and Oracle Certified Professional (DBA). He has also attended a couple of local and international trainings.

Mr. Agbai started his IT career with Loveworld Publications Inc. in 2003, as a Programmer/System Analyst. In 2004, he joined Union Assurance Company Ltd, a subsidiary of Union Bank Group, Nigeria as Information Technology Support Officer and rose through to become Head IT Operations & Support in 2008.

Subsequently, in 2010, he joined Jsoft Solutions Ltd, an Information Technology solutions company as the Chief Technology Consultant. In this role, he provided leadership and direction for a team of technology consultants, providing both technical and specialist advisory to the various clients of the organization.

In 2014, he left Jsoft Solutions for FBN Insurance Ltd, as a Business Analyst/Project Manager. Following significant achievements he recorded on the job, he was transferred and promoted to the position of Head Information & Communication Technology in FBN General Insurance Ltd. in 2016 before joining REGIC as Chief Digital Information Officer in June 2021.



**Mrs. Jacqueline Nwandu**  
Head, Corporate  
Communications

Jacqueline Nwandu has more than 20 years' experience in Brand Marketing, Communications, Advertising & Media with some of the biggest consumer brands. She started her career at JPMorgan Chase as an Analyst in their Retail Marketing and moved on to their Global Investor Unit. She worked at BAT as Head of Channel Development, at Amway Corporation as Marketing Director in Ghana, and as Client Services Director at one of Africa's largest experiential marketing agencies EXP, where she was responsible for overseeing the development and implementation of strategic and operational marketing plans for the region.

She has extensive brand marketing experience with diverse clients such as Unilever, Procter & Gamble, Heineken, MTN and technology brands such as Oracle, Nokia and Microsoft.

Driving the product development process from initial brief to finished product as well managing the communications and media mix, is a process which she has been doing successfully throughout her marketing career. She's an alumnus of the University of Texas, a member of the National Institute of Marketing Nigeria and the UK Chartered Institute of Marketing. In her spare time, she does pro bono work developing marketing and communication strategy for struggling SMEs.

She joined Royal Exchange General Insurance Company in November, 2020 as Head, Brand Marketing & Corporate Communications.



## Executive Management Profile Cont'd



**Mr. Kola Yaqub**  
Chief Investment Officer

Mr. Yaqub has over 12 years' experience in Investment Research, Portfolio/Investment Management, Financial Advisory, Share Registration, Risk Management, Insurance Services and Accounts & Internal Control Operations. His experience in investment research spans economic and quantitative analysis, financial analysis/modeling, company valuation, capital market, financial due diligence, fixed income analysis and equity.

He holds B.Sc. and M.Sc. degrees in Accounting and Finance respectively from the University of Lagos. He is an Associate Member, Institute of Chartered Accountants of Nigeria (ACA), the Certified International Investment Analyst (ACIIA) and Chartered Institute of Stockbrokers (ACS). In addition, he is a final level candidate in Certified Financial Analyst (CFA) and Financial Risk Management (FRM) examinations.

Kola began his career with Meristem Securities Limited (an Investment Bank), as an Internal Control Executive and rose to Deputy Head, Investment Research. In 2013, he joined Lotus Capital Limited, an Ethical-based Asset Management company, where he managed Halal Funds and Private Clients' portfolios. Subsequently, in 2014, he joined Custodian Investment Plc, one of the largest financial conglomerates within the Non-Bank Financial Services sector as Deputy Head, Investment Management and Strategy.

He joined Royal Exchange General Insurance Company Limited as the Chief Investment Officer in July, 2020.



**Mr. Mbat Idongesit**  
Head, Enterprise Risk  
Management & Strategy

Mr. Idongesit has over 18 years working experience in which 14 years has been in the insurance industry covering research, planning, strategy, product development and risk management. He holds a B.Sc., in Marketing, University of Uyo, Certificate in Market & Social Research, Pan Atlantic University, Lagos.

He is an Associate of the Chartered Insurance Institute of Nigeria as well as an Associate, Institute of Operational Risk, UK. Between 2002 and 2009, he worked with Royal Exchange Plc and rose to Deputy Manager, Business Planning & improvement where he played an active role in the enterprise transformation project led by PWC and also led the team that developed and launched the first-ever e-retail & scratch solutions in the industry.

He later joined Insurance PHB as Head, Planning Research & Strategy and was later appointed Chief Risk Officer. In 2014 he joined Law Union & Rock Insurance Plc as Head, Research, Strategy & Corporate Communications. In 2016 he joined an express delivery start-up, On-Time Express & Logistics Solutions Limited as Executive Director in charge of Planning & Enterprise Risk Management and later went into consulting as Senior Partner at Data-Plus HR Services. In 2013, he worked briefly as Research Executive with GfK, London (Business & Technology Division) where he participated in research projects for Blackberry, Nokia, Google, FedEx, Kobo and Sony Mobile.

Mbat joined Royal Exchange General Insurance Company Limited as Head, Enterprise Risk Management (ERM)/Strategy in July, 2020.



## Executive Management Profile Cont'd



**Mrs. Adesola Akintayo**  
Head, Underwriting

Mrs. Akintayo has over 24 years working experience in underwriting, reinsurance and risk management.

She is a graduate of Statistics of the Polytechnic Ibadan, Oyo state and holds an MBA from Ladoke Akintola University of Technology, Ogbomosho Ibadan. She is also an Associate of the Chartered Insurance Institute of Nigeria.

Mrs. Akintayo joined Royal Exchange General Insurance Company Limited in 1996 as an officer in the statistics department and rose to the Head of the Underwriting Unit in April 2015.



**Ms. Karen Eradajaye**  
Regional Director,  
South-South

Mrs. Eradajaye holds a Bachelor of Laws degree from the University of Benin, Edo State. She also holds a post graduate certificate from the Cranfield School of Management, Milton Keynes, United Kingdom.

She is a member of the Nigerian Bar Association and an Associate member of the Chartered Insurance Institute of Nigeria.

Mrs. Eradajaye has over twenty five (25) years working experience in the finance industry. She joined Royal Exchange General Insurance Company Limited in 2021 as the Regional Director of the South-South region.

## Executive Management Profile Cont'd



**Mr. Akin - Francis Akinjide**  
Head, Oil & Gas

Mr. Akinjide is a graduate of Insurance from the Federal Polytechnic Offa, Kwara State and holds a Master's degree in Managerial Psychology from the University of Ibadan, Oyo State. He is an Associate of Chartered Insurance Institute of Nigeria (CIIN) and Associate Member of Chartered Institute of Management (NIM). He joined the Company in 2006 and he is presently the Head, Oil and Gas Unit with the responsibility of growing the Company's portfolio in the sector through marketing & sales, underwriting and claims administration.

He has attended training in United Kingdom and also represented the company in negotiations of her Energy Treaty. He has over 15 (Fifteen) years' experience in Special Risk underwriting and claims administration.



**Mrs. Olawunmi Makanjuola**  
Head, Claims

Mrs. Makanjuola has over 24 years experience in claims and underwriting. She started her career with Phoenix of Nigeria Assurance Plc as a Management Trainee in 1995 and served in various capacities in technical department. She joined Royal Exchange General Insurance Limited as a Manager in 2007 as a result of mergers and consolidation exercise in the industry then.

She was elevated to the position of Head of Claims in May 2018, saddled with the responsibility of coordinating the team, processing and settlement of valid claims and generation of data/reports for management decision making process.

Wunmi holds a Bachelor of Arts degree in English from the University of Lagos and Masters in Business Administration from Lagos State University. She is also an associate member of the Chartered Insurance Institute of Nigeria (ACIIN).

## Executive Management Profile Cont'd



**Mr. Nicholas Chukwuma**  
Business Director  
(South – East)

Mr. Chukwuma holds both Bachelor and Master degrees in Accounting, from Imo State University and Bayero University, Kano respectively.

He is an Associate of the Chartered Insurance Institute of Nigeria. His working career started with Profound Assurance Company and later with Asset & Liability Insurance Company, First Chartered Insurance Company and Wapic Insurance Plc as Marketing Manager/Regional Executive, Eastern Region.

Mr. Chukwuma joined Royal Exchange General Insurance Company Limited as Branch Manager, Benin in 2011 and is currently the Regional Director, South-East of the Company.

# Report of the Directors

For the year ended 31 December 2020

The Directors are pleased to submit to the Members of the Company their report on the affairs of Royal Exchange General Insurance Company Limited together with the audited financial statements for the year ended 31 December 2020.

## 1 LEGAL FORM AND PRINCIPAL ACTIVITIES

The Company was incorporated as a private limited company on January 16, 2008.

The principal activities of the Company include general insurance underwriting, risk management, insurance claims payment, business acquisition and investment.

## 2 RESULTS FOR THE YEAR

The highlights of the Company's operating results for the year ended 31 December, 2020 are as follows:

For the year ended 31 December	2020 ₦'000	2019 ₦'000
Gross written premium	11,868,240	10,584,353
Profit before taxation	1,024,099	974,643
Income taxes	(230,521)	(319,938)
Profit after taxation	793,578	654,705
Transfer to contingency reserve	(356,047)	(317,531)
Transfer from retained earnings	437,531	337,174

## 3 DIRECTORS AND DIRECTORS' INTEREST AND SHAREHOLDING

A Board of Seven (7) Directors determined the general policy of the Company in the year under review.

### 3.1 The Directors of the Company who held office during the year were as follows:

Alhaji Rabiū Gwarzo, OON	- Chairman
Mr. Nnamdi Oragwu	- Non-Executive Director
Chief Uwadi Okpa-Obaji	- Non-Executive Director
Mr. Ernesto Costa	- Non-Executive Director
Mr. Adeyemo Adejumo	- Non-Executive Director
Mr. Benjamin Agili	- Managing Director
Mrs Jane Ekomwereren	- Executive Director Technical

### 3.2 Directors' Interest and Shareholding

The Directors did not have any interest in the issued share capital of the company.

## Report of the Directors Cont'd

### For the year ended 31 December 2020

#### 3.3 Directors' Disclosures

The corporate disclosure that Punuka International Law firm provides retainership services for the Company of which Mr. Nnamdi Oragwu is a partner in the Law firm.

The continuous disclosure that Mr. Nnamdi Oragwu is a Partner at Punuka Attorneys and Solicitors the Company's Legal Retainers.

The continuous disclosure that Mr. Ernesto Costa is a director on the board of Agritask, the Company providing the technology platform for Agric Insurance to REGIC.

The continuous disclosure that Mr. Adejumo Adeyemo is a director on the Board of WAICA RE.

#### 3.4 Resignation

Chief Uwadi Okpa-Obaji resigned his appointment as Non-Executive Director of the Company effective September 30, 2021.

#### 3.5 Re-appointments and Rotation of Directors

In accordance with the Articles of Association, Mr. Ernesto Costa and Mr. Adejumo Adeyemo are the Directors retiring by rotation. Both directors being eligible offer themselves for re-election.

## 4 SHARE CAPITAL AND SHAREHOLDING

#### 4.1 Authorized Share Capital

The authorized share capital of the Company is ₦10,500,000,000 (2019: ₦8,000,000,000) made up of 10,500,000,000 (2019: ₦8,000,000,000) ordinary shares of ₦1.00 each.

#### 4.2 Called Up, Issued and Fully Paid Share Capital

The issued and paid-up share capital of the Company currently is ₦5,366,666,666 (2019: ₦5,366,666,666) made up of 5,366,666,666 (2019: 5,366,666,666) ordinary shares of ₦1.00 each. An analysis of the shareholding interest in the issued share capital of the Company is disclosed below:

	2020 No. of Ordinary Shares	2020 % Holding	2019 No. of Ordinary Shares	2019 % Holding
Royal Exchange Plc	3,260,383,121	60.75%	3,260,383,121	60.75%
Mr. K. E. Odogwu	3	0.00%	3	0.00%
Insuresilience Investment Fund	2,106,283,542	39.25%	2,106,283,542	39.35%
<b>Total</b>	<b>5,366,666,666</b>	<b>100%</b>	<b>5,366,666,666</b>	<b>100%</b>

InsuResilience Investment Fund ("IIF") is a Luxembourg-based fund that was set up by KfW, the German Development Bank on behalf of German Ministry for Economic Cooperation and Development (BMZ). The overall objective of the IIF is to contribute to the adaptation to climate change by improving access to and the use of Insurance in developing countries. Royal Exchange General Insurance Company Limited was formally a wholly owned subsidiary of Royal Exchange Plc before IIF took over 39.25% of REPLC equity investment in the Company in October 2019. Royal Exchange Plc retained 60.75%.

Consequent upon the regulator, NAICOM's directive on recapitalization the company is in discussion with another prospective investor to further strengthen its operations.

## Report of the Directors Cont'd

### For the year ended 31 December 2020

#### **5 PROPERTY AND EQUIPMENT**

Information relating to changes in property and equipment during the year is shown in Note 14 to the financial statements. In the opinion of the Directors, the fair value of the Company's properties is not less than the value shown in the accounts.

#### **6 DONATIONS**

The Company donated ₦2,000,000 to NAICOM as COVID-19 support during the year (2019: Nil).

#### **7 COVID-19 MEASURES AND RESPONSE**

In response to the need to mitigate the adverse effects of COVID-19 pandemic, the Company introduced a wide range of measures to ensure stability of its operations and support for customers. A Covid Response Committee was set up, the membership ranging from executive management to middle managers. Covid-19 champions were also appointed amongst staff for adequate monitoring of the implementation of the management actions in place. All stakeholders were taken into consideration, and partnering was ensued with all stakeholders in critical functions to facilitate seamless delivery of service and operations. A reporting structure was put in place, for daily updates to top Management for effective decision making. Internal and external communication was handled by the Human Resources and Corporate Communications. The Company instituted safety measures across all locations and there included temperature checks, fumigation of office locations, enforcement of the use of face masks, social distancing and installation of hand sanitizing machines in all company locations. Remote working was facilitated via the installation of secure VPN by the IT Unit, and resources were also on hand to tackle all IT related issues.

As a result of the management actions taken to mitigate the impact of COVID-19 pandemic, the pandemic has no significant effects on the going concern operations of the Company during the financial year.

#### **8 EVENTS AFTER REPORTING DATE**

There are no other events after the end of the reporting period which could have a material effect on the financial statements of the Company which have not been recognised and/or disclosed.

#### **9 AGENTS, BROKERS AND INTERMEDIARIES**

The Company maintains a network of licensed agents throughout the country. The Company also renders services to its customers through a varied network of brokers licensed by the National Insurance Commission.



## Report of the Directors Cont'd

For the year ended 31 December 2020

### 10 EMPLOYERS' INVOLVEMENT, TRAINING AND WELFARE

#### 10.1 Health and Safety at Work and Welfare of Employees

The Company is concerned about the health, safety and welfare of its employees as well as safety of all visitors. The Company provides medical services to its staff through health insurance with a registered Health Management Organization.

#### 10.2 Involvement and Consultation

The Company's consultation medium was fully used in the year to disseminate management policies and encourage the employees' involvement in its affairs.

#### 10.3 Training

The Company recognizes that the acquisition of knowledge is constant. The Company recognizes also that to foster commitment its employees need to hone their awareness of factors, economic, financial or otherwise, that affects its growth. To this end, the Company, in the execution of its training programs encourages and provides the opportunity for its staff to develop and enhance their skill awareness and horizon.

### 11 AUDITORS

The Auditors, Messer Deloitte & Touche (Chartered Accountants) was re-appointed during the year as Auditors of the company in line with S.401(1) of CAMA 2020. The auditors having satisfied the requirement of NAICOM and the company, have indicated their willingness to continue in office during the year.

### 12 COMPLIANCE WITH THE CODE OF BEST PRACTICES ON CORPORATE GOVERNANCE

The Directors confirm that they have reviewed the structure and activities of the Company in view of the Code of Best Practices on Corporate Governance for the Insurance Industry in Nigeria published in February, 2009. The Directors confirm that the Company has substantially complied with the provisions of the Code of Best Practices on Corporate Governance with regards to matters stated therein concerning the Board of Directors, the Shareholders and the Audit Committee.

#### BY ORDER OF THE BOARD



**Sheila Ezeuko**, ACIS, MIoD

Company Secretary

Lagos, Nigeria.

FRC/2013/NBA/000000004059

21 April, 2021

# Statement of Directors' Responsibilities In relation to the Financial Statements

For the year ended 31 December 2020

The Directors of Royal Exchange General Insurance Company Limited accept responsibility for the preparation of the financial statements that give a true and fair view of the financial position of the company as at 31 December 2020, and the results of its operations, cash flows and changes in equity for the year ended, in compliance with International Financial Reporting Standards ("IFRS"), and in the manner required by the Companies and Allied Matters Act of Nigeria, the Insurance Act CAP I17 LFN 2004, relevant guidelines and circulars issued by the National Insurance Commission ("NAICOM") and Financial Reporting Council of Nigeria, Act 2011.

In preparing the financial statements, the Directors are responsible for:

- properly selecting and applying accounting policies;
- presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance; and
- making an assessment of the Company's ability to continue as a going concern.

## Going Concern

The directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe the company will not remain a going concern in the year ahead.

## Certification of financial statements

In accordance with section 405 of the Companies and Allied Act of Nigeria, the Chief Executive Officer and the Chief Financial Officer certify that the financial statements have been reviewed and based on our knowledge, the

- audited financial statements do not contain any untrue statement of material fact or omit to state a material fact, which would make the statements misleading, in the light of the circumstances under which statement was made, and
- audited financial statements and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the company as of and for, the periods covered by the audited financial statements.

## We state that management and directors:

- are responsible for establishing and maintaining internal controls and has designed such internal controls to ensure that material information relating to the Company is made known to the officer by other officers of the company, particularly during the period in which the audited financial statement report is being prepared,
- has evaluated the effectiveness of the company's internal controls within 90 days prior to the date of its audited financial statements, and
- certifies that company's internal controls are effective as of that date.

## We have disclosed:


- all significant deficiencies in the design or operation of internal controls which could adversely affect the company's ability to record, process, summarize and report financial data, and has identified for the company's auditors any material weakness in internal controls, and
- whether or not, there is any fraud that involves management or other employees who have a significant role in the company's internal control, and
- as indicated in the report, whether or not, there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

The financial statements of the company for the year ended 31 December 2020 were approved by the Board of Directors on 21 April, 2021.

Signed by order of the Board of Directors:



**Chief U. Okpa-Obaji**  
Director  
FRC/2014/MULTI/00000010359)  
21 April, 2021



**Toyin Azeez**  
Chief Financial Officer  
FRC/2013/ICAN/00000004008  
21 April, 2021



**Benjamin Agili**  
Managing Director  
FRC/2016/CIIN/00000014211)  
21 April, 2021

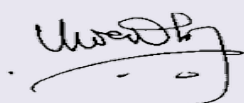
# Report of the Audit Committee

For the year ended 31 December 2020

In compliance with Section 359 (6) of the Companies and Allied Matters Act C20 Laws of the Federation of Nigeria 2004, ("The Act") We, the Members of the Audit Committee have reviewed and considered the financial statements of the Company for the year ended December 31, 2020 and the reports thereon and confirm as follows:

- a) The accounting and reporting policies of the Company are in accordance with legal requirements and agreed ethical practices.
- b) The scope and planning of both the external and internal audits for the year ended 31 December, 2020 were satisfactory and reinforce the Group's internal control systems.
- c) We have reviewed the findings on management matters, in conjunction with the external auditors and are satisfied with the response of management thereon.
- d) The Company's systems of accounting and internal controls were adequate.
- e) After due consideration, the committee accepted the report of the auditors that the financial statements were in accordance with ethical practice and International Financial Reporting Standards (IFRS). The Committee therefore recommends that the audited financial statements for the period ended 31 December 2020 and the Auditor's report thereon be presented for adoption by the Company at the Annual General Meeting.

Dated 21 April, 2021



**CHIEF U. OKPA-OBAJI**

(FRC/2014/MULTI/00000010359)

Chairman of the Audit Committee

**OTHER MEMBER**

- Mr. Ernesto Costa

# Report of the Audit Committee

For the year ended 31 December 2020



Planet Governance

We were engaged to undertake the evaluation of the Board of Directors of Royal Exchange Insurance Company Limited ("REGIC") as required under Principle 14 of the Nigerian Code of Corporate Governance ("NCCG") 2018, and Section 4 of the National Insurance Commission ("NAICOM") Code of Good Corporate Governance for Insurance Industry in Nigeria, 2009.

The evaluation covered the activities of the Board, its Committees and the individual Directors.

The evaluation scope covered amongst others, the Board's structure, Composition, Processes, Board dynamics, Succession issue, Risk Management, Internal Audit processes, etc. While the Directors were assessed by the peers on activities that bordered on the attendance at meetings, contribution, judgement and candour, preparation for meetings, initiatives, integrity, etc.

In line with the requirements of the Codes, we obtained all the information and explanations relevant to the evaluations and which we believe were sufficient and appropriate to provide the basis for our conclusion.

The Board in our opinion has complied significantly with the provisions of the aforementioned codes and based on the documents reviewed and personal interviews with the Directors, we have ascribed a score of 93.65%.

The areas of compliance and areas requiring improvements have been brought to the attention of the Board, Committees and the individual Directors and these are contained in our full report.

Thank you.

Yours faithfully

**Dr Nosike Agokei**

Director FRC/2014/ICAN/0000008525



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# Independent Auditor's Report

To the Shareholders of Royal Exchange General Insurance Company Limited



## Report on the Audit of the Financial Statements

### Opinion

We have audited the financial statements of Royal Exchange General Insurance Company Limited set out on pages 73 to 155, which comprise the statement of financial position as at 31 December 2020, and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, the notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements give a true and fair view of financial position of Royal Exchange General Insurance Company Limited as at 31 December 2020, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act 2020 and Financial Reporting Council Act, 2011.

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the requirements of the International Ethics Standards Board for Accountants' (IESBA) International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA code) and other independence requirements applicable to performing audits of financial statements in Nigeria. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and other ethical requirements that are relevant to our audit of Financial Statements in Nigeria.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



**Key Audit Matter**

**Valuation of Insurance Contracts Loss Reserve**

**How the matter was addressed in the audit**

Under IFRS 4, the Company is required to perform liability adequacy test on its insurance contract liabilities to ensure the carrying value of the liabilities is adequate.

As disclosed in note 23 to the financial statements, the insurance contract liabilities of the Company amounted to ~~¥~~4.04billion [2019: ~~¥~~4.59 billion]. This represents about 37% of the Company's total liabilities as at 31 December 2020.

Reserves for losses and loss adjustment expenses represent estimates of future payments of reported and unreported claims for losses and related expenses as at 31 December 2020. This involves exercise of significant judgement and use of key inputs and assumptions such as inflation, claims development patterns and regulatory changes. Specifically, long-tail lines of business, which often have low frequency, high severity claims settlements, are generally more difficult to project and subject to greater uncertainties than short-tail, high frequency claims. Further, not all catastrophic events can be modelled using actuarial methodologies, which increases the degree of judgment needed in estimating general insurance loss reserves.

At the end of each financial year, management employ the services of an external actuary in the determination of its insurance liability after considering the accuracy and integrity of data used in the valuation. Necessary adjustments are made in the financial statements to reflect the liabilities determined by the actuary.

Our procedures included the following among others: We assessed and tested the design and operating effectiveness of selected key controls over actuarial methodology, integrity of data used in the actuarial valuation, and the assumptions setting and governance processes used by management related to the valuation of general insurance reserves. In relation to the particular matters set out above, our substantive testing procedures included the following:

- Tested the completeness and accuracy of underlying claims data utilized by the company's actuaries in estimating general insurance loss reserves.
- Utilized information technology audit techniques to analyze claims through claims data plausibility checks and recalculation of claims development patterns.
- Involved Deloitte's actuarial specialists to independently test management's general insurance loss reserve studies and evaluate the reasonableness of the methodology and assumptions used against recognized actuarial practices and industry standards.
- Performed independent re-projections on selected product lines, particularly focusing on the largest and most uncertain general insurance reserves. For these product lines our actuarial specialists compared their re-projected reserves to those recorded by the company, and sought to understand any significant differences.

Performed sensitivity testing and evaluated the appropriateness of any significant adjustments made to management's general insurance reserve estimates.

Based on the work performed we determined the methodology and assumptions used by management in the valuation of insurance contract liabilities reserves are reasonable and in line with financial reporting requirements and industry accepted practice.

### Other Information

The directors are responsible for the other information. The other information comprises the Directors' Report, the Audit Committee's Report and the Company Secretary's Report, which we obtained prior to the date of this report, and the Annual Report, which is expected to be made available to us after that date. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the Financial Statements

The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, the requirements of the Companies and Allied Matters Act, the Financial Reporting Council Act, 2011 and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters

related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

## Independent Auditor's Report cont'd

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on Other Legal and Regulatory Requirements

In accordance with the Fifth Schedule of the Companies and Allied Matters Act, Section 28(2) of the Insurance Act 117 LFN 2004, we expressly state that:

- i) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit.
- ii) The Company have kept proper books of account, so far as appears from our examination of those books.
- iii) The Company's statement of financial position and its statement of profit or loss and other comprehensive income are in agreement with the books of account.

No contravention of any sections of Insurance Act or NAICOM circulars and guidelines came to our knowledge during the year ended 31 December, 2020.

*Yodetayo*

**For: Deloitte & Touche**  
Chartered Accountants  
Lagos, Nigeria  
8 July, 2021



# Company information and Statement of Accounting Policies

## Company information and statement of accounting policies

### 1 Reporting Entity

Royal Exchange General Insurance Company Limited is a private limited liability company registered in Nigeria by the Corporate Affairs Commission with registration number 725727 and registered office at New Africa House, 31 Marina, Lagos. It was licensed to transact general insurance business by the National Insurance Commission (NAICOM) on July, 9th 2008.

Its principal activities include general insurance underwriting, claims payment and investments.

These services, supported by outstanding customer service, are primarily undertaken in Nigeria.

The company is jointly owned by Royal Exchange Plc and Insuresilience Investment Fund, issued and fully paid share capital of 3,260,383,121 and 2,106,283,542 ordinary shares of ₦1.00 each respectively.

### 2 Basis of preparation

#### (a) Statement of compliance with International Financial Reporting Standards

The financial statements for the year ended 31 December 2020 have been prepared in accordance with, and comply with the, International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). The financial statements comply with the Companies and Allied Matters Act of Nigeria, the Financial Reporting Council of Nigeria Act, 2011, the Insurance Act 2003 and National Insurance Commission of Nigeria (NAICOM) circulars.

These financial statements comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the cash flow statement and the accompanying notes

#### (b) Functional and presentation currency

The financial statement is presented in Naira, which is the Company's functional currency. Financial information presented in Naira has been rounded to the nearest thousands except where indicated.

#### (c) Basis of measurement

These financial statements have been prepared in accordance with the going concern principle and on a historical cost basis except for the following:

Measurement basis	Details
(i) At fair value	<ul style="list-style-type: none"> <li>financial instruments at fair value through profit or loss;</li> </ul>
	<ul style="list-style-type: none"> <li>financial instruments at fair value through other comprehensive income;</li> </ul>
	<ul style="list-style-type: none"> <li>investment properties.</li> </ul>
(ii) Measured at present value	<ul style="list-style-type: none"> <li>Retirement benefit obligations are measured in terms of the projected unit credit method;</li> </ul>
(iii) Measured at amortised cost	<ul style="list-style-type: none"> <li>financial liabilities at amortised cost;</li> </ul>
(iv) Measure at actuarial value	<ul style="list-style-type: none"> <li>Insurance contract liabilities</li> </ul>
(v) Cost plus share of profit	<ul style="list-style-type: none"> <li>Investment in associates</li> </ul>

The Company adopts the accrual basis of accounting where it records accounting transactions for revenue when earned and expenses when incurred.

## Company Information and Statement of Accounting Policies Cont'd

### (d) Reporting period

The financial statements have been prepared for the 12 month period ended 31 December 2020.

### (e) Use of estimates and judgment

In preparing the financial statements, management has made judgements, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

Information about significant areas of estimation uncertainties and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are disclosed in Note 5.

### (f) Changes in accounting policies and disclosures

New and revised IFRSs/IFRICs affecting amounts reported and/or disclosures in these financial statement

#### **Impact of the initial application of Interest Rate Benchmark Reform amendments to IFRS 9 and IFRS 7.**

In September 2020, the IASB issued Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7). These amendments modify specific hedge accounting requirements to allow hedge accounting to continue for affected hedges during the period of uncertainty before the hedged items or hedging instruments affected by the current interest rate benchmarks are amended as a result of the on-going interest rate benchmark reforms.

The amendments also introduce new disclosure requirements to IFRS 7 for hedging relationships that are subject to the exceptions introduced by the amendments to IFRS 9.

#### **Impact of the initial application of Covid-19-Related Rent Concessions Amendment to IFRS 16**

In May 2020, the IASB issued Covid-19-Related Rent Concessions (Amendment to IFRS 16) that provides practical relief to lessees in accounting for rent concessions occurring as a direct consequence of COVID-19, by introducing a practical expedient to IFRS 16. The practical expedient permits a lessee to elect not to assess whether a COVID-19-related rent concession is a lease modification. A lessee that makes this election shall account for any change in lease payments resulting from the COVID-19-related rent concession the same way it would account for the change applying IFRS 16 if the change were not a lease modification.

The practical expedient applies only to rent concessions occurring as a direct consequence of COVID-19 and only if all of the following conditions are met.

- 1 The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- 2 Any reduction in lease payments affects only payments originally due on or before 30 June 2021 (a rent concession meets this condition if it results in reduced lease payments on or before 30 June 2021 and increased lease payments that extend beyond 30 June 2021); and
- 3 There is no substantive change to other terms and conditions of the lease.

The amendment is not applicable to Royal Exchange General Insurance Company Limited as the company does not have operating leases qualified for the application of IFRS 16, hence it was not applied.

### **Impact of the initial application of new and amended IFRS Standards that are effective for the current year**

#### **Amendments to IAS 1 and IAS 8 Definition of material -**

The Company has adopted the amendments to IAS 1 and IAS 8 in the current year. The amendments make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. The concept of 'obscuring' material information with immaterial information has been included as part of the new definition. The threshold for materiality influencing users has been changed from 'could influence' to 'could reasonably be expected to influence'. The definition of material in IAS 8 has been replaced by a reference to the definition of material in IAS 1.

#### **g) Standards, amendments and interpretations issued but not yet effective**

At the date of authorisation of these financial statements, the Company has not applied the following new and revised IFRS Standards that have been issued but are not yet effective;

##### **i) IFRS 17: Insurance Contracts**

IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts and supersedes IFRS 4 Insurance Contracts. IFRS 17 outlines a general model, which is modified for insurance contracts with direct participation features, described as the variable fee approach. The general model is simplified if certain criteria are met by measuring the liability for remaining coverage using the premium allocation approach. The general model uses current assumptions to estimate the amount, timing and uncertainty of future cash flows and it explicitly measures the cost of that uncertainty. It takes into account market interest rates and the impact of policyholders' options and guarantees.

The Standard is effective for annual reporting periods beginning on or after 1 January 2021, with early application permitted. It is applied retrospectively unless impracticable, in which case the modified retrospective approach or the fair value approach is applied. An exposure draft Amendments to IFRS 17 addresses concerns and implementation challenges that were identified after IFRS 17 was published. One of the main changes proposed is the deferral of the date of initial application of IFRS 17 by one year to annual periods beginning on or after 1 January 2023.

For the purpose of the transition requirements, the date of initial application is the start of the annual reporting period in which the entity first applies the Standard, and the transition date is the beginning of the period immediately preceding the date of initial application.

##### **ii) IFRS 10 and IAS 28 (amendments): Sale or Contribution of Assets between an Investor and its Associate or Joint Venture**

The amendments to IFRS 10 and IAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognised in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture. Similarly, gains and losses resulting from the re-measurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognised in the former parent's profit or loss only to the extent of the unrelated investors' interests in the new associate or joint venture.

The effective date of the amendments has yet to be set by the IASB; however, earlier application of the amendments is permitted. The directors



## Company Information and Statement of Accounting Policies Cont'd

of the Company anticipate that the application of these amendments may have an impact on the Company's financial statements in future periods should such transactions arise.

### iii) **Amendments to IAS 1 – Classification of Liabilities as Current or Non-current**

The amendments to IAS 1 affect only the presentation of liabilities as current or non-current in the statement of financial position and not the amount or timing of recognition of any asset, liability, income or expenses, or the information disclosed about those items.

The amendments clarify that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period, specify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability, explain that rights are in existence if covenants are complied with at the end of the reporting period, and introduce a definition of 'settlement' to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.

The amendments are applied retrospectively for annual periods beginning on or after 1 January 2023, with early application permitted.

### iv) **Amendments to IAS 16 – Property, Plant and Equipment—Proceeds before Intended Use**

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced before that asset is available for use, i.e. proceeds while bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Consequently, an entity recognizes such sales proceeds and related costs in profit or loss. The entity measures the cost of those items in accordance with IAS 2 Inventories.

The amendments also clarify the meaning of 'testing whether an asset is functioning properly'. IAS 16 now specifies this as assessing whether

the technical and physical performance of the asset is such that it is capable of being used in the production or supply of goods or services, for rental to others, or for administrative purposes.

If not presented separately in the statement of comprehensive income, the financial statements shall disclose the amounts of proceeds and cost included in profit or loss that relate to items produced that are not an output of the entity's ordinary activities, and which line item(s) in the statement of comprehensive income include(s) such proceeds and cost.

The amendments are effective for annual periods beginning on or after 1 January 2022, with early application permitted.

### v) **Amendments to IAS 37 - Onerous Contracts—Cost of Fulfilling a Contract**

The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract consist of both the incremental costs of fulfilling that contract (examples would be direct labour or materials) and an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

The amendments apply to contracts for which the entity has not yet fulfilled all its obligations at the beginning of the annual reporting period in which the entity first applies the amendments. Comparatives are not restated. Instead, the entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.

The amendments are effective for annual periods beginning on or after 1 January 2022, with early application permitted.

### **Annual Improvements to IFRS Standards 2018 - 2020**

The Annual Improvements include amendments to four Standards.

### **IFRS 1 First-time Adoption of International Financial Reporting Standards.**

The amendment provides additional relief to a subsidiary which becomes a first-time adopter later than its parent, in respect of accounting for cumulative translation differences. As a result of the amendment, a subsidiary that uses the exemption in IFRS 1:D16(a) can now also elect to measure cumulative translation differences for all foreign operations at the carrying amount that would be included in the parent's consolidated financial statements, based on the parent's date of transition to IFRS Standards, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary.

The amendment is effective for annual periods beginning on or after 1 January 2022, with early application permitted.

### **IFRS 9 Financial Instruments**

The amendment clarifies that in applying the '10 per cent' test to assess whether to derecognise a financial liability, an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf. The amendment is applied prospectively to modifications and exchanges that occur on or after the date the entity first applies the amendment.

The amendment is effective for annual periods beginning on or after 1 January 2022, with early application permitted.

### **IFRS 16 Leases**

The amendment removes the illustration of the reimbursement of leasehold improvements. As the amendment to IFRS 16 only regards an illustrative example, no effective date is stated.

### **IAS 41 Agriculture**

The amendment removes the requirement in IAS 41 for entities to exclude cash flows for taxation when measuring fair value. This aligns the fair value measurement in IAS 41 with the requirements of IFRS 13 Fair Value Measurement to use internally consistent cash flows and discount rates and enables preparers to determine whether to use pretax or post-tax cash flows and discount rates for the most appropriate fair value measurement.

The amendment is effective for annual periods beginning on or after 1 January 2022, with early application.

## **3 Summary of Significant Accounting Policies**

The Company consistently applied the following accounting policies to the periods presented in the financial statements

### **(a) Foreign currency transactions**

Transactions in foreign currencies are translated into the functional currency of the Company at the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in profit or loss.

However, foreign currency differences arising from the translation of the following items are recognised in Other Comprehensive Income (OCI):

- unquoted equity investments (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss).

### (b) Cash and Cash Equivalents

Cash comprises cash in hand, and demand deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash and that are subject to insignificant risk of changes in their fair value. Cash equivalents comprise investments with original maturities of three months or less and used by the Company to manage its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position. For the purpose of the statement of cash flows, cash and cash equivalents are net of outstanding overdrafts.

### (c) Financial assets and liabilities

#### Measurement methods

##### Amortised cost and effective interest rate

The amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability.

The calculation does not consider expected credit losses, but includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For originated credit impaired financial assets i.e. assets that are credit impaired

at initial recognition, the Company calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated cashflows. The company does not purchase credit impaired assets.

When the company revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in profit or loss.

#### Interest income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets except for:

- Originated credit impaired assets for which the original credit adjusted effective interest rate is applied to the amortised cost of the financial asset.
- financial assets that are not originated credit impaired but have subsequently become credit-impaired (or stage 3), for which interest revenue is calculated by applying the interest rate to their amortised cost (i.e. net of expected credit loss provision).

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Company commits to purchase or sell the asset.

At initial recognition, the Company measures a financial asset or financial liability at its fair value plus or minus transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss. Immediately after initial recognition, an expected credit loss

## Company Information and Statement of Accounting Policies Cont'd

allowance (ECL) is recognised for financial assets measured at amortised cost and investments in debt instruments measured at FVOCI as described in note 5(ii)(b) which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the entity recognises the difference as follows:

- (a) When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.
- (b) In all other cases, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement.

### (d) Financial assets

#### (i) Classification and subsequent measurement

The Company classifies its financial assets in the following measurement categories:

- Fair value through profit or loss (FVPL);
- Fair value through other comprehensive income (FVOCI); or
- Amortised cost

The classification requirements for debt and equity instruments are described below:

#### Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans and government treasury bills.

Classification and subsequent measurement of debt instruments depend on:

- (i) the Company's business model for managing the asset; and
- (ii) the cash flow characteristics of the asset.

**i) Business model:** the business model reflects how the company manages the assets in order to generate cash flows. That is, whether the company's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other business model' and measured at FVTPL. Factors considered by the company in determining the business model for an entity of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how managers are compensated.

**ii) SPPI:** Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the company assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the company considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss.

Based on these factors, the company classifies its debt instruments into one of the following three measurement categories:

**1) Amortised cost:** Assets that are held for collection of contractual cash flows where those cash

flows represent solely payments of principal and interest ('SPPI'), and that are not designated at FVPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described in note 5(ii)(b). Interest income from these financial assets is included in 'Net investment income' using the effective interest rate method.

- 2) **Fair value through other comprehensive income (FVOCI):** Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVPL, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortised cost which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss. Interest income from these financial assets is included in 'Net investment income' using the effective interest rate method.
- 3) **Fair value through profit or loss:** Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented in the profit or loss statement within 'Net fair value gain/(loss) on financial assets' in the period in which it arises, unless it arises from debt instruments that were designated at fair value or which are not held for trading, in which case they are presented separately in 'Investment and other income'. Interest income from these financial assets is included in 'Investment and other income' using the effective interest rate method. As at the reporting date, the company has no debt instruments within this category.

The Company reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

### Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets. Equity instruments held by the Company include ordinary shares of other entities.

The Company subsequently measures all equity investments at fair value through profit or loss, except where the Company's management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income. The Company designates equity investments at fair value through other comprehensive income on an equity by equity basis. When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss, including on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, continue to be recognised in profit or loss as other income when the Company's right to receive payments is established.

As at the reporting date, the company designated all its unlisted equity investment and certain listed equity investments at fair value through comprehensive income.

Gains and losses on equity investments at FVPL are included in the statement of profit or loss within 'fair value gains and losses on assets.'

### (ii) Impairment

The Company assesses on a forward-looking basis the expected credit losses ('ECL') associated with

## Company Information and Statement of Accounting Policies Cont'd

its debt instrument assets carried at amortised cost and FVOCI. The company has no exposures arising from loan commitments and financial guarantee contracts. The Company recognises a loss allowance for such losses at each reporting date. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Note 5(ii)(b) provides more detail of how the expected credit loss allowance is measured.

### (iii) **Modification of loans**

The Company sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers. When this happens, the Company assesses whether or not the new terms are substantially different to the original terms. The Company does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay.
- Whether any substantial new terms are introduced, such as a profit share/equity-based return that substantially affects the risk profile of the loan.
- Significant extension of the loan term when the borrower is not in financial difficulty.
- Significant change in the interest rate.
- Insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

Where the terms are substantially different, the Company derecognises the original financial asset and recognises a 'new' asset at fair value and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the Company also assesses whether the new financial asset recognised is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are also recognised in profit or loss as a gain or loss on derecognition.

Where the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Company recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognises a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows at the original effective interest rate (or credit adjusted effective interest rate for originated credit-impaired financial assets).

### (iv) **Derecognition other than on a modification**

Financial assets, or a portion thereof, are derecognised when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either (i) the Company transfers substantially all the risks and rewards of ownership, or (ii) the Company neither transfers nor retains substantially all the risks and rewards of ownership and the Company has not retained control.

### (e) **Financial liabilities**

#### (i) **Classification and subsequent measurement**

In both the current and prior period, financial liabilities are classified as subsequently measured at amortised cost. The company has no financial liabilities measured at fair value through profit or loss.



## Company Information and Statement of Accounting Policies Cont'd

### (ii) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Company uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Company determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or liability measured at fair value has a bid price and an ask price, then the Company measures the assets and long positions at a bid

price and liabilities and short positions at an ask price.

The fair value of a non-interest bearing liability is stated at the invoice amount if the impact of discounting is not material.

The Company recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

### (iii) Impairment of financial assets

Financial assets not classified as at fair value through profit or loss, including an interest in an equity accounted investee, are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that a financial asset or group of financial assets is impaired could include:

- Significant financial difficulty of the issuer or counter party;
- Breach of contract, such as a default or delinquency in interest or principal payments;
- It becoming probable that the borrower will enter bankruptcy or other financial re-organization;
- The disappearance of an active market for that financial asset because of financial difficulties.

For an investment in an equity security, objective evidence of impairment includes a significant or prolonged decline in its fair value below its cost. The Company considers a decline of 20% to be significant or a period of nine months to be prolonged. However, in specific circumstances a smaller decline or a shorter period might have been appropriate.

### (iv) De-recognition of financial assets and financial liabilities

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expires, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards

of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, The Company continues to recognize the financial asset and financial liability separately.

On de-recognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in other comprehensive income and accumulated in equity is recognized in profit or loss.

On de-recognition of a financial asset other than in its entirety (e.g. when the Company retains an option to repurchase part of a transferred asset), the Company allocates the previous carrying amount of the financial asset between the part it continues to recognize under continuing involvement, and the part it no longer recognizes on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognized and the sum of the consideration received for the part no longer recognized and any cumulative gain or loss allocated to it that had been recognized in other comprehensive income is recognized in profit or loss. A cumulative gain or loss that had been recognized in other comprehensive income is allocated between the part that continues to be recognized and the part that is no longer recognized on the basis of the relative fair values of those parts.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

### (f) Impairment of other non-financial assets

At the end of each reporting period, the Company reviews the carrying amounts of its non-financial assets (other than deferred tax assets and investment property) to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Company of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount,

but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### **(g) Reinsurance Assets**

The Company cedes reinsurance in the normal course of business in order to limit its net loss potential for losses arising from certain exposures. The cost of reinsurance related to long-term contracts is accounted for over the life of the underlying reinsured policies, using assumptions consistent with those used to account for these policies. However, reinsurance arrangements do not relieve the Company from its direct obligations to its policyholders.

Reinsurance assets include balances due from various reinsurance companies for ceded insurance contracts. Amounts recoverable from reinsurers are estimated in a manner consistent with the underlying reinsurance contract. Reinsurance assets are recorded in principle equal to loans and other receivables.

Reinsurance assets are assessed for impairment at each reporting date. If there is reliable objective evidence that a reinsurance asset is impaired as a result of an event that occurred after initial recognition of the reinsurance asset, that the Company may not receive all amounts due to it under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer.

The Company gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is calculated and recognised following the same method used for loans and receivables.

The Company has the right to set off reinsurance payables against amounts due from reinsurers and co-assurers in line with the agreed arrangement between both parties.

### **(h) Deferred acquisition costs**

The incremental costs directly attributable to the acquisition of new business which had not expired at the reporting date, are deferred by recognizing an asset. For non-life insurance contracts, acquisition costs include both incremental acquisition costs and other indirect costs of acquiring and processing new businesses.

Deferred acquisition costs are amortised in the profit or loss systematically over the life of the contracts at each reporting date.

### **(i) Prepayments and other Receivables**

Prepayment are essentially prepaid rents and staff upfront payments. Other receivables are carried at amortised cost less accumulated impairment losses.

Other receivables balances include dividend receivable, intercompany receivables, accrued rental income and security holding trust account.

Intercompany receivables consist of receivables from the parent company, Royal Exchange Plc and other components within the Royal Exchange group. The Company recognises intercompany receivables when they are originated. Intercompany receivables are measured at amortised cost less accumulated losses.

### **(j) Investment in associates (equity-accounted investees)**

Associates are those entities in which the Company has significant influence, but not control, over the financial and operating policies. Significant influence is primarily presumed to exist when the Company holds between 20% and 50% of the voting power of another entity. However, where other factors are involved, these are taken into consideration in exercising judgment.

Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Company's share of post-acquisition profit or loss is recognised in the income statement; its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income, with a corresponding adjustment to the amount of the investment. When the Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Company does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Company determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and recognises the impairment amount in the income statement.

### **(k) Investment Properties**

Investment properties are properties held for long-term rental yields or for capital appreciation (including property under construction for such purposes) or for both purposes, but not for sale in the ordinary course of business.

### **Recognition and measurement**

Recognition of investment properties takes place only when it is probable that the future economic benefits that are associated with the investment property will flow to the entity and the cost can be measured reliably. Investment properties are measured initially at fair value, including all transaction costs.

Subsequent to initial recognition, investment properties are measured at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair value of investment properties are included in the statement of profit or loss in the period in which they arise. Fair values are evaluated and assessed annually by an external valuer who is accredited by the Financial Reporting Council of Nigeria.

### **De-recognition**

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on de-recognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognized in the profit or loss in the period of de-recognition.

### **Transfers**

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change. If owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property and equipment up to the date of change. Subsequently, the property is re-measured to fair value and reclassified as investment property.

**(I) Property and Equipment**

**Recognition and measurement**

All property and equipment used by the Company is stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. If significant parts of a property and equipment have different useful lives, then they are accounted for as separate items (major components) of property and equipment.

**Subsequent costs**

Subsequent expenditures are recognized in the carrying amount of the asset or as a separate asset as appropriate if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be reliably measured. The costs of the day-today servicing of property and equipment are recognized in the statement of profit or loss as incurred.

**Depreciation**

Depreciation is recognized so as to allocate the cost of assets (other than freehold land) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis. Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

**Freehold and leasehold land is not depreciated**

The estimated useful lives of property and equipment are as follows:

Buildings	50 years
Generating set	7 years
Computer equipment	4 years
Furniture and office equipment	5 years
Motor vehicles	
- New (Cash purchase)	4 years
- Salvage	3 years
Finance lease assets	4 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

**De-recognition**

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the statement of profit or loss of the year that the asset is de-recognized.

**(m) Intangible Assets**

Acquired computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. Computer software is stated at cost less amortization and impairment losses. Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. Costs associated with maintaining computer software programmes are recognized as an expense as incurred.

**Amortization**

Computer software costs, whether developed or acquired, are amortized for a period of five years using the straight line method.

Intangible assets which are not available for use are tested for impairment annually. Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate

An intangible asset shall be derecognized by the Company on disposal; or when no future economic benefit are expected from its use or disposal. Any gain or loss arising on de-recognition of the assets (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period the asset is recognised.



### (n) Income Taxes

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the statement of profit or loss except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the Company's statement of profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the end of the reporting period.

The current taxes include: Company Income Tax at 30% of taxable profit; Education Tax at 2% of assessable profit; Capital Gain Tax at 10% of chargeable gains; and Information Technology Development levy at 1% of accounting profit.

#### Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Company's financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill (arising in a business combination) or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities and deferred tax assets for properties held for sale that are measured using the fair value model, the carrying amount of such properties are presumed to be recovered entirely through the sale unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all the economic benefits embodied in the investment property over time, rather than through sale.

### (o) Statutory Deposits

Statutory deposits are cash balances held with the Central Bank of Nigeria (CBN) in compliance with the Insurance Act, CAP 117, LFN 2004 for the general insurance companies.

The deposits are only available as a last resort to the Company if it goes into liquidation. Statutory deposits are measured at cost.

### (p) Hypothecation of Assets

The Company structured its assets to meet the requirements of the Insurance Act 2003 wherein the policyholders' assets and funds are not co-mingled with assets and funds that belong to shareholders and other funds.

## Company Information and Statement of Accounting Policies Cont'd

In particular, investment properties, investment securities (equities and fixed income securities) and insurance funds hypothecated to policyholders are distinguished from those owned by the shareholders.

The assets hypothecated are shown in Note 23(f) to the financial statements.

### (q) Borrowings

Borrowings by way of bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

Borrowing costs comprise interest payable on loans and bank overdrafts. They are charged to profit or loss as incurred, except those that relate to qualifying assets. Arrangement fees in respect of financing arrangements are charged to borrowing costs over the life of the related facility.

### (r) Deferred income

Deferred income comprises deferred rental income and deferred commission.

Deferred Rental Income relates to rents received in advance. These are amortized and transferred to the statement of profit or loss over the periods that they relate.

Deferred commission income relates to commissions received on ceded reinsurance businesses but not yet earned as at reporting date. Deferred commission incomes are amortized systematically over the life of the contracts at each reporting date.

### (s) Provisions, contingent liabilities and assets

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable

that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

A contingent liabilities is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future not wholly within the control of the Company or the Company has a present obligation as a result of a past event. It is not recognized because it is not likely that an outflow of resources will be required to settle the obligation or the amount cannot be reliably estimated. Contingent liabilities normally comprise of legal claims under arbitration or court process in respect of which a liability is not likely to occur.

### (t) Finance and operating lease obligations

These are the corresponding liabilities on assets acquired under finance lease. Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized in the year which they relate in profit or loss.

#### Lease assets - lessee

Assets held by the Company under leases that transfer to the Company substantially all of the risks and rewards of ownership are classified as finance leases. The leased asset is initially measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

## Company Information and Statement of Accounting Policies Cont'd

Assets held under other leases are classified as operating leases.

### **Lease payments**

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

### **Lease assets - lessor**

If the Company is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of the asset to the lessee, then the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised and presented within loans and advances

## **(u) Insurance Liabilities**

### **(i) Classification**

IFRS 4 requires contracts written by insurers to be classified as either 'insurance contracts' or 'investment contracts' depending on the level of insurance risk transferred.

Insurance contracts are those contracts when the insurer has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders.

The Company only enters into insurance contracts. Therefore, its insurance contract liabilities represent the Company's liability to the policy holders. It comprises the unearned premium, unexpired risk, outstanding claims and the incurred but not reported claims. At the end of each accounting period, this liability is reflected as determined by the actuarial valuation report.

### **Unearned premium provision**

The provision for unearned premiums represents the proportion of premiums written in the periods up to the accounting date that relate to the unexpired terms of policies in force at the end of the reporting date. This is estimated to be earned in subsequent financial periods, computed

separately for each insurance contract using a time apportionment basis.

### **Reserve for unexpired risk**

A provision for additional unexpired risk reserve is recognised for an underwriting year where it is envisaged that the estimated cost of claims and expenses exceed the unearned premium provision.

### **Reserve for outstanding claims**

Outstanding claims represent the estimated ultimate cost of settling all claims arising from incidents occurring prior to the end of reporting date, but not settled at that date.

### **Reserve for incurred but not reported claims (IBNR)**

A provision is made for claims incurred but not yet reported as at the end of the financial year. This provision is based on the liability adequacy test report.

### **Liability Adequacy Test**

At the end of each reporting period, liability adequacy tests are performed to ensure that material and reasonably foreseeable losses arising from existing contractual obligations are recognised. In performing these tests, current best estimates of future contractual cash flows, claims handling and administration expenses, investment income backing such liabilities are considered. Long-term insurance contracts are measured based on assumptions set out at the inception of the contract. Any deficiency is recognized in profit or loss by increasing the carrying amount of the related insurance liabilities.

The Liability Adequacy Test (LAT) was carried out by Ernst & Young (Consultant Actuaries) under the supervision of Mr.O.O Okpaise with FRC number (FRC/2012/NAS/0000000738).

## **(ii) Recognition and Measurement of Insurance Contract**

### *Premium*

Gross written premiums for general insurance contracts comprise premiums received in cash as well as premiums that have been received

and confirmed as being held on behalf of the Company by insurance brokers and duly certified thereto. Gross premiums are stated gross of commissions and taxes payable and stamp duties that are payable to intermediaries and relevant regulatory bodies respectively.

Unearned premiums represent the proportions of premiums written in the year that relate to the unexpired risk of policies in force at the reporting date.

#### **Reinsurance**

Premiums, losses and other amounts relating to reinsurance treaties are measured over the period from inception of a treaty to expiration of the related business. The actual profit or loss on reinsurance business is therefore not recognized at the inception but as such profit or loss emerges. In particular, any initial reinsurance commissions are recognized on the same basis as the acquisition costs incurred.

Premiums ceded, claims recovered and commission received are presented in the statement of profit or loss and statement of financial position separately from the gross amounts.

#### **Claims**

Claims incurred comprise claims and claims handling expenses paid during the financial year and changes in the provision for outstanding claims. Claims and claims handling expenses are recognized in profit or loss as incurred.

#### **(v) Employee Benefits**

##### **(i) Short-term benefits**

Staff benefits such as wages, salaries, paid annual leave allowance, and non-monetary benefits are recognized as employee benefit expenses. The expenses are accrued when the associated services are rendered by the employees of the Company.

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

##### **(ii) Defined Contribution Plans**

The Company operates a defined contribution plan in accordance with the provisions of the Pension Reform Act 2014. The Company contributes 10% and employees contribute 8% each of the qualifying monthly emoluments in line with the Pension Reform Act.

The Company's monthly contribution to the plan is recognized as an expense in profit or loss.

The Company pays contributions to privately administered pension fund administration on a monthly basis. The Company has no further payment obligation once the contributions have been paid. Prepaid contributions are recognized as an asset to the extent that a cash refund or reduction in the future payments is available. Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

##### **(iii) Termination Benefits**

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

##### **(a) Defined Benefit Plan**

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, are recognised immediately in OCI. The Company determines the net interest expense (income) on the defined benefit liability for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability, taking into account any changes in the net defined benefit liability during the period as a result of benefit payments. Net interest expense and other expenses related to

## Company Information and Statement of Accounting Policies Cont'd

defined benefit plans are recognised in profit or loss.

### (b) Pension

The Company operated a funded pension scheme for its employees prior to the Pension Reform Act 2004. It therefore has continuing pension obligation to its staff who retired prior to the commencement of the contributory pension scheme.

Pensioners are entitled to 3% annual increment. Over 90% of the pension assets are being managed by a pension fund administrator while the balance is invested in marketable securities and bank placement.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in OCI. The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

### (c) Other Long term benefits

The Company operates a long service award plan for eligible staff who have rendered continued service to the organization.

Benefits accrue after a minimum of 10 years and a maximum of 35 years. The main benefits payable on the scheme are both cash and gift items which vary according to the number of years of service.

The liability is valued annually by a qualified actuary (Logic Professional Services) under the supervision of Mr Ganiu Shefiu with FRC number (FRC/2017/NAS/00000017548) using the projected unit credit method.

Remeasurements of the obligation, which comprise actuarial gains or losses, are recognized immediately in OCI. The Company determines the net interest expense (income) on the obligation for the period by applying the discount rate used to measure the obligation at the beginning of the annual period to the liability, taking into account any changes in the liability during the period as a result of benefit payments. Net interest expense and other expenses related to obligation are recognized in profit or loss.

The Company meets benefits on a pay-as-you-qualify basis as the plan is an unfunded scheme.

### (w) Capital and Reserves

#### (i) Share capital

The equity instruments issued by the Company are classified as equity in accordance with the substance of the contractual arrangements and the definitions of an equity instrument.

Equity instruments issued by the Company are recognized as the proceeds are received, net of direct issue costs. Repurchase of the Company's own equity instruments is recognized and deducted directly in equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

**(ii) Share premium**

This represents the excess amount paid by shareholders on the nominal value of the shares. This amount can be utilized as provided in Section 120(3) of Companies Allied Matters Act. The share premium is classified as an equity instrument in the statement of financial position.

**(iii) Contingency reserve**

The Company maintains Contingency reserves for the general business in accordance with the provisions of S.21 (1) of the Insurance Act 2003.

In compliance with the regulatory requirements in respect of Contingency Reserve for general business, the Company maintains contingency reserve at the rate equal to the higher of 3% of gross premium or 20% of the total profit after taxation until the reserve reaches the greater of minimum paid up capital or 50% of net premium.

**(iv) Retained Earnings**

The reserve comprises undistributed profit/(loss) from previous years and the current year. Retained Earnings is classified as part of equity in the statement of financial position.

**(v) Fair value reserves**

Fair value reserves represent the cumulative net change in the fair value of available-for-sale financial assets at the reporting date.

**(vi) Asset revaluation reserve**

The revaluation reserve relates to the surplus on revaluation of land and building at the end of the financial period. Increases in the value of these assets are recognised in other comprehensive income and accumulated in assets revaluation reserve until the assets are derecognised.

**(vii) Other reserves - employee benefit actuarial surplus**

Actuarial (surplus)/deficit on employee benefits represent changes in benefit obligation due to changes in actuarial valuation assumptions or actual experience differing from experience. The gains/losses for the year, net of applicable deferred tax asset/liability on employee benefit obligation, are recognized in other comprehensive income.

**(viii) Dividends on ordinary shares**

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders. Dividends for the year that are declared after the end of the reporting period are dealt with in the subsequent period.

Dividends proposed by the Directors but not yet approved by shareholders are disclosed in the financial statements in accordance with the requirements of the Company and Allied Matters Act of Nigeria.

**(x) Revenue Recognition**

**(i) Gross Written Premium**

Gross written premiums for non-life (general) insurance comprise premiums received in cash as well as premiums that have been received and confirmed as being held on behalf of the Company by insurance brokers and duly certified thereto. Gross written premiums are stated gross of commissions, net of taxes and stamp duties that are payable to intermediaries and relevant regulatory bodies respectively.

Unearned premiums represent the proportions of premiums written in the year that relate to the unexpired risk of policies in force at the reporting date.

**(ii) Reinsurance expenses**

Reinsurance cost represents outward premium paid/payable to reinsurance companies less the unexpired portion as at the end of the financial year.



## Company Information and Statement of Accounting Policies Cont'd

### (iii) Fees and commission income

Fees and commission income consists primarily of insurance agency and brokerage commission, reinsurance and profit commissions, policyholder administration fees and other contract fees. Reinsurance commissions receivable are deferred in the same way as acquisition costs. All other fee and commission income is recognized as the services are provided.

### (iv) Investment Income

Investment income consists of dividends and interest income on loans and receivables, realized gains and losses as well as unrealized gains and losses on fair value assets.

### (v) Interest income

Interest income is recognized in the profit or loss as it accrues and is calculated by using the effective interest rate method. Fees and commissions that are an integral part of the effective yield of the financial asset or liability are recognized as an adjustment to the effective interest rate of the instrument.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Where the estimated cash flows on financial assets are subsequently revised, other than impairment losses, the carrying amount of the financial assets is adjusted to reflect actual and revised estimated cash flows.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### (vi) Dividend income

Dividend income from investments is recognized when the shareholders' rights to receive payment have been established.

### (vii) Realized and Unrealized gains and losses

Realized gains and losses on investments include gains and losses on financial assets and investment properties. Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the carrying value as recorded on occurrence of the sale transaction. Unrealized gains or losses represent the difference between the carrying value at the year end and the carrying value at the previous year end or purchase value during the year, less the reversal of previously recognized unrealized gains and losses in respect of disposals during the year.

### (viii) Other operating income

Other operating income represents income generated from sources other than premium revenue and investment income. It includes rental income, profit on disposal of fixed assets. Rental income is recognized on an accrual basis

### (y) Expense Recognition

#### (i) Insurance claims and benefits incurred

Gross benefits and claims consist of benefits and claims paid/payable to policyholders, which include changes in the gross valuation of insurance contract liabilities, except for gross change in the unearned premium provision which are recorded in premium income. It further includes internal and external claims handling costs that are directly related to the processing and settlement of claims. Amounts receivable in respect of salvage and subrogation are also considered.

### **Salvage**

Some non-life insurance contracts permit the Company to sell (usually damaged) property acquired in the process of settling a claim.

### **Subrogation**

Subrogation is the right of an insurer to pursue a third party that caused an insurance loss to the insured. This is done as a means of receiving the amount of the claim paid to the insured for the loss.

### **(ii) Underwriting expenses**

Underwriting expense include acquisition costs and maintenance expense. Acquisition costs comprise direct and indirect costs associated with the writing of insurance contracts. These include commission expenses and other technical expenses. Maintenance expenses are expenses incurred in servicing existing policies and clients. All underwriting expenses are charged to income statement as they accrue or become payable.

### **(iii) Management expenses**

Management expenses are charged to profit or loss when goods are received or services rendered. They are expenses other than claims, maintenance and underwriting expenses and include employee benefits, depreciation charges and other operating expenses.

## **4 Significant accounting estimates and judgements**

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the company's accounting policies.

This note provides an overview of the areas that involve a higher degree of judgement or complexity, and major sources of estimation uncertainty that have a significant risk of resulting in a material adjustment within the next financial year. Detailed information about each of these estimates and judgements is included in the related notes together with information about the basis of calculation for each affected line item in the financial statements.

## **A Measurement of the expected credit loss allowance**

The measurement of the expected credit loss allowance for the company's financial assets measured at amortised cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses).

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing entity's of similar financial assets for the purposes of measuring ECL.

## **B Judgements**

Management applies its judgement to determine whether the Company should equity account for its' investment in associates. According to IAS 28, a 20% or more interest in an investee leads to a rebuttable presumption that the investor has significant influence over the investee.

The Company holds a direct interest of 26% in CBC EMEA and 33% in Royal Exchange Healthcare (REHL). Management has considered the fact and circumstances, including the representation of the Company on the board of CBC EMEA and REHL and has concluded that the Company has significant influence over CBC EMEA and REHL and the entities are associates of the Company.

## **C Assumptions and estimation uncertainties**

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ending 31 December 2020 is set out below in relation to

the impairment of financial instruments and in the following notes in relation to other areas:

**(i) Liabilities arising from insurance contracts**

*Claims arising from non-life insurance contracts*  
Liabilities for unpaid claims are estimated on case by case basis. The liabilities recognised for claims fluctuate based on the nature and severity of the claim reported. Claims incurred but not reported are determined using statistical analyses and the Company deems liabilities reported as adequate. Assumptions used in determining the liabilities are disclosed in Note 47.

Changes in the outcome of the assumption can have a significant impact on the total recorded liabilities arising from insurance contracts and the claims expenses.

**(iii) Fair value of financial instruments**

The directors use their judgment in selecting an appropriate valuation technique for some financial assets.

Impairment for financial assets carried at amortized costs as well as the amount of impairment for trade receivables. The significant estimates applied in determination of fair value of financial assets are as shown in the statement of accounting policies note 3 (c)(v).

**(iv) Determination of fair value of investment property**

Management employed the services of estate surveyors and valuers to value its investment properties. The estimated open market value is deemed to be the fair value based on the assumptions that there will be willing buyers and sellers. Recent market prices of neighborhood properties were also considered in deriving the open market values. Other key assumptions are as disclosed in Note 13 to the financial statements.

**(v) Defined benefit plan**

The present value of the employee benefit obligations depends on a number of factors that are determined in an actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of obligations. The assumptions used in determining the net cost (income) for pensions include the discount rate.

The Company determines the appropriate discount rate at the end of the reporting period. In determining the appropriate discount rate, reference is made to the yield on Nigerian Government Bonds that have maturity dates approximating the terms of the related pension liability. Other key assumptions for pension obligations are based in part on current market conditions as disclosed in Note 17.

**(vi) Current income tax**

The current income tax charge is calculated on taxable income on the basis of the tax laws enacted or substantively enacted at the reporting date. The Company applies general tax rules and the Directors have adopted current tax practices in computing the tax liabilities. Actual results may differ from these estimates based on the interpretation by the tax authorities. The Directors acknowledge that changes in the application of the current tax practices can have a significant impact on the tax expense and tax liabilities recorded in the financial statements.

**(vii) Deferred tax assets**

Recognised deferred tax assets (See note 18) are measured at the tax rates enacted or substantively enacted at the end of the reporting period and represents those amounts that are probable of realisation taking into account management's estimates of future taxable profits. In determining estimates of future taxable profit against which deductible amount can be utilised, management has considered the existence of taxable temporary differences that will reverse in the same year that deductible amounts will reverse. Management's estimate of future taxable profits has been determined on the basis of a five year profit forecast. Management affirms that assumptions underlying the five year forecast is reasonable given the Company's restructured operations and there are no objective indicators to suggest that the projected earnings level will not be achieved.

**(viii) Determination of impairment of property and equipment, and intangible assets excluding goodwill**

Management is required to make judgements concerning the cause, timing and amount of impairment. In the identification of impairment indicators, management considers the impact of

changes in current competitive conditions, cost of capital, availability of funding, technological obsolescence, discontinuance of services and other circumstances that could indicate that impairment exists. The Company applies the impairment assessment to its separate cash generating units.

This requires management to make significant judgements and estimates concerning the existence of impairment indicators, separate cash generating units, remaining useful lives of assets, projected cash flows and net realisable values. Management's judgement is also required when assessing whether a previously recognised impairment loss should be reversed.

**(ix) Depreciation and carrying value of property and equipment and intangible assets**

The estimation of the useful lives of assets is based on management's judgement. Any material adjustment to the estimated useful lives of items of the assets will have an impact on the carrying value of these items. Depreciation and amortisation is recognised on the basis described in accounting policies note 3(l) and 3(m).

# Statement of Financial Position

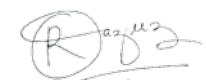
For the year ended 31 December 2020

	Note	2020 ₦'000	2019 ₦'000
<b>ASSETS</b>			
Cash and cash equivalents	6	9,777,898	10,619,459
Financial assets:			
- Fair value through profit or loss	7b(i)	756,657	666,176
- Fair value through other comprehensive income	7b(ii)	4,288,656	701,340
- Amortised cost	7c	93,735	44,674
Trade receivables	8	69,468	53,837
Reinsurance assets	9	1,744,049	2,235,297
Deferred acquisition cost	10	225,256	162,488
Other receivables and prepayments	11	1,218,453	882,465
Right of use asset	14(i)	71,472	76,895
Investment in associates	12a	453,145	449,521
Investment properties	13	3,856,706	4,275,855
Property and equipment	14	1,130,784	1,137,844
Statutory deposits	16	340,000	340,000
Employees retirement benefits	17d	257,168	295,649
<b>Total assets</b>		<b>24,283,447</b>	<b>21,941,500</b>
<b>LIABILITIES</b>			
Insurance contract liabilities	23	4,042,104	4,591,292
Bank overdrafts	6	32,699	29,030
Deferred income	19	138,244	109,332
Trade payables	20	7,739,026	5,998,661
Other liabilities	21	1,109,902	734,950
Finance lease obligations	22a	55,703	63,927
Current income tax liabilities	24b	388,492	293,033
Employee benefit liability	17c	26,893	24,750
Deferred tax liabilities	18	528,144	484,603
<b>Total liabilities</b>		<b>14,061,207</b>	<b>12,329,578</b>
<b>EQUITY</b>			
Share capital	25	5,366,667	5,366,667
Share premium	26	802,737	802,737
Contingency reserve	27	2,844,511	2,488,464
Retained earnings	28	709,711	691,534
Other component of equity	29	498,614	262,520
<b>Total equity</b>		<b>10,222,240</b>	<b>9,611,922</b>
<b>Total equity and liabilities</b>		<b>24,283,447</b>	<b>21,941,500</b>

These financial statements were approved by the Board of Directors on 21 April, 2021 and signed on behalf of the board of directors by:

  
**Chief U. Okpa-Obaji**  
 Director  
 (FRC/2014/MULTI/00000010359)

  
**Benjamin Agili**  
 Managing Director  
 (FRC/2016/CIIN/00000014211)

  
**Toyin Azeez**  
 Chief Financial Officer  
 (FRC/2013/ICAN/00000004008)

# Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2020

	Note	2020 £'000	2019 £'000
Gross premium written:	30(a)	11,868,240	10,584,353
Unearned premium	30(a)	(296,171)	283,995
Gross premium income		11,572,069	10,868,348
Reinsurance expenses	31	(6,296,278)	(5,389,854)
Net premium income		5,275,791	5,478,494
Fees and commission income	32	568,041	415,546
<b>Net underwriting income</b>		<b>5,843,832</b>	<b>5,894,040</b>
Insurance claims and benefits incurred	33(a)	(1,289,168)	(1,668,575)
Insurance claims and benefits incurred - recoverable from reinsurers	33(b)	599,636	554,305
Net claims expenses		(689,532)	(1,114,270)
Underwriting expenses	34	(3,705,527)	(3,633,542)
<b>Total underwriting expenses</b>		<b>(4,395,059)</b>	<b>(4,747,812)</b>
<b>Underwriting profit</b>		<b>1,448,773</b>	<b>1,146,228</b>
Net investment income	35	582,470	742,031
Finance income	17(c)	35,583	40,712
Share of (loss)/profit on investment in associate	12	(13,303)	14,097
Net fair loss on financial assets	35(a)	(73,763)	(86,259)
Allowance for impairment	36(a)i	(257,972)	(153,871)
ECL Impairment Allowance	36(a)ii	(7,681)	20,506
Other operating income	37	439,779	244,040
		705,113	821,256
<b>Net income</b>		<b>2,153,886</b>	<b>1,967,484</b>
Foreign exchange gain	38	68,556	67,744
Management expenses	39	(1,198,343)	(1,060,585)
<b>Expenses</b>		<b>(1,129,787)</b>	<b>(992,841)</b>
Profit before taxation		1,024,099	974,643
Profit before taxation		1,024,099	974,643
Income tax charge	24(a)	(230,521)	(319,938)
Profit after taxation		793,578	654,705
<b>Other comprehensive income, net of tax</b>			
<i>Items that will never be classified in profit or loss</i>			
Net actuarial losses on employee benefits	17(c)	(76,208)	(34,583)
<i>Items that may be classified to profit or loss:</i>			
Share of current year results in associates	12	16,927	2,643
Fair value changes on FVOCI	7(d)	295,377	139,331
Total other comprehensive income, net of tax		236,096	107,391
Total comprehensive income for the year		1,029,674	762,096
Total comprehensive income attributable to shareholders		1,029,674	762,096

The statement of significant accounting policies and the accompanying notes form an integral part of these financial statements.



# Statement of Changes in Equity

For the year ended 31 December 2020

2020	Share capital #'000	Share Premium #'000	Contingency Reserve #'000	Retained Earnings #'000	Actuarial Gain/(Loss) Reserve #'000	Fair value reserve #'000	Total #'000
At 1 January	5,366,667	802,737	2,488,464	691,534	22,218	240,302	9,611,922
Profit for the year	-	-	-	793,578	-	-	793,578
Transfer to Contingency Reserve	-	-	356,047	(356,047)	-	-	-
<b>Other comprehensive income:</b>							
Net actuarial losses on defined benefit obligations	-	-	-	-	(76,208)	-	(76,208)
Fair value changes on FVOCI	-	-	-	-	-	295,377	295,377
Tax effects on other comprehensive income	-	-	-	-	16,925	-	16,925
Total comprehensive income for the year	-	-	356,047	437,531	(59,283)	295,377	1,029,672
<b>Transactions within Equity:</b>							
Transfer to Contingency Reserve	-	-	356,047	(356,047)	-	-	-
Dividend paid within the year	-	-	-	(419,354)	-	-	(419,354)
Total contribution and distributions to equity holders	-	-	356,047	(356,047)	-	-	-
<b>31 December</b>	<b>5,366,667</b>	<b>802,737</b>	<b>2,844,511</b>	<b>709,711</b>	<b>(37,065)</b>	<b>535,679</b>	<b>10,222,240</b>
<b>2019</b>							
At 1 January	5,366,667	802,737	2,170,933	354,360	54,158	100,971	8,849,826
Profit for the year	-	-	-	654,705	-	-	654,705
Transfer to Contingency Reserve	-	-	317,531	(317,531)	-	-	-
Other comprehensive income:							
Net actuarial gains/(losses) on defined benefit obligations	-	-	-	-	(34,583)	-	(34,583)
Fair value changes FVOCI	-	-	-	-	-	139,331	139,331
Tax effects on other comprehensive income	-	-	-	-	2,643	-	2,643
Total comprehensive income for the year	-	-	317,531	337,174	(31,940)	139,331	762,096
<b>Transactions within Equity:</b>							
Transfer to contingency Reserve	-	-	317,531	(317,531)	-	-	-
Total contribution and distributions to equity holders	-	-	-	-	-	-	-
<b>31 December</b>	<b>5,366,667</b>	<b>802,737</b>	<b>2,488,464</b>	<b>691,534</b>	<b>22,218</b>	<b>240,302</b>	<b>9,611,922</b>

# Statement of Cash Flows

For the year ended 31 December 2020

	Note	31-Dec-20 £'000	31-Dec-19 £'000
<b>Cash flows from operating activities</b>			
Insurance premium received from customers	46(a)	11,872,755	10,950,230
Premium paid	46(c)(i)	(5,775,254)	(5,166,855)
Premium received in advance	46(c)(i)	7,417,516	5,775,254
Insurance benefits and claims paid to customers	46(b)	(2,134,526)	(2,111,390)
Outward reinsurance premium paid	46(c)	(6,208,515)	(5,365,303)
Fees and commission received	46(d)	588,950	405,120
Claim recoveries made from reinsurers	46(e)	1,101,224	929,002
Commissions paid	46(f)	(2,059,900)	(1,821,149)
Cash payment to employees, intermediaries and other suppliers	46(g)	(2,996,655)	(2,639,711)
Income tax paid	24(b)	(23,278)	(175,528)
Net cash flow from Operating activities		1,782,317	779,670
<b>Cash flows from investing activities</b>			
Purchase of property and equipment	14	(82,773)	(83,960)
Proceed from sale of property and equipment	46(h)	100,931	4,617
Proceed from sale of investment property	13	270,000	-
Purchase of financial assets	7(d)	(4,370,096)	(22,077)
Rental income from investment properties	46(j)	63,203	57,700
Interest income	46(l)	461,434	399,081
Dividend income	46(i)	76,037	89,686
Proceeds on disposal of financial assets	7(d)	1,240,264	84,948
Net cash flow (used in)/from investing activities		(2,241,000)	529,995
<b>Cash flows from financing activities</b>			
Refund of deposit of shares	21(b)	-	(2,000,000)
Payment of finance lease liabilities	22(a)	(35,749)	(43,798)
Payment of loan	22(b)	-	(14,300)
Dividend paid	28	(419,354)	-
Net cash flow (used in)/from financing activities		(455,103)	(2,058,098)
Net cash increase in cash and cash equivalents		(913,786)	(748,433)
Cash and cash equivalents, beginning of year	6	10,590,429	11,271,118
Effect of movement in exchange rates on cash held		68,556	67,744
Cash and cash equivalents, end of year	6	9,745,199	10,590,429

# Notes to the Financial Statements

For the year ended 31 December 2020

## 5 Financial risk management

Factors relating to general economic conditions, such as consumer spending, business investment, government spending, the volatility and strength of both debt and equity markets, and inflation, all affect the profitability of businesses in Nigeria.

In a sustained economic phase of low growth, characterized by higher unemployment, lower household income, lower corporate earnings, lower business investment and lower consumer spending, the demand for financial and insurance products could be adversely affected.

The Company's risk management process includes the identification and measurement of various forms of risk, the establishment of risk thresholds and the creation of processes intended to maintain risks within these thresholds while optimizing returns on the underlying assets and minimizing costs associated with liabilities. Risk range limits are established for each type of risk, and are approved by the Board's Investment Committee and subject to ongoing review.

The Company's risk management strategy is an integral part of managing the Company's core businesses, and utilizes a variety of risk management tools and techniques such as:

- Measures of price sensitivity to market changes (e.g., interest rate and foreign exchange rate);
- Asset/Liability management;
- Periodic Internal Audit and Control, and;
- Risk management governance, including risk oversight committee, policies and guidelines, and approval limits.

In addition, the company monitors and manages the financial risks relating to the operations of the organization through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

## (a) Financial asset valuation bases

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. Fair values are determined at prices quoted in active markets. In our environment, such price information is typically not available for all instruments measured at fair value and the company applies valuation techniques to measure such instruments. These valuation techniques make maximum use of market observable data but in some cases management estimate other than observable market inputs are used within the valuation model. There is no standard model and different assumptions could generate different results.

Fair values are subject to a control framework designed to ensure that input variables and output are assessed independent of the risk taker. The Company has minimal exposure to financial assets which are valued at other than quoted prices in an active market.

### Fair value hierarchy

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable input reflect market data obtained from independent sources; unobservable inputs reflect the company's market assumptions. These two types of inputs have created the following fair value hierarchy:

**Level 1** - Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.

**Level 2** - Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

**Level 3** - This includes financial instruments, the valuation of which incorporate significant inputs for the asset or liability that is not based on observable market data (unobservable inputs). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally determined based on inputs of a similar nature, historic observations on the level of the input or analytical techniques.

This hierarchy requires the use of observable market data when available. The Company considers relevant and observable market prices in its valuations where possible.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, analysed into Levels 1 to 3 based on the degree to which the fair value is observable.

31 December 2020		Level 1 ₹'000	Level 2 ₹'000	Level 3 ₹'000	Total ₹'000
<b>Fair value through profit or loss:-</b>					
Quoted equity shares	7(b)	756,657	-	-	756,657
<b>Total financial assets measured at fair value</b>		<b>756,657</b>	<b>-</b>	<b>-</b>	<b>756,657</b>
<b>Fair value through profit or loss (OCI)</b>					
Unquoted Equities	7	541,315	-	-	541,315
Treasury bills	7(b)	193,500	-	-	193,500
Federal Government Bonds	7(b)	3,563,512	-	-	3,563,512
ECL Impairment		(9,671)	-	-	(9,671)
		<b>4,288,656</b>	<b>-</b>	<b>-</b>	<b>4,288,656</b>
<b>Total financial assets measured at fair value</b>		<b>5,045,313</b>	<b>-</b>	<b>-</b>	<b>5,045,313</b>

**31 December 2019**

**Financial Assets:**

**Fair value through profit or loss:-**

Quoted equity shares	7(b)	666,176	-	-	666,176
<b>Total financial assets measured at fair value</b>		<b>666,176</b>	<b>-</b>	<b>-</b>	<b>666,176</b>

**Fair value through profit or loss (OCI)**

Unquoted Equities	7(b)	-	-	-	-
Treasury bills	7(bii)	43,365	-	-	43,365
Federal Government Bonds	7(bii)	114,886	-	-	114,886
<b>Total financial assets measured at fair value through OCI</b>		<b>158,251</b>	<b>-</b>	<b>-</b>	<b>158,251</b>
<b>Total financial assets measured at fair value</b>		<b>824,427</b>	<b>-</b>	<b>-</b>	<b>824,427</b>

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

### **Financial instruments not measured at fair value**

The fair value information for financial assets and financial liabilities not measured at fair value has not been disclosed because their carrying amount is a reasonable approximation of its fair value.

### **The financial assets and liabilities include:**

#### **Cash and cash equivalents**

Cash and cash equivalents consists of cash on hand and current balances with banks.

The carrying amounts of current balances with banks is a reasonable approximation of fair value which is the amount receivable on demand.

#### **Financial assets at amortised cost**

The estimated value amounts to ₦93.7million. Financial assets at amortised cost consists of placements with financial institutions and staff mortgage loans.

#### **Trade receivables and other receivables**

The carrying amounts of trade receivables and other receivables are receivable in less than one year, are reasonable approximation of their fair values.

#### **Bank overdrafts, trade payables, provision and other payables and finance lease obligations**

The carrying amounts of bank borrowings, trade payables, provision and other payables and finance lease obligations are reasonable approximation of their fair values which are repayable on demand.

### **(b) Financial risks**

The Company is exposed to the following categories of risks

- i) Market risk
- ii) Credit risk
- iii) Liquidity risk

#### **(i) Market risk**

This reflects the possibility that the value of the investments will fall as a result of changes in market conditions, whether those changes are caused by factors specific to the individual investment or factors affecting all investments traded in the market. The Company is exposed to this risk through its financial assets and comprises currency risk, interest rate risk and price risk.

#### **Currency risk**

This is the risk that the carrying of financial instruments may be affected by changes in foreign exchange rates.

The Company seeks to manage its exposures to risk through control techniques which ensure that the residual risk exposures are within acceptable tolerances agreed by the Board. A description of the risks associated with the Company's principal products and the associated control techniques is detailed below.

#### **Foreign Currency risk**

The Company accepts receipt of premiums in foreign currency, in addition to Naira, as a result, the Company is exposed to risk as exchange rates fluctuate. The Company also has bank balances denominated in foreign currency.

The Company has minimal exposure to currency risk as the Company's financial assets are primarily matched to the same currencies as its insurance and investment contract liabilities. However, foreign exchange risk arises from other recognized assets and liabilities denominated in other currencies.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The carrying amounts of the Company's foreign currency denominated assets and liabilities are as follows:

**31 December 2020**

	Pounds sterling ₦'000	Euro ₦'000	US Dollars ₦'000	Total ₦'000
Assets (Cash & Cash Equivalent)	-	40,963	8,445,820	8,486,783
Liabilities	-	-	(7,417,516)	(7,417,516)
		40,963	1,028,304	1,069,267

**31 December 2019**

	Pounds sterling ₦'000	Euro ₦'000	US Dollars ₦'000	Total ₦'000
Assets (Cash & Cash Equivalent)	-	34,233	5,866,031	5,900,264
Liabilities	-	-	(5,775,254)	(5,775,254)
	-	34,233	90,777	125,010

**Foreign currency sensitivity analysis**

The following table details the Company's sensitivity to a 10% increase and decrease in foreign currency rates against the Naira. A 10% sensitivity rate is used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. For each sensitivity scenario, the impact of change in a single factor is shown, with other assumptions or variables held constant.

The following tables show the effect on the profit before tax as at 31 December 2020 from ₦477.34/€, and ₦400.33/\$ closing rate. These closing rates were determined from the Nigeria Autonomous Foreign Exchange Fixing (NAFEX) rate as at 31 December 2020.

**31 December 2020**

	Pounds sterling ₦'000	Euro ₦'000	US Dollars ₦'000	Total ₦'000
10% increase	-	4,096	102,830	106,927
10% decrease	-	(4,096)	(102,830)	(106,927)
<b>Impact of increase on:</b>				
Pre-tax (loss)/profit	-	-	-	1,131,026
Shareholders' Equity	-	-	-	10,334,055
<b>Impact of decrease on:</b>				
Pre-tax Profit	-	-	-	917,173



## Notes to the Financial Statements Cont'd

### For the year ended 31 December 2020

The tax impact of foreign exchange results is generally 30% of the result. This is not included in the impact on shareholders equity as the final impact will depend on the tax status of the Company when it realises the impact of the foreign exchange results for tax purposes.

#### 31 December 2019

	Pounds sterling £'000	Euro €'000	US Dollars \$'000	Total £'000
10% increase	-	3,423	9,077	12,500
10% decrease	-	(3,423)	(9,077)	(12,500)
<b>Impact of increase on:</b>				
Pre-tax (loss)/profit	-	-	-	465,239
Shareholders' Equity	-	-	-	9,102,518
<b>Impact of decrease on:</b>				
Pre-tax Profit	-	-	-	1,484,047

The tax impact of foreign exchange results is generally 30% of the result. This is not included in the impact on shareholders equity as the final impact will depend on the tax status of the Company when it realises the impact of the foreign exchange results for tax purposes.

#### **Interest Rates Risk**

The Company's exposure to interest rate risk relates primarily to the market price and cash flow variability of assets and liabilities associated with changes in interest rates.

Insurance liabilities and employee benefits do not form part of this profile. Although they are significant liabilities subject to interest rate risk, they are not financial instruments within the scope of IFRS 7.

Changes in interest rates result to reduction in income 'spread' or the difference between the amounts that the Company is required to pay under the contracts and the rate of return the Company is able to earn on investments intended to support obligations under the contracts. Investment spread is, arguably, one of the key components of the net income of insurers.

The Company's mitigation efforts with respect to interest rate risk are primarily focused on maintaining an investment portfolio with diversified maturities that has a weighted average duration or tenor approximately equal to the duration of our liability cash flow profile.

Also, the Company manages this risk by adopting close asset/liability matching criteria, to minimize the impact of mismatches between asset and liability values arising from interest rate movements.

Furthermore, the Company uses sensitivity analytics to measure the impact of interest rate changes and movements on the value of our financial assets scenarios.

The Company is exposed to interest rate risk as it invests in fixed income and money market instruments.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**Interest rate profile**

At the end of the reporting period the interest rate profile of the Company's interest bearing financial instruments as reported to the Management of the Company are stated below.

**Financial instruments**

	Notes	31-Dec-20 £'000	31-Dec-19 £'000
<i>Fixed Interest rate Instruments:</i>			
Cash and Cash equivalents	6	9,112,721	9,367,071
Federal government bonds	7(b)	3,563,512	114,886
Treasury bills	7(b)	193,500	43,365
Placements	7(c)	-	7,226
Statutory deposits	16	340,000	340,000
Mortgage loans	7(c)	98,614	42,327
Finance lease obligations	22(a)	(55,703)	(63,927)
Bank overdrafts	6	(32,699)	(29,030)
		<b>13,219,945</b>	<b>11,370,113</b>

**Interest rate sensitivity analysis**

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivative and non-derivative instruments at the balance sheet date. A 0.5% increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

	Fixed Interest rate analysis		Variable Interest rate analysis	
	2020 £'000	2019 £'000	2020 £'000	2019 £'000
Increase in interest rate by 50 basis points (+0.5%)	66,100	49,110	(33,050)	(24,555)
Decrease in interest rate by 50 basis points (-0.5%)	(66,100)	(49,110)	33,050	24,555
<b>Impact of increase on:</b>				
Pre-tax profit/(loss)	1,092,036	1,023,753	992,887	950,088
<b>Impact of decrease on:</b>				
Pre-tax profit/(loss)	957,837	925,533	1,058,987	999,198

The tax impact of interest rate movement is not included in the impact on shareholders equity as the final impact will depend on the tax status of the Company when it realises the impact of the interest rate results for tax purposes.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**Equity price risk management**

The Company is exposed to equity price risks arising from equity investments primarily from investments not held for unit-linked business. The shares included in financial assets represent investments in listed securities that present the Company with opportunity for return through dividend income and capital appreciation.

Equity investments designated as fair value through other comprehensive income (OCI) are held for strategic rather than trading purposes. The Company has no significant concentration of price risk.

The carrying amounts of the Company's equity investments are as follows:

		31-Dec 2020 £'000	31-Dec 2019 £'000
Equity Securities; - unquoted (fair value through OCI)	7(bii)	541,315	543,764
Equity Securities; - quoted (fair value through profit or loss)	7(bi)	756,657	666,176
		<b>1,297,972</b>	1,209,940

**Equity price sensitivity analysis**

The sensitivity analyses set out below show the impact of a 10% increase and decrease in the value of equities on profit before tax based on the exposure to equity price risk at the reporting date.

		31-Dec 2020 £'000	31-Dec 2019 £'000
10% increase		129,797	120,994
10% decrease		(129,797)	(120,994)
<b>Impact of increase on:</b>			
Pre-tax profit/(loss)		1,153,896	1,095,637
<b>Impact of decrease on:</b>			
Pre-tax profit/(loss)		894,302	853,649

The tax impact of interest rate movement is not included in the impact on shareholders equity as the final impact will depend on the tax status of the Company when it realises the impact of the interest rate results for tax purposes.

## Notes to the Financial Statements Cont'd

### For the year ended 31 December 2020

#### (ii) **Credit risk**

Credit risk is the risk of suffering financial loss, should any of the Company's customers, clients or market counterparties fail to fulfil their contractual obligations to the Company. Credit risk arises mainly from interbank, commercial and consumer loans and advances, and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, such as credit derivatives (credit default swaps), financial guarantees, letters of credit, endorsements and acceptances.

The Company is also exposed to other credit risks arising from investments in debt securities and other exposures arising from its trading activities ('trading exposures') including non-equity trading portfolio assets and derivatives as well as settlement balances with market counterparties and reverse repurchase agreements.

Credit risk is the single largest risk for the Company's business; management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in a credit risk management team which reports regularly to the Board of Directors and head of each business unit.

#### a **Credit quality analysis**

##### **Credit risk grading**

The Company uses internal credit risk gradings that reflect its assessment of the probability of default of individual counterparties. The Company use internal rating models tailored to the various categories of counterparty.

Borrower and loan specific information collected at the time of application (such as disposable income, and level of collateral for retail exposures; and turnover and industry type for wholesale exposures) is fed into this rating model. This is supplemented with external data such as credit bureau scoring information on individual borrowers. In addition, the models enable expert judgement from the Credit Risk Officer to be fed into the final internal credit rating for each exposure. This allows for considerations which may not be captured as part of the other data inputs into the model.

The credit grades are calibrated such that the risk of default increases exponentially at each higher risk grade. For example, this means that the difference in the PD between an A and A- rating grade is lower than the difference in the PD between a B and B- rating grade.

The following are additional considerations for each type of portfolio held by the Company:

#### b **Expected credit loss measurement**

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- (i) A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Company.
- (ii) If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. Please refer to note b(i) below for a description of how the Company determines when a significant increase in credit risk has occurred.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

- (iii) Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis. Please refer to note b(iii) below for a description of inputs, assumptions and estimation techniques used in measuring the ECL.
- (iv) Purchased or originated credit-impaired financial assets are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

Further explanation is also provided of how the Company determines appropriate entityings when ECL is measured on a collective basis.

The following diagram summarises the impairment requirements under IFRS 9 (other than purchased or originated credit-impaired financial assets):

<b>Change in credit quality since initial recognition</b>		
<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>
(Initial recognition)	(Significant increase in credit risk since intial recognition)	(Credit-impaired assets)
12 month expected credit losses	Lifetime expected credit losses	Lifetime expected credit losses

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

### (i) **Significant increase in credit risk**

The Company considers a financial instrument to have experienced a significant increase in credit risk when one or more of the following quantitative, qualitative or backstop criteria have been met:

#### **Quantitative criteria:**

##### **Lifetime PD Assessment**

Changes in the lifetime PDs of exposures are evaluated and applied as one of the criteria for determining a significant increase in credit risk.

The Entity determines a change in the lifetime PDs by comparing the remaining lifetime PDs expected at initial recognition with the remaining lifetime PD at the reporting date. A lifetime PD threshold of 50% is used to assess changes for the determination of significant increase in credit risk. Exposures with changes above the preselected threshold are deemed to have experienced a significant increase in their credit risk.

##### **Credit risk grades**

The Company allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

Significant increase in credit risk is also determined through the use of notch differences.

Credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates so, for example, the difference in risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Each exposure is allocated to a credit risk grade at initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk

grade. The monitoring typically involves use of the following data.

#### **Qualitative criteria:**

- (i) Significant adverse changes in business, financial and/or economic conditions in which the borrower operates
- (ii) Actual or expected forbearance or restructuring
- (iii) Actual or expected significant adverse change in operating results of the borrower
- (iv) Employment Status (for loans only)
- (v) Early signs of cashflow/liquidity problems such as delay in servicing of trade creditors/loans (Days Past Due)

The assessment of SICR incorporates forward-looking information and is performed Periodically at a portfolio level for all financial instruments held by the Company. The criteria used to identify SICR are monitored and reviewed periodically for appropriateness by the independent Credit Risk team.

#### **Backstop**

A backstop is applied and the financial instrument considered to have experienced a significant increase in credit risk if the borrower is more than 30 days past due on its contractual payments.

### (ii) **Definition of default**

The Company considers a financial asset to be in default which is fully aligned with the credit-impaired, when it meets one or more of the following criteria:

#### **Quantitative criteria**

The borrower is more than 90 days past due on its contractual payments.

#### **Qualitative criteria**

The borrower meets unlikelihood to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:

- (i) The borrower is in long-term forbearance
- (ii) The borrower is deceased
- (iii) The borrower is insolvent



## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

- (iv) The borrower is in breach of financial covenant(s)
- (v) An active market for that financial asset has disappeared because of financial difficulties
- (vi) Concessions have been made by the lender relating to the borrower's financial difficulty
- (vii) It is becoming probable that the borrower will enter bankruptcy
- (viii) Financial assets are purchased or originated at a deep discount that reflects the incurred credit losses.

The criteria above have been applied to all financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Exposure at Default (EAD) and Loss given Default (LGD) throughout the Company's expected loss calculations.

### (iii) **Measuring ECL – Explanation of inputs, assumptions and estimation techniques**

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or Lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- (i) The PD represents the likelihood of a borrower defaulting on its financial obligation (as per "Definition of default and credit-impaired" above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- (ii) EAD is based on the amounts the Company expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD). For example, for a revolving commitment, the Company includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

- (iii) Loss Given Default (LGD) represents the Company's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

### (iv) **Forward-looking information incorporated in the ECL models**

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Company has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

These economic variables and their associated impact on the PD, EAD and LGD vary by financial instrument. Expert judgment has also been applied in this process. Forecasts of these economic variables (the "base economic scenario") are provided by the Company's Economics team on a quarterly basis and provide the best estimate view of the economy over the next five years. After five years, to project the economic variables out for the full remaining lifetime of each instrument, a mean reversion approach has been used, which means that economic variables tend to either a

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

long run average rate (e.g. for unemployment) or a long run average growth rate (e.g. GDP) over a period of two to five years.

The impact of these economic variables on the PD, EAD and LGD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

In addition to the base economic scenario, the Company's Economics team also provide other possible scenarios along with scenario weightings. The number of other scenarios used is set based on the analysis of each major product type to ensure non-linearities are captured. The number of scenarios and their attributes are reassessed at each reporting date. At 1 January 2019 and 31 December 2019, for all but two portfolios the Company concluded that three scenarios appropriately captured non-linearities. For portfolios [X] and [Y], the Company concluded that two additional downside scenarios were required. The scenario weightings are determined by a combination of statistical analysis and expert credit judgement, taking account of the range of possible outcomes each chosen scenario is representative of. The assessment of SICR is performed using the Lifetime PD under each of the base, and the other scenarios, multiplied by the associated scenario weighting, along with qualitative and backstop indicators (see note b(i)). This determines whether the whole financial instrument is in Stage 1, Stage 2, or Stage 3 and

hence whether 12-month or lifetime ECL should be recorded. Following this assessment, the Company measures ECL as either a probability weighted 12 month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3). These probability-weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weighting (as opposed to weighting the inputs). As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Company considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Company's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

### c **Credit risk exposure**

#### **Maximum exposure to credit risk – Financial instruments subject to impairment**

For ECL purposes, the bank's financial asset is segmented into sub-portfolios are listed below

- Mortgage loans
- Premium receivables
- Intercompany receivables
- Investment securities
- Placements with other banks

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the entity's maximum exposure to credit risk on these assets.

Mortgage loans						
2020						2019
ECL staging	Stage 1	Stage 2	Stage 3	Purchased credit-impaired		
	12-month ECL ¥'000	Lifetime ECL ¥'000	Lifetime ECL ¥'000	¥'000	Total ¥'000	Total ¥'000
<b>Credit grade</b>						
Investment grade	98,614				98,614	42,327
Standard monitoring						
Special monitoring						
Default						
<b>Gross carrying amount</b>	<b>98,614</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>98,614</b>	<b>42,327</b>
Loss allowance	(4,879)				(4,879)	(4,879)
<b>Carrying amount</b>	<b>93,739</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>93,739</b>	<b>37,448</b>

Investment Securities and Placements with other banks						
2020						2019
ECL staging	Stage 1	Stage 2	Stage 3	Purchased credit-impaired		
	12-month ECL ¥'000	Lifetime ECL ¥'000	Lifetime ECL ¥'000	¥'000	Total ¥'000	Total ¥'000
<b>Credit grade</b>						
Investment grade	12,879,373				12,879,373	10,708,565
Standard monitoring						
<b>Gross carrying amount</b>	<b>12,879,373</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,879,373</b>	<b>10,708,565</b>
Loss allowance	(10,048)				(10,048)	(2,171)
<b>Carrying amount</b>	<b>12,869,325</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,869,325</b>	<b>10,706,395</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**Maximum exposure to credit risk – Financial instruments not subject to impairment**

The following table contains an analysis of the maximum credit risk exposure from financial assets not subject to impairment (i.e. FVTPL):

	<b>Maximum exposure to credit risk ¥'000</b>
<b>Trading assets</b>	
• Debt Securities	-
• Derivatives	-
<b>Equity Investment</b>	-
<b>Financial assets designated at fair value</b>	-
• Debt securities	-
• Loans and advances to customers	-
<b>Total exposure</b>	-

**Investment securities**

The entity holds investment securities measured at amortised cost with a carrying amount of ¥93.7million and at FVTOCI with a carrying amount of ¥4.288billion. The investment securities held by the entity are sovereign bonds and corporate bonds, which are not collateralised.

**d Loss allowance**

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments derecognised in the period;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis;

- Foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period (see note ii(e)).

**e Write-off policy**

The entity writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing enforcement activity and (ii) where the entity's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

**f Modification of financial assets**

The entity sometimes modifies the terms of loans provided to customers due to commercial renegotiations, or for distressed loans, with a view to maximising recovery.

Such restructuring activities include extended payment term arrangements, payment holidays and payment forgiveness. Restructuring policies and practices are based on indicators or criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans.

The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in derecognition of the original asset (refer to notes 3(d)(iv)). The entity monitors the subsequent performance of modified assets. The entity may determine that the credit risk has significantly improved after restructuring, so that the assets are moved

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

from Stage 3 or Stage 2 (Lifetime ECL) to Stage 1 (12-month ECL). This is only the case for assets which have performed in accordance with the new terms for six consecutive months or more.

The entity continues to monitor if there is a subsequent significant increase in credit risk in relation to such assets through the use of specific models for modified assets.

### **g Financial assets based on credit risk**

The Company has adopted a policy of dealing with only creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company transacts with only entities that have an investment grade rating and above.

This information is supplied by independent rating agencies, where available, and if not available, the Company uses other publicly available financial information and its own trading records to rate its major policyholders and reinsurers

The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee periodically.

The credit risk on liquid funds and other near cash financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The majority of debt securities are investment grade and the company has very limited exposure to sub-standard credits.

Reinsurance assets are reinsurers' share of outstanding claims and reinsurance receivables. They are allocated below on the basis of ratings for claims paying ability.

Loans and receivables from policyholders, agents and intermediaries generally do not have a credit rating.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The following table shows aggregated credit risk exposure for assets with external credit ratings:

**Analysis of financial assets based on credit risk grades**

31 December 2020									
Notes	AAA ₦'000	AA ₦'000	A+ ₦'000	A ₦'000	BBB ₦'000	B ₦'000	Not rated ₦'000	Carrying Amount ₦'000	
Fair value through other comprehensive income (FVTOCI)									
- FGN Bond	7(b)	-	-	-	-	3,563,512	-	3,563,512	
- Treasury bills (> 90 days)	7(b)	-	-	-	-	193,500	-	193,500	
		-	-	-	-	3,757,011	-	3,757,011	
Financial assets at amortised cost:									
- Mortgage Loans	7(c)	-	-	-	-	98,614	-	98,614	
- Placement with Finance Houses	7(c)	-	-	-	-	-	-	-	
		-	-	-	-	98,614	-	98,614	
Fair value through other comprehensive income (FVTOCI)									
- Unquoted equities	7(b)	-	-	-	-	541,315	-	541,315	
- Other receivables net prepayment	11	-	-	-	-	-	-	-	
Cash and cash equivalents:									
- Bank balances	6	-	-	664,669	-	-	-	664,669	
- Tenor Deposits (0-30 days)	6	-	-	9,112,721	-	-	-	9,112,721	
		-	-	9,777,390	-	-	-	9,777,390	
Reinsurance assets:									
Reinsurance claims recoverable	9	-	-	-	-	-	1,292,145	1,292,145	
Trade/Insurance receivables	8	-	-	-	-	-	69,468	69,468	
		-	-	-	-	-	1,361,613	1,361,613	
- Statutory deposits with CBN	16	-	-	-	-	-	340,000	340,000	
								15,875,943	

31 December 2019									
Notes	AAA ₦'000	AA ₦'000	A+ ₦'000	A ₦'000	BBB ₦'000	B ₦'000	Not rated ₦'000	Carrying Amount ₦'000	
Fair value through other comprehensive income(oci)									
- FGN Bond	7	-	-	-	-	111,138	-	111,138	
- Treasury bills (> 90 days)	7	-	-	-	-	38,214	-	38,214	
		-	-	-	-	149,352	-	149,352	
Loans and receivables:									
- Mortgage Loans	7	-	-	-	-	99,336	-	99,336	
- Placement with Finance Houses	7	-	-	-	-	6,152	-	6,152	
		-	-	-	-	105,488	-	105,488	
Fair value through other comprehensive income (FVTOCI)									
- Unquoted equities	7(b)	-	-	-	-	398,428	-	398,428	
		-	-	-	-	398,428	-	398,428	
- Other receivables net prepayment	11	-	-	-	-	-	634,635	634,635	
		-	-	-	-	-	634,635	634,635	
Cash and cash equivalents:									
- Bank balances	6	-	462,947	-	-	-	-	462,947	
- Tenor Deposits (0-30 days)	6	-	10,910,674	-	-	-	-	10,910,674	
		-	11,373,621	-	-	-	-	11,373,621	
Reinsurance assets:									
Reinsurance claims recoverable	9	-	-	-	-	-	2,168,430	2,168,430	
Trade/Insurance receivables	8	-	-	-	-	-	361,667	361,667	
		-	-	-	-	-	2,530,097	2,530,097	
- Statutory deposits with CBN	16	-	-	-	-	-	340,000	340,000	
								15,531,621	



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**Analysis of financial assets based on past due status**

31 December 2020							
Past due status	Notes	Assets carried at fair value other comprehensive income ¥'000	Held to maturity ¥'000	Other receivables less prepayments ¥'000	Financial assets at amortised cost ¥'000	Recoverable from reinsurers ¥'000	Insurance/ trade receivables ¥'000
Past due and impaired	11	-	-	766,753	-	-	-
Past due more than 90 days	9	-	-	-	-	-	-
Past due 31 to 90 days	8	-	-	-	-	-	953,051
Past due less than 30 days		-	-	-	-	-	-
Neither past due nor impaired	7,11,9,8	193,500	-	-	93,735	1,292,145	69,468
<b>Total Carrying Amount</b>		<b>193,500</b>	<b>-</b>	<b>766,753</b>	<b>93,735</b>	<b>1,292,145</b>	<b>1,022,520</b>

31 December 2019							
Past due status	Notes	Assets carried at fair value other comprehensive income ¥'000	Held to maturity ¥'000	Other receivables less prepayments ¥'000	Financial assets at amortised cost ¥'000	Recoverable from reinsurers ¥'000	Insurance/ trade receivables ¥'000
Past due and impaired	11	-	-	766,753	-	-	-
Past due more than 90 days	9	-	-	-	-	-	-
Past due 31 to 90 days	8	-	-	-	-	-	695,079
Past due less than 30 days		-	-	-	-	-	-
Neither past due nor impaired	7,11,9,8	43,365	-	(14,807)	44,674	1,793,731	53,837
<b>Total Carrying Amount</b>		<b>43,365</b>	<b>-</b>	<b>751,946</b>	<b>44,674</b>	<b>1,793,731</b>	<b>748,916</b>

**(iii) Liquidity risk**

The Company's principal objective in managing our liquidity and our capital resources is to maximize the returns on capital to shareholders, while enabling us to pay claims, pay dividends, pay staff and fulfill our statutory obligations to our regulators and the different tiers of government in the environment in which we operate. Effective and prudent liquidity is a priority across the company.

Management monitors the liquidity of Royal Exchange General Insurance Limited on a daily basis and projects her financial needs over a multi-year time horizon through our quarterly budget and review process. We believe that the cash flows from the sources of fund available to the Company are sufficient to satisfy the current liquidity requirements of the Company, including under reasonably foreseeable stress scenarios.

In managing our liquidity (and of course our capital), we seek to:

- Match the profile of our assets and liabilities, taking into account the risks inherent in each line of product;
- Maintain financial strength to support new business growth whilst still satisfying the requirements of policyholders and regulators;
- Retain financial flexibility by maintaining strong liquidity, and;
- Allocate liquid resources efficiently to support growth while we pay claims and other commitments promptly.

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

### **Sources of Liquidity**

In managing our cash flow position, we have a number of sources of liquidity, including the following principal sources:

- Premium Income;
- Investment income
- Investment assets

### **Application of funds**

The principal uses of our liquidity include:

- Payment of Claims
- Payment of Staff benefits;
- Purchase of investments' and;
- Payment in connection with financing activities.

The company's assets are mainly made up of cash and bank balances.

### **Maturity Profile**

The following table shows the company's expected maturity for its non-derivative assets. The table has been drawn up based on the undiscounted contractual maturities of the assets including interest that will be earned on those assets except where the company anticipates that the cash flow will occur in a different period.

It also shows details of the expected maturity profile of the company's undiscounted obligations with respect to its financial liabilities and estimated cash flows of recognized insurance contract liabilities. It includes both interest and principal cash flows. It is noted that all equity investments have an undetermined maturity.

It should be noted that reinsurers' share of unearned premiums are excluded from this analysis.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

31 December 2020								
	Notes	Carrying amount £'000	Contractual cashflow £'000	< 1 month £'000	1 - 3 months £'000	3 - 12 months £'000	1 - 5 years £'000	> 5 years £'000
<b>Non-derivative financial assets</b>								
Cash and cash equivalents	6	9,777,898	-	8,274,830	1,503,068	-	-	-
Fair value through other comprehensive income	7(b)	193,500	-	-	-	193,500	-	-
Financial assets at amortised cost	7(c)	93,735	-	-	-	93,735	-	-
Trade receivables	8	69,468	69,468	-	69,468	-	-	-
Reinsurance assets - recoverable from reinsurers	9	1,292,146	-	-	-	1,292,146	-	-
Statutory deposits	16	340,000	340,000	-	-	-	340,000	-
		<b>11,766,745</b>	<b>409,468</b>	<b>8,274,830</b>	<b>1,572,536</b>	<b>1,579,381</b>	<b>340,000</b>	<b>-</b>
<b>Non-derivative financial liabilities</b>								
Bank overdrafts	6	32,699	32,699	32,699	-	-	-	-
Trade payables	20	7,739,026	-	7,417,516	321,511	-	-	-
Finance lease obligations	22(a)	55,703	55,703	55,703	-	-	-	-
Other liabilities	21	1,109,902	1,109,902	1,109,902	-	-	-	-
		<b>8,937,331</b>	<b>1,198,305</b>	<b>8,615,821</b>	<b>321,511</b>	<b>-</b>	<b>-</b>	<b>-</b>
Gap (asset - liabilities)		<b>2,829,414</b>	<b>(788,837)</b>	<b>(340,990)</b>	<b>1,251,025</b>	<b>1,579,381</b>	<b>340,000</b>	<b>-</b>
Cumulative liquidity gap		<b>23,147,338</b>	<b>5,279,530</b>	<b>6,255,380</b>	<b>10,869,318</b>	<b>13,361,440</b>	<b>12,462,059</b>	<b>-</b>

31 December 2019								
	Notes	Carrying amount £'000	Contractual cashflow £'000	< 1 month £'000	1 - 3 months £'000	3 - 12 months £'000	1 - 5 years £'000	> 5 years £'000
<b>Non-derivative financial assets</b>								
Cash and cash equivalents	6	10,619,459	-	7,131,164	3,191,494	296,801	-	-
Fair value through other comprehensive income	7(b)	43,365	-	-	-	43,365	-	-
Loans and receivables	7(c)	44,674	-	-	-	44,674	-	-
Trade receivables	8	53,837	53,837	-	53,837	-	-	-
Reinsurance assets - recoverable from reinsurers	9	1,793,732	-	-	-	1,793,732	-	-
Other receivables less prepayment	11	(14,807)	(14,807)	-	-	(14,807)	-	-
Statutory deposits	16	340,000	340,000	-	-	-	340,000	-
		<b>12,880,260</b>	<b>379,030</b>	<b>7,131,164</b>	<b>3,245,331</b>	<b>2,163,765</b>	<b>340,000</b>	<b>-</b>
<b>Non-derivative financial liabilities</b>								
Bank overdrafts	6	29,030	29,030	29,030	-	-	-	-
Trade payables	20	5,998,661	-	5,775,254	223,407	-	-	-
Finance lease obligations	22(a)	63,927	63,927	63,927	-	-	-	-
Other Liabilities	21	734,950	734,950	734,950	-	-	-	-
		<b>6,826,567</b>	<b>827,906</b>	<b>6,603,160</b>	<b>223,407</b>	<b>-</b>	<b>-</b>	<b>-</b>
Gap (asset - liabilities)		<b>6,053,693</b>	<b>(448,876)</b>	<b>528,004</b>	<b>3,021,924</b>	<b>2,163,764</b>	<b>340,000</b>	<b>-</b>
Cumulative liquidity gap		<b>20,317,924</b>	<b>6,068,367</b>	<b>6,596,370</b>	<b>9,618,293</b>	<b>11,782,059</b>	<b>12,122,059</b>	<b>-</b>

Although the company has access to financing facilities, the company expects to meet its other obligations from operating cash flows and proceeds of maturing financial assets and other sources listed in "Sources of Liquidity" above.

### Insurance risk management

The Company accepts insurance risk through its insurance contracts where it assumes the risk of loss from persons or organisations that are directly subject to the underlying loss. The Company is exposed to the uncertainty surrounding the timing, frequency and severity of claims under these contracts.

The Company manages its risk via its underwriting and reinsurance strategy within an overall risk management framework. Pricing is based on assumptions which have regard to trends and past experience. Exposures are managed by having documented underwriting limits and criteria. Reinsurance is purchased to mitigate the effect of potential loss to the Company from individual large or catastrophic events and also to provide access to specialist risks and to assist in managing capital. Reinsurance policies are written with approved reinsurers on either a proportional or excess of loss treaty basis.

Regulatory capital is also managed (though not exclusively) by reference to the insurance risk to which the Company is exposed.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**Non-life insurance**

The Company writes fire, general accident, oil & gas, engineering, bond, marine and motor risks primarily over a twelve month duration (usually longer for engineering policies). The most significant risks arise from natural disasters, climate change and other catastrophes (i.e. high severity, low frequency events). A concentration of risk may also arise from a single insurance contract issued to a particular demographic type of policyholder, within a geographical location or to types of commercial business. The relative variability of the outcome is mitigated if there is a large portfolio of similar risks.

The concentration of non-life insurance by the location of the underlying risk is summarised below by reference to liabilities.

	Gross		Reinsurance		Net	
	2020 ₦'000	2019 ₦'000	2020 ₦'000	2019 ₦'000	2020 ₦'000	2019 ₦'000
Non-life insurance						
- Within Nigeria	4,042,104	4,591,292	1,744,049	2,235,297	2,298,055	2,355,996
- Outside Nigeria	-	-	-	-	-	-
	<b>4,042,104</b>	<b>4,591,292</b>	<b>1,744,049</b>	<b>2,235,297</b>	<b>2,298,055</b>	<b>2,355,996</b>

The concentration of non-life insurance by type of contract is summarised below by reference to liabilities.

	Gross		Reinsurance		Net	
	2020 ₦'000	2019 ₦'000	2020 ₦'000	2019 ₦'000	2020 ₦'000	2019 ₦'000
Fire	882,033	1,512,891	544,473	1,007,057	337,560	505,835
Accident	487,251	549,133	82,691	92,812	404,560	456,321
Motor	742,766	786,598	70,066	66,391	672,700	720,207
Marine	409,842	305,048	122,263	97,420	287,579	207,628
Oil and Gas	1,225,670	1,279,499	720,266	827,947	505,404	451,552
Engineering	194,860	119,812	146,936	133,217	47,924	(13,405)
Bond	11,884	13,386	5,942	6,706	5,942	6,680
Agric	87,798	24,925	48,477	3,747	39,322	21,178
	<b>4,042,104</b>	<b>4,591,292</b>	<b>1,741,113</b>	<b>2,235,297</b>	<b>2,300,991</b>	<b>2,355,996</b>
<b>Outstanding Claims (IBNR &amp; reported)</b>						
Fire	628,244	1,250,012	461,615	919,560	166,629	330,452
Accident	327,144	465,922	51,016	68,719	276,128	397,203
Motor	334,395	361,054	50,743	50,920	283,652	310,134
Marine	146,526	148,683	44,360	58,589	102,165	90,095
Oil and Gas	815,399	948,879	547,793	621,890	267,606	326,989
Engineering	114,181	90,916	81,155	64,244	33,026	26,673
Bond	11,779	12,124	5,889	5,996	5,889	6,129
Agric	79,490	-	49,573	-	29,917	-
Total	<b>2,457,157</b>	<b>3,277,592</b>	<b>1,292,144</b>	<b>1,789,917</b>	<b>1,165,012</b>	<b>1,487,673</b>
<b>Unexpired Risk</b>						
Fire	253,789	262,880	82,858	107,119	170,931	155,760
Accident	160,107	83,210	31,675	55,338	128,432	27,872
Motor	408,371	425,544	19,324	18,830	389,048	406,714
Marine	263,316	156,365	77,903	23,994	185,414	132,370
Oil and Gas	410,271	330,620	172,473	252,657	237,798	77,963
Engineering	80,679	28,895	65,781	81,717	14,898	(52,821)
Bond	105	1,262	53	1,748	53	(486)
Agric	8,308	-	-	-	8,308	-
Total	<b>1,584,946</b>	<b>1,288,774</b>	<b>450,065</b>	<b>541,403</b>	<b>1,134,881</b>	<b>747,372</b>

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

### Reserving Methods and Assumptions

To ensure the estimates calculated are not biased by the underlying assumptions of the model chosen, four different deterministic methods method were considered.

#### a Chain ladder Method

##### i The Basic Chain Ladder Method (BCL)

The Basic Chain Ladder method forms the basis to deterministic reserving methods explained below. For each class of business, historical paid claims were grouped into accident year cohorts-representing when they were paid after their accident year. These cohorts form the development triangles. Each accident years, paid years, paid claims were accumulated to the valuation date and projected to the valuation date and projected into the future to attain the expected ultimate claim arising in the year. This assumes the trends observed in the historical data will continue. The gross claim reserve is calculated as the difference between the cummulated paid claims and the estimated ultimate claims.

##### ii The Inflation Adjusted Chain Ladder Method (IACL):

Under this method, tlhe historical paid losses were adjusted to allow for inflation to the valuation date using the corresponding inflation index in each of the accident years. The inflation adjusted adjusted claims were then treated similarly to the Basic Chain Ladder described above. The projected incremental paid claims are then inflated based on our future inflation assumption to the expected future payment date.

##### iii Discounted Basic Chain Ladder (BCL) and inflation Adjusted Basic Chain Ladder (BCL) and inflation Adjusted Basic Chain Ladder (IABCL)

Historical claims paid were grouped into 10 years cohorts-representing when they were paid after the underwriting year. This is the discounted form of the BCL and IABCL. In determining the value, the future expected cash flow for claim payments is discounted to present day terms using our assumed discount rate.

#### b Loss Ratio Method

Under tis method the ultimate claims is obtained by studying the historical loss ratios, investigating any differences and using judgements to derive a loss ratio. Paid claims already emerged were deducted from the estimated Ultimate claims to obtain the reserves.

#### c Bornhuetter-Ferguson Method

This method combines the estimates attained from the Chain Ladder and Loss Ratio methods. The BF methos takes a weighted average of the two estimates, where the weights are related to the number of claims already reported. Therefore, the more past information there is available, the higher the weighting given to the chain ladder estimate.

#### d Frequency and Severity Method

This method investigates the trend of the claim frequency and average cost per claim for each accident year. An average of the fully run off accident years was used as a guide on the ultimate claim frequency and and ultimate average cost which was then adopted for the accident years that are not fully run off.

#### Method selected-Discounted IABCL

The IBNR reserves are determined using deterministic calculations which provide a "best estimate" of the reserve. The "best-estimate" is determined by applying a combination of the Chain Ladder("CL) and the Bornhuetter-Ferguson ("BF") methods to attritional paid claims triangles. The combinaion between a CL and BF methods aims to reflect the reliability of information when estimating the IBNR.

For earlier accident years, where the development is reasonably mature, a CL approach was used which relied more heavily on the data to set the ultimate level of claims. For later accident periods where there still exists a large degree of uncertainty about the ultimate level of claims and the reported to date is a less reliable estimate

## Notes to the Financial Statements Cont'd For the year ended 31 December 2020

of the ultimate loss, a BF method is used which makes use of an estimate of the ultimate loss ratio.

### Assumptions underlying the Valuation Methods

- i Claims occur uniformly throughout the year for each class of business. This implies that claims occur on an average halfway through year
- ii Future claims follow a regression pattern from the historical data. Hence, payment patterns will be broadly similar in each accident year. The proportionate increase in the known cumulative payments from one.
- iii Development year to the next is used to calculate the expected cumulative payments for the future development period.
- iv An implicit assumption of the chain ladder is that weighted past average inflation will remain unchanged into the future.
- v We assume gross claim amount includes all related claim expenses. If this is not the case, the Company will hold a separate reserve to cover claim expenses.
- vi The UPR is calculated on assumption that the risk will occur evenly during the duration of the policy.
- vii Under the Average Cost per claim method used in estimating large losses, the Company assumed the early years (e.g accident years 2007,2008) are fully developed.

The run off period is ten (10 ) years and hence the method assumes no more claims will be paid subsequently.

### (c) Capital Management

The Company's capital management framework is primarily based on statutory risk-based capital and solvency margin measures. The Company manages its capital to ensure that it continues as a going concern and complies with the regulators' capital requirements while maximizing the return to stakeholders through the optimization its equity balance. The capital structure of the company consists of equity attributable to equity holders of the company,

comprising issued capital, reserves and retained earnings. Reinsurance is also used as part of capital management.

The regulatory capital (as required under Insurance Act 2003 and NAICOM Guideline) within the Company has been maintained and preserved over the reporting periods. The minimum regulatory capital for general insurers in Nigeria is ₦3billion.

The Company equally measures its capital using an economic capital model which is the Company's own assessment of the amount of capital it needs to hold and takes into account both financial and non-financial assumptions. In most cases the internally required capital is determined by the application of percentages to premiums, claims, reserves and expenses.

The Company fully complied with all externally imposed capital requirements throughout the year and this Solvency requirement was revalidated by HR Nigeria Ltd, the Company's Consultant Actuary in 2020 Actuarial Valuation Report.

The objectives, policies and processes for managing capital were unchanged. Under our capital management policy approved by the Board of Directors, the Managing Director and the Chief Financial Officer are authorized to approve capital actions on behalf of the company and to further delegate authority with respect to capital actions to appropriate officers. Any capital commitment that exceeds the authority granted to senior management is separately authorized by the Board.

The table below sets out the capital that is managed by the Company on an IFRS and regulatory basis:

The Insurance Act 2003 (Section 24) prescribed that an insurer shall in respect of its business other than life insurance business, maintain a margin of solvency being the excess of the value of its admissible assets in Nigeria over its liabilities in Nigeria.



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The solvency margin, which is determined as the excess of admissible assets over total liabilities shall not be less than 15% of the gross premium income less reinsurance premiums paid out during the year under review or the minimum paid up capital, whichever is greater.

**Solvency margin computation**

The company's solvency position is as follows:

Admissible Assets	2020			2019
	₦'000 Total	₦'000 Admissible	₦'000 Inadmissible	₦'000
Cash and cash equivalents	9,777,898	8,855,782	922,115	10,619,459
Financial assets:				
- At fair value through profit or loss	756,657	756,657		666,176
- At fair value through other comprehensive income	4,288,656	4,288,656		701,340
- Amortised cost	93,735	93,735		44,674
Trade receivables	69,468	69,468		53,837
Reinsurance assets	1,744,049	1,744,049		2,235,297
Deferred acquisition cost	225,256	225,256		162,488
Other receivables:	1,218,453		1,218,453	141,998
Investment in associates	453,145	453,145		449,521
Right of use asset	71,472	71,472		76,895
Investment properties	3,856,706	1,771,341	2,085,365	2,147,823
Property and equipment(L&B)	1,034,703	-	1,034,703	-
Property and equipment(EXCL L&B)	96,081	96,081		30,059
Statutory deposit	340,000	340,000		340,000
Employees benefits assets	257,168	257,168		295,649
<b>A</b>	<b>24,283,447</b>	<b>19,022,809</b>	<b>5,260,638</b>	<b>17,965,216</b>
<b>Less: Admissible liabilities</b>				
Insurance liabilities	4,042,104	4,042,104		4,591,292
Bank overdrafts	32,699	32,699		29,030
Deferred income	138,244	138,244		109,332
Trade and other payables	7,739,026	7,739,026		5,998,661
Provision and other payables	1,109,902	1,109,902		734,950
Finance lease obligations	55,703	55,703		63,927
Current income tax liabilities	388,492	388,492		293,033
Employees benefits obligations	26,893	26,893		24,750
Deferred tax liabilities	528,144	-	528,144	-
<b>B</b>	<b>14,061,207</b>	<b>13,533,063</b>	<b>528,144</b>	<b>11,844,974</b>
<b>Solvency margin (A-B)</b>	<b>10,222,240</b>	<b>5,489,746</b>	<b>4,732,494</b>	<b>6,120,241</b>
<b>Minimum paid up capital</b>	<b>3,000,000</b>	<b>3,000,000</b>	<b>-</b>	<b>3,000,000</b>
<b>Net premium</b>	<b>5,275,791</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>15% of Net premium</b>	<b>791,369</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Excess/ (Deficit) solvency margin</b>	<b>7,222,240</b>	<b>2,489,746</b>	<b>-</b>	<b>3,120,241</b>

The company's solvency margin of ₦5,489,746,000 (2019: ₦6,120,241,000) is above the minimum paid up capital of ₦3,000,000,000 (2019: ₦3,000,000,000) prescribed by the Insurance Act of Nigeria.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(d) Financial assets and liabilities**

**Accounting classification, measurement basis and fair values**

The table below sets out the Company's classification of each class of financial assets and liabilities, and their fair values.

31 December 2020							
	Notes	Financial assets at amortised cost R'000	Designated at fair value R'000	Available- for-sale R'000	Other financial liabilities at amortised cost R'000	Total carrying amount R'000	Fair value R'000
Cash and cash equivalents	6	9,777,898	-	-	-	9,777,898	9,777,898
Financial assets	7	93,735	756,657	-	-	850,392	850,392
Trade receivables	8	69,468	-	-	-	69,468	69,468
Other receivables less prepayments	11	-	-	-	-	-	-
Statutory deposits	16	340,000	-	-	-	340,000	340,000
Reinsurance assets	9	1,292,145	-	-	-	1,292,145	1,292,145
		<b>11,573,245</b>	<b>756,657</b>	-	-	<b>12,329,903</b>	<b>12,329,903</b>
Bank overdrafts	6	-	-	-	32,699	32,699	32,699
Trade payables	20	-	-	-	7,739,026	7,739,026	7,739,026
Other liabilities	21	-	-	-	1,109,902	1,109,902	1,109,902
		-	-	-	<b>8,881,628</b>	<b>8,881,628</b>	<b>8,881,628</b>

31 December 2019							
	Notes	Financial assets at amortised cost R'000	Designated at fair value R'000	Available- for-sale R'000	Other financial liabilities at amortised cost R'000	Total carrying amount R'000	Fair value R'000
Cash and cash equivalents	6	10,619,459	-	-	-	10,619,459	10,619,459
Financial assets	7	44,674	666,176	-	-	710,850	710,850
Trade receivables	8	53,837	-	-	-	53,837	53,837
Other receivables less prepayments	11	(14,807)	-	-	-	(14,807)	(14,807)
Statutory deposits	16	340,000	-	-	-	340,000	340,000
Reinsurance assets	9	1,793,731	-	-	-	1,793,731	1,793,731
		<b>12,836,895</b>	<b>666,176</b>	-	-	<b>13,503,071</b>	<b>13,503,071</b>
Bank overdrafts	6	-	-	-	29,030	29,030	29,030
Trade payables	20	-	-	-	5,998,661	5,998,661	5,998,661
Other liabilities	21	-	-	-	734,950	734,950	734,950
		-	-	-	<b>6,762,640</b>	<b>6,762,640</b>	<b>6,762,640</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 6 Cash and cash equivalents

	31-Dec 2020 £'000	31-Dec 2019 £'000
Cash	884	739
Bank balances	664,669	1,253,340
Short-term deposits (including demand and time deposits)	9,112,721	9,367,071
ECL Impairment loss on short-term deposit	(376)	(1,691)
Cash and cash equivalents (as per statement of financial position)	9,777,898	10,619,459
Bank overdrafts	(32,699)	(29,030)
Cash and cash equivalents (as per statement of cash flows)	9,745,199	10,590,429

Short-term deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Company. All deposits were subject to an average variable interest rate of 8% (2019: 12%).

## 7 Financial assets

	31-Dec 2020 £'000	31-Dec 2019 £'000
Fair value through other comprehensive income (FVOCI) (see note 7(b)(ii) below)	4,288,656	701,340
Fair value through profit or loss (FVTPL) (see note 7(b)(i) below)	756,657	666,176
Loans and receivables at amortised cost (see note 7(c) below)	93,735	44,674
<b>Total financial assets</b>	<b>5,139,048</b>	<b>1,412,190</b>
Within one year	193,500	50,591
More than one year	4,945,548	1,361,599
	<b>5,139,048</b>	<b>1,412,190</b>

**7(a)(ii)** The company's investments in unlisted equities are carried at fair value in line with IFRS 9 and IFRS 13. Quoted investments are carried at fair value with the changes recognised in profit or loss.

### 7(bi) Fair value through profit or loss (FVTPL)

	2020 £'000	2019 £'000
Quoted equities	756,657	666,176
	<b>756,657</b>	<b>666,176</b>

### 7(bii) Fair value through other comprehensive income (FVOCI)

	2020 £'000	2018 £'000
Federal Government bonds	3,563,512	114,886
Treasury bills	193,500	43,365
Unquoted equities	541,315	543,764
ECL impairment	(9,671)	(675)
	<b>4,288,656</b>	<b>701,340</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**7(c) Financial assets at amortised cost**

	31-Dec 2020 ₹'000	31-Dec 2019 ₹'000
Staff mortgage loans	98,614	42,327
Placements	-	7,226
ECL limpiment	(4,879)	(4,879)
	<b>93,735</b>	<b>44,674</b>

**7(d)** The movement in financial assets are summarized as follows:

2020	31-December-2020			
	Fair value through profit or loss ₹'000	Financial assets at amortised cost ₹'000	Fair value through other comprehensive income ₹'000	Total ₹'000
As at 1 January	666,175	44,674	701,341	1,412,190
Additions/(Recoveries) during the year	25,352	118,105	4,226,639	4,370,096
Interest accrued	-	6,409	239,050	245,459
Disposal (sales & redemptions)	(56)	(75,453)	(1,164,755)	(1,240,264)
Impairment write-back/(allowance) for the year		-	(8,996)	(8,996)
Fair value gain recognised in profit or loss	65,186	-	295,377	360,563
As at 31 December	<b>756,657</b>	<b>93,735</b>	<b>4,288,656</b>	<b>5,139,048</b>

2019	31-December-2019			
	Fair value through profit or loss ₹'000	Financial assets at amortised cost ₹'000	Fair value through other comprehensive income ₹'000	Total ₹'000
As at 1 January	781,688	93,407	547,584	1,422,679
Additions/(Recoveries) during the year	7,254	(60,349)	75,172	22,077
Interest accrued		102	24,680	24,782
Disposal (sales & redemptions)			(84,948)	(84,948)
Impairment write-back allowance for the year		11,514	(479)	11,036
Fair value losses recognised in profit or loss	(122,766)	-	-	(122,766)
Fair value losses recognised in OCI			139,331	139,331
As at 31 December	<b>666,175</b>	<b>44,674</b>	<b>701,341</b>	<b>1,412,190</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**8 Trade receivables**

	31-Dec 2020 £'000	31-Dec 2019 £'000
Due from agents (see note 8(a) below)	69,468	-
Due from co-insurers (see note 8(b) below)	-	53,837
	<b>69,468</b>	53,837
Within 30 days	69,468	53,837
Above 30 days	-	-
	<b>69,468</b>	53,837

**8(a)** The analysis of due from agents is as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Gross receivable from agents	178,776	129,453
Less: ECL Impairment allowance (see note 8a(i) below)	<b>(109,308)</b>	(129,453)
	<b>69,468</b>	-

**8(a)(i)** The movements in impairment allowance on amount due from agents is analysed below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	129,453	187,502
Recovery made during the year	<b>(20,146)</b>	(58,049)
At 31 December	<b>109,306</b>	129,453

Recovery relates to receipt on trade premium receivables from agents during the year.

**8(b)** Due from co-insurers

	31-Dec 2020 £'000	31-Dec 2019 £'000
Reinsurance receivables	843,743	619,463
Less: Impairment allowance (see note (8b)(i) below)	<b>(843,743)</b>	(565,626)
	-	53,836

**8(bi)** The movements in impairment allowance on reinsurance receivables is analysed below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	565,626	353,706
Allowance made during the year	<b>278,117</b>	211,920
At 31 December	<b>843,743</b>	565,626

The impairment allowance relates to long outstanding balances due from co/re-insurer as at 31 December, 2020.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**9 Reinsurance assets**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Prepaid reinsurance premium ( see note 9(a))	451,905	441,565
Reinsurers' share of claims expenses outstanding ( see note 9(b))	586,681	1,057,893
Reinsurers' share of incurred but not reported claim ( see note 9(c))	705,463	735,839
	<b>1,744,049</b>	<b>2,235,297</b>

(a) The movement in prepaid reinsurance premium is shown below:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	441,565	541,404
Movement during the year (see note 31)	10,340	(99,839)
At 31 December	<b>451,905</b>	<b>441,565</b>

(b) The movement in reinsurer's share of outstanding claims is shown below:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	1,057,893	1,867,130
Movement during the year	(471,212)	(809,237)
At 31 December	<b>586,681</b>	<b>1,057,893</b>

(c) The movement in reinsurer's share of incurred but not reported claim is shown below:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	735,839	301,299
Movement during the year ( see note 33(c))	(30,376)	434,540
At 31 December	<b>705,463</b>	<b>735,839</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

(d) Analysis of reinsurance assets by business classes are as follows:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Fire	544,473	1,007,057
General Accident	82,691	92,812
Motor	70,066	66,391
Marine	122,263	97,420
Oil and Gas	720,266	827,947
Engineering	146,936	133,217
Bonds	5,942	6,706
Agric	48,477	3,747
	<b>1,741,114</b>	2,235,297
Within one year	<b>1,741,114</b>	2,235,297
More than one year	-	-
	<b>1,741,114</b>	2,235,297

Reinsurance assets are valued after an allowance for their recoverability.

## 10 Deferred acquisition cost

This represents the unexpired portion of the commission paid to brokers and agents as at the reporting date.

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	162,489	217,457
Additions in the year	2,034,808	1,780,509
Amortization in the year	(1,972,041)	(1,835,477)
At 31 December	<b>225,256</b>	162,489

(a) Analysis of deferred acquisition cost by class of insurance are as follows:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Fire	40,839	40,384
Accident	27,010	12,726
Motor	24,836	21,227
Marine and aviation	34,289	16,903
Oil & Gas	82,270	65,987
Engineering	15,218	5,010
Bond	7	251
Agric	787	-
	<b>225,256</b>	162,488



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 11 Other receivables and prepayment

	Gross amount					Carrying amount	
	31 Dec,2020 £'000 (a)	Opening £'000 (b)	Addition £'000 (c)	write-back £'000 (d)	Total £'000 (e)=(b)+©+(d)	31 Dec 2020 £'000 (f)=(a)-(e)	31-Dec-19 £'000
Intercompany receivables (see note 11(a) below)	624,309	51,881	-	-	51,881	572,428	5,771
Accrued investment income ( see note 11 (b) below)	26,635	-	26,635	-	26,635	-	15,081
Sundry receivables (see note 11(c) below)	783,875	766,753	-	-	766,753	17,122	274,640
Security Holding Trust account (see 11(d) below)	527,079	27,079	-	-	27,079	500,000	500,000
Prepayments (see 11(e) below)	128,903	-	-	-	-	128,903	86,973
	<b>2,090,802</b>	<b>845,713</b>	<b>26,635</b>	<b>-</b>	<b>872,348</b>	<b>1,218,453</b>	<b>882,465</b>
Within one year	-	-	-	-	-	718,453	382,465
More than one year	-	-	-	-	-	500,000	500,000
	-	-	-	-	-	<b>1,218,453</b>	<b>882,465</b>

The carrying amount of other receivables and prepayments is a reasonable approximation of fair value.

### 11(a) Intercompany receivables

	31-Dec 2020 £'000	31-Dec 2019 £'000
Royal Exchange Healthcare Ltd	52,497	57,652
Royal Exchange PLC	571,812	-
ECL Impairment: intercompany receivables	(51,881)	(51,881)
	<b>572,428</b>	<b>5,772</b>

The amount receivable from its Royal Exchange Healthcare Limited represents the intra-group funding advanced to her by the Company for its operational activities.

The intercompany balances do not attract any interest charges. There was no redefined repayments terms and the amounts are realized in cash and/or by offsetting with other payables to the Company. Impairment allowance relates to Royal Exchange Healthcare Limited outstanding receivables. Outstanding receivable ages above 365 days and recoverable is doubtful considering other macro-economic variables.

Royal Exchange Healthcare Limited has repayment plan that is effective 2021 to offset the outstanding due to Royal Exchange General Insurance Company Limited.

### 11(b) Accrued Investment Income

	31-Dec 2020 £'000	31-Dec 2019 £'000
Dividend receivables	26,635	34,908
Impairment allowance	(26,635)	(19,827)
At 31 December	-	15,081

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**11b(i)** The movements in impairment allowance on dividend receivable is analysed below

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	19,827	-
Allowance made during the year	6,808	19,827
At 31 December	<b>26,635</b>	19,827

Impairment allowance relates to dividend income accrued on various quoted equities. Accrued dividend income ages above 365 days and recoverability is doubtful.

**11(c) Sundry Receivables**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Other receivable (see note 11 (c ) (i) below)	698,801	956,366
Accrued rental Income	18,575	18,575
Staff loans and other debtors	66,499	66,452
	<b>783,875</b>	1,041,393
Impairment on other receivables (see 11(c)(i) below)	<b>(766,753)</b>	(766,753)
	<b>17,122</b>	274,641

**11(c)(i)** Other receivable breakdown is shown below:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Receivable from Royal Exchange Plc Security Holding	-	249,534
Due from REA Property	27,079	27,079
Receivable from Legacy Company's Bank (Phoenix and Apico)	16,761	16,761
WHT Receivable	624,029	624,029
Others	27,726	38,962
	<b>3,206</b>	-
	<b>698,801</b>	956,365

**11(c)(ii)** The movements in impairment allowance on other receivables is analysed below

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	766,753	781,560
Write back of other receivables	-	(14,807)
At 31 December	<b>766,753</b>	766,753

**11(d)** Security holding trust account relates to amounts receivable from Security Holding Trust in respect of an investment in a proposed staff share incentive scheme which is a subject of litigation in suit FHC/L/CS/5479/08 in which Royal Exchange Plc is a defendant. Assets in cash dividends of ¥100.61million (2019: ¥228.61 million) and ordinary shares of Royal Exchange Plc with market value of ¥500 million (2019: ¥500 million) as at 31 December 2019 are being held as guarantee that value will not be lost. The above matter was slated for April 14th, 2021, hearing did not hold because of the on-going strike by the judiciary workers.

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**11(e) Prepayment**

	31-Dec 2020 £'000	31-Dec 2019 £'000
Prepaid furniture allowance	27,669	30,839
Prepaid rent allowance	37,994	41,655
Prepaid staff benefit	57,022	10,777
Prepaid expenses	6,218	3,702
	<b>128,903</b>	86,974

The movements in prepayment is analysed below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	86,974	105,318
Amortisations to P&L	(273,659)	(187,824)
Additions	315,588	169,480
At 31 December	<b>128,903</b>	86,974

**11(e) Analysis of other receivables fully impaired**

	At 1 January £'000	Addition £'000	(Write-back)/ Addition £'000	At 31 December 2020 £'000	At 31 December 2019 £'000
	(a)	(b)	(c)	(d) =(a)+(b)+(c)	
Security holding trust (incidental expenses)	27,079	-	-	27,079	27,079
Accrued investment income	8,267	-	-	8,267	8,267
Short term placements (Phoenix insurance)	416,631	-	-	416,631	416,631
Short term placements (Failed Banks)	46,578	-	-	46,578	46,578
REA property account	16,761	-	-	16,761	16,761
Interest receivable on legal suit	12,296	-	-	12,296	12,296
Unlisted debentures	154,919	-	-	154,919	154,919
Amount to be recovered from exited staff	2,044	-	-	2,044	2,044
Accrued rental income	16,854	-	-	16,854	16,854
PAYE Suspense	65,324	-	-	65,324	65,324
<b>Impairment on other receivables</b>	<b>766,753</b>	<b>-</b>	<b>-</b>	<b>766,753</b>	<b>766,753</b>
ECL Impairment: Intercompany receivables	51,881	-	-	51,881	51,881
<b>Total impairment on other receivables</b>	<b>818,634</b>	<b>-</b>	<b>-</b>	<b>818,634</b>	<b>818,634</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**12 Investment in associates**

(a) The movement in balances of investment in equity accounted investee are as shown below:

2020	CBC EMEA ₹'000	REHL ₹'000	TOTAL ₹'000
At 1 January	227,221	222,300	449,521
Share of current year other comprehensive income	-	16,927	16,927
	227,221	239,227	466,448
Share of current year profit or loss	(877)	(12,426)	(13,303)
At 31 December	226,344	226,801	453,145

2019	CBC EMEA ₹'000	REHL ₹'000	TOTAL ₹'000
At 1 January	213,297	219,484	432,781
Share of current year other comprehensive income	-	2,643	2,643
	213,297	222,127	435,424
Share of current year profit or loss	13,924	173	14,097
At 31 December	227,221	222,300	449,521

(b) An analysis of investment in associates as at year end is as shown below:

Name of entity	Value of equities ₹'000	Percentage holding %
Royal Exchange Healthcare Limited (see note (b)(i) below)	226,801	33%
CBC EMEA Limited (see note 12(b)(ii) below)	226,344	26%
At 31 December	453,145	

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(b)(i)** This represents the Company's investment in the ordinary shares of Royal Exchange Healthcare Limited (REHL), a company incorporated in Nigeria. Royal Exchange Healthcare Limited is owned by three (3) entities (i.e. Royal Exchange Plc which holds 30%, Royal Exchange General Insurance which holds 33% and Royal Exchange Prudential Life Plc which holds 37%).

Royal Exchange Prudential Life Plc is wholly owned by Royal Exchange Plc while Royal Exchange General Insurance is jointly owned by Royal Exchange Plc and Insuresilience Investment Fund.

The investee company has a 31 December year end.

The summarised financial information of the entities are as set out below:

<b>REHL</b>	<b>31-Dec 2020 ₦'000</b>	<b>31-Dec 2019 ₦'000</b>
<b>Percentage ownership interest</b>	<b>33%</b>	33%
Non-Current Assets	<b>583,033</b>	582,765
Current Assets	<b>442,803</b>	380,119
Non-Current Liabilities	<b>(31,710)</b>	(31,710)
Current Liabilities	<b>413,585</b>	364,269
<b>Net assets</b>	<b>1,407,712</b>	1,295,442
Company's share of net assets	<b>464,545</b>	427,496
Net premium income	<b>217,382</b>	320,287
Total underwriting expenses	<b>(241,887)</b>	(275,937)
Net other income	<b>71,573</b>	33,850
Total expenses	<b>(84,718)</b>	(111,688)
Profit before tax from continuing operations	<b>(37,650)</b>	(33,487)
Taxation	-	34,011
Profit after tax from continuing operations	<b>(37,650)</b>	524
Other comprehensive income net of tax	<b>51,287</b>	8,011
Total comprehensive income	<b>13,637</b>	8,534
Company's share of total comprehensive income	<b>4,500</b>	2,816
Company's share of other comprehensive income	<b>16,927</b>	2,643
Company's share of profit	<b>(12,426)</b>	173

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(b)(ii)** This represents the Company's investment in the ordinary shares of City Business Computers EMEA Limited (CBC EMEA ) incorporated in Nigeria, representing 26.10% (December 2019: 26.10%) equity interest in the Company. The investee company has 31 December year end.

The summarised financial information of the entities are as set out below:

CBC EMEA	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
<b>Percentage ownership interest</b>	<b>26%</b>	<b>26%</b>
Non-Current Asset	1,250,975	1,250,975
Current Asset	1,588,251	1,588,251
Non-Current Liabilities	(597,715)	(597,715)
Current Liabilities	(168,583)	(168,583)
<b>Net assets</b>	<b>2,072,928</b>	<b>2,072,928</b>
Company's share of net assets	541,034	541,034
Revenue	155,377	197,103
(Loss)/profit from continuing operations	(3,360)	53,348
Other comprehensive (loss)/income	-	-
Dividend received	-	-
Total comprehensive income	(3,360)	53,348
Company's share of total comprehensive income	(877)	13,923
Company's share of other comprehensive income	-	-
Company's share of profit	(877)	13,923

### 13 Investment properties

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
At 1 January	4,275,855	4,239,347
**Disposal during the year	(280,200)	-
Fair value gains/(loss)	(138,949)	36,508
<b>At 31 December</b>	<b>3,856,706</b>	<b>4,275,855</b>
Proceed on disposal	270,000	-
Loss on disposal	10,200	-
Disposal during the year	280,200	-

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**13(a)** The items of investment properties are valued as shown below:

Investment properties location	Name of valuer	Address of Valuer	FRC NOS.	NIESVA Reg. no	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
No. 2 Post Office Road, Kano	Yayok Associates Estate Surveyor & Valuer	Suite B7, Halima Plaza, behind Sahad Stores, Balanga, Abuja	FRC/2013/NIESV/00000000834	A-1277	422,300	422,300
No.2, Bank Road, off Ibrahim Taiwo way, Kano	Yayok Associates Estate Surveyor & Valuer	Suite B7, Halima Plaza, behind Sahad Stores, Balanga, Abuja	FRC/2013/NIESV/00000000834	A-1277	-	-
No.5, NBC road,off Ahmadu Bello way, Kaduna	Yayok Associates Estate Surveyor & Valuer	Suite B7, Halima Plaza, behind Sahad Stores, Balanga, Abuja	FRC/2013/NIESV/00000000834	A-1277	-	280,200
No. 7, Usuma Crescent Maitama Abuja	Emeka Orji Partnership	Suite 9G, 9th floor, Ahmed Talib House (NNDC) 18/19 Ahmadu Bello Way, Kaduna	FRC/2013/NIESV/00000000976	A-1672	646,050	590,000
No 1, Eleko Close, Ikoyi,Lagos	Saibu Makinde & Associates	NIPOST Building, 5th floor (right wing), Lafiaji, Lagos	FRC/2013/NIESV/00000000730	A-1878	650,539	775,855
No. 2, Eleko Close Ikoyi Lagos	Saibu Makinde & Associates	NIPOST Building, 5th floor (right wing), Lafiaji, Lagos	FRC/2013/NIESV/00000000730	A-1878	849,897	956,800
No. 26, Abduraman Okene Crescent,Victoria Island, Lagos	Saibu Makinde & Associates	NIPOST Building, 5th floor (right wing), Lafiaji, Lagos	FRC/2013/NIESV/00000000730	A-1878	671,920	690,700
No 6A/6B Usman Crescent, Mataima, Abuja	Emeka Orji Partnership	Suite 9G, 9th floor, Ahmed Talib House (NNDC) 18/19 Ahmadu Bello Way, Kaduna	FRC/2013/NIESV/00000000976	A-1672	616,000	560,000
					<b>3,856,706</b>	<b>4,275,855</b>

**13(b)** Movement in investment properties are shown below:

Property details	Status of title	Balance as at 1 January 2020 ₦'000	Addition/ (disposal) during the year ₦'000	Transfer ₦'000	Fair value gain ₦'000	Balance as at 31 December 2020 ₦'000
No. 2 Post Office Road, Kano *	Deed of assignment	422,300	-	-	-	422,300
No.2, Bank Road, off Ibrahim Taiwo way, Kano **	N/A	-	-	-	-	-
No.5, NBC road,off Ahmadu Bello way, Kaduna	Deed of assignment	280,200	(280,200)	-	-	-
No. 7, Usuma Crescent Maitama Abuja	Deed of assignment	590,000	-	-	56,050	646,050
No. 1, Eleko Close Ikoyi Lagos	Deed of assignment	775,855	-	-	(125,316)	650,539
No. 2, Eleko Close Ikoyi Lagos	Deed of assignment	956,800	-	-	(106,903)	849,897
No. 26, Abduraman Okene Crescent,Victoria Island, Lagos	Deed of assignment	690,700	-	-	(18,780)	671,920
No 6A/6B Usman Crescent, Mataima, Abuja ***	Deed of assignment	560,000	-	-	56,000	616,000
		<b>4,275,855</b>	<b>(280,200)</b>	-	<b>(138,949)</b>	<b>3,856,706</b>



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**14 Property and equipment**

	Leasehold Land £'000	Freehold buildings £'000	Computer Equipment £'000	Furniture Fittings £'000	Motor vehicles £'000	Total £'000
<b>Cost</b>						
At 1 January 2020	195,069	1,107,884	125,184	220,937	78,432	1,727,507
Additions	-	-	17,744	10,329	54,700	82,773
Disposals	(50,924)		(10,768)	(4,520)	(8,500)	(74,712)
At 31 December 2020	144,145	1,107,884	132,160	226,746	124,632	1,735,568
At 1 January 2019	195,069	1,107,884	147,441	301,690	464,672	2,216,756
Reclassification to right of use	-	-	-	-	(375,759)	(375,759)
Additions	-	-	8,151	1,560	10,080	19,791
Disposals	-	-	(30,407)	(82,313)	(20,561)	(133,281)
At 31 December 2019	195,069	1,107,884	125,184	220,937	78,432	1,727,507
<b>Depreciation</b>						
At 1 January 2020	-	195,168	113,969	212,138	68,388	589,663
Charge for the year	-	22,157	6,331	4,537	5,884	38,910
Disposals	-	-	(10,768)	(4,520)	(8,500)	(23,788)
At 31 December 2020	-	217,326	109,532	212,155	65,772	604,784
At 1 January 2019	-	173,071	140,057	288,793	388,451	990,371
Charge for the year	-	22,097	4,319	5,657	1,377	33,450
Transfer to Investment Properties	-	-	-	-	(300,879)	(300,879)
Disposals	-	-	(30,407)	(82,312)	(20,561)	(133,280)
At 31 December 2019	-	195,168	113,969	212,138	68,388	589,664
<b>Carrying amounts</b>						
At 31 December 2020	144,145	890,558	22,628	14,591	58,860	1,130,784
At 31 December 2019	195,069	912,716	11,215	8,800	10,044	1,137,844

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**14(i) Right of Use Assets**

	31-Dec 2020 ₤'000	31-Dec 2019 ₤'000
Right of use Asset- Rent Prepayment (See note 14 (iii))	8,941	858
Right of use Asset- MV lease (See note 14(ii) )	62,531	76,037
<b>At 31 December</b>	<b>71,472</b>	<b>76,895</b>

**14(ii)**

At 1 January 2020	426,023	375,759
Additions	27,135	64,169
Derecognition	-	(13,905)
<b>As at 31 December, 2020</b>	<b>453,158</b>	<b>426,023</b>

**Depreciation Charge**

At 1 January 2020	349,985	300,879
Derecognition	-	(1,305)
Charge for the period	40,641	50,411
<b>At 31 December, 2020</b>	<b>390,626</b>	<b>349,985</b>

**Carrying Amount**

<b>At 31 December 2020</b>	<b>62,531</b>	<b>76,037</b>
<b>At 31 December 2019</b>	<b>76,037</b>	<b>74,879</b>

**14(ii)a Amounts recognised in profit or loss**

	₤'000	₤'000
<b>At 31 December, 2019</b>	<b>40,641</b>	<b>50,411</b>

**14 (iii) Long Term Lease Prepayments**

At 1 January 2020	858	6,411
Addition	12,600	1,958
Prepayments amortisation on long term leases	(4,517)	(7,512)
<b>As at 31 December, 2020</b>	<b>8,941</b>	<b>858</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**15 Intangible assets**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
<b>Cost:</b>		
At 1 January	165,007	165,007
At 31 December	165,007	165,007
<b>Accumulated amortisation:</b>		
At 1 January	165,007	163,618
Charge for the year (see note 39)	-	1,389
At 31 December	165,007	165,007
At 31 December	-	-

All Company's intangible assets represents purchased software.

**16 Statutory Deposits**

In line with section 10 (3) of the Insurance Act of Nigeria, a deposit of 10% of the regulatory share capital is kept with the Central Bank of Nigeria. The cash amount held is considered to be a restricted cash balance.

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Deposits with Central Bank of Nigeria	340,000	340,000
	340,000	340,000

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**17 Employee retirement benefits**

The Company operated two(2) employee retirement benefit schemes. The Company operate defined benefit staff pension plan based pension scheme prior to the New Pension Reform Act 2004, for pensionable employees who were in service prior to the introduction of contributory pension scheme.

The Company offers its employees defined benefit plan in the form of long service awards. The plan entitles employee who have spent 10 years and above in the service of the Company to specified awards. This benefit is awarded in different categories depending the number of years in service.

The employee benefit obligations are actuarially determined at the year end by Logic Professional Services with FRC number FRC/2017/NAS/00000017548. The actuarial valuation is computed based on the "Projected Unit Credit" method. Gains and losses of changes in actuarial assumptions are charged to other comprehensive income. These defined benefit plans exposes the Company to actuarial risks, such as interest rate risks and market risks.

The details of the employee benefit obligations are as below:

**(a)**

	31-Dec 2020 ₹'000	31-Dec 2019 ₹'000
Employees retirement benefits( see note 17(d))	257,168	295,649
Long Service Award (Outstanding liability)	(26,893)	(24,750)

**(b)** Company's Asset for:

- Pension benefits (note 7(d))	490,093	455,550
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Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(c)** Company's obligations for:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
– Pension benefits (see note 17(d))	(232,925)	(184,058)
– Long Service Award (see note 17(f))	(26,893)	(24,750)
<b>Total Company's obligation</b>	<b>(259,818)</b>	<b>(208,808)</b>
Amount expenses in profit or loss-		
– Pension benefits	(37,695)	(46,275)
– Long Service Award	2,112	5,563
<b>Total</b>	<b>(35,583)</b>	<b>(40,712)</b>
Gain/ (loss) on other comprehensive income		
-Adjustments for Net Pension Assets	(76,177)	(34,477)
-Adjustments for Long-Service Awards Obligations	(31)	(106)
<b>Total (see note 29)</b>	<b>(76,208)</b>	<b>(34,583)</b>

**(d) Pension benefits**

The amounts recognised in the statement of financial position are determined as follows:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Present value of funded obligations	(232,925)	(184,058)
Fair value of plan assets	490,093	479,707
Present value of unfunded obligations	-	-
<b>Asset in the statement of financial position</b>	<b>257,168</b>	<b>295,649</b>
Current	-	-
Non-current	257,168	295,649
<b>Asset in the statement of financial position</b>	<b>257,168</b>	<b>295,649</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The movement in the defined benefit obligation over the year is as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	184,058	178,505
Current service cost		
Interest cost	21,776	25,390
Actuarial losses/(gains)-Assumption	57,457	23,808
Actuarial losses/(gains)-Experience	(3,572)	(13,067)
Benefits paid by the Fund	(26,794)	(30,578)
At 31 December	<b>232,925</b>	184,058

The movement in the fair value of plan assets of the year is as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	479,707	462,355
Expected return on plan assets	59,471	71,665
Benefit paid from the fund	(26,794)	(30,578)
Actuarial Gains/(Losses)	(22,292)	(23,736)
At 31 December	<b>490,093</b>	479,707

The amounts recognised in the profit or loss are as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Current service costs	-	-
Net interest costs/income:		
- Interest costs	21,776	25,390
- Expected Return on plan asset	59,471	(71,665)
At 31 December	<b>81,247</b>	(46,275)

The principal actuarial assumptions used were as follows:

Discount rate	8.0%	12.75%
Future pension increases	3.0%	3.0%
Inflation rate	12.0%	12.0%

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(f) Long Service Awards**

	31-Dec 2020 £'000	31-Dec 2019 £'000
Present value of funded obligations	(26,893)	(24,750)
	-	-
Liability in the statement of financial position	26,893	24,750
Current	-	-
Non-current	(26,893)	(24,750)
Liability in the statement of financial position	(26,893)	(24,750)

The movement in the defined benefit obligation (long service award) during the year is as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	24,751	21,239
Current service cost	2,328	2,277
Interest cost	2,960	3,180
Benefits paid	(3,176)	(2,051)
Actuarial losses/(gains)	31	106
At 31 December	26,893	24,751

The amounts recognised in the profit or loss are as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Current service costs	2,328	2,277
- Interest costs	2,960	3,180
At 31 December	5,288	5,457

The principal actuarial assumptions used were as follows:

Discount rate	12.8%	12.8%
Future salary increases	13.0%	13.0%
Inflation rate	12.0%	12.0%



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 18 Deferred Taxation

The net deferred tax assets/(liabilities) are attributable to the following:

	2020						
	Note	Net balance as at 1 January £'000	Recognised in profit or loss £'000	Recognised in OCI £'000	Net balance as at date £'000	Deferred tax asset £'000	Deferred tax liabilities £'000
<b>Net Deferred tax assets</b>							
Property and equipment, and software		(184,743)	(100,718)	-	(285,461)	-	(285,461)
Allowances for loans and receivables		(18,454)	12,476		(5,978)	-	(5,978)
Unrelieved loss		(127,793)	142,309	-	14,516	-	14,516
Employee benefits		116,112	(108,192)	-	7,920	-	7,920
<b>Deferred tax assets/(liabilities)</b>		<b>(214,878)</b>	<b>(54,124)</b>	<b>-</b>	<b>(269,003)</b>	<b>-</b>	<b>(269,003)</b>
<b>Deferred tax liabilities</b>							
Investment properties		(269,725)	10,584	-	(259,141)	-	(259,141)
Employee benefits		-	-	-	-	-	-
<b>Deferred tax liabilities</b>		<b>(484,603)</b>	<b>(43,540)</b>	<b>-</b>	<b>(528,144)</b>	<b>-</b>	<b>(528,144)</b>

	2019						
	Note	Net balance as at 1 January £'000	Recognised in profit or loss £'000	Recognised in OCI £'000	Net balance as at date £'000	Deferred tax asset £'000	Deferred tax liabilities £'000
<b>Net Deferred tax assets</b>							
Property and equipment, and software		(98,428)	(86,315)	-	(184,743)	-	(184,743)
Allowances for loans and receivables		(18,454)	-		(18,454)	-	(18,454)
Unrelieved loss		-	(127,793)	-	(127,793)	-	(127,793)
Employee benefits		116,112	-	-	116,112	-	116,112
<b>Deferred tax assets</b>		<b>(770)</b>	<b>(214,108)</b>	<b>-</b>	<b>(214,878)</b>	<b>-</b>	<b>(214,878)</b>
<b>Deferred tax liabilities</b>							
Investment properties		(255,490)	(14,235)	-	(269,725)	-	(269,725)
<b>Deferred tax assets/(liabilities)</b>		<b>(256,260)</b>	<b>(228,342)</b>	<b>-</b>	<b>(484,603)</b>	<b>-</b>	<b>(484,603)</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**19 Deferred income**

	31-Dec 2020 £'000	31-Dec 2019 £'000
Deferred rental income	24,182	16,178
Deferred commission income (see note 19(b))	114,062	93,154
	<b>138,244</b>	109,332
Due within 1 - 12months	114,062	93,154
Due after more than 12months	24,182	16,178
	<b>138,244</b>	<b>109,332</b>

**(a) Deferred rental income**

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	16,178	40,553
Addition/(Amortised) during the year	8,004	(24,375)
At 31 December	<b>24,182</b>	<b>16,178</b>

**(b) Deferred commission income**

This represents the unexpired portion of commission received from businesses ceded to Reinsurers as at the reporting date.

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	93,154	103,580
Additions during the year	588,950	405,120
Amortised during the year	(568,042)	(415,546)
At 31 December	<b>114,062</b>	<b>93,154</b>

Analysis of deferred acquisition income by class of insurance are as follows:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Fire	23,103	24,247
Accident	10,701	8,052
Motor	6,651	5,384
Marine and aviation	26,316	12,546
Special Risk	27,910	23,035
Engineering	18,940	19,697
Bond	12	193
Agric	429	-
Total	<b>114,062</b>	<b>93,154</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 20 Trade payables

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Reinsurance payables	321,510	223,407
Premium received in advance ( see(i) below)	7,417,516	5,775,254
	<b>7,739,026</b>	5,998,661
The carrying amount disclosed above approximate fair value at the reporting date.		
Due within 1 month	7,739,026	5,998,661
Due after more than 1month	-	-
	<b>7,739,026</b>	<b>5,998,661</b>

(i) Include in the trade payable balance is ₦7.417billion (2019: ₦5.775billion) which represents premium received in advance from a customer in the oil and gas industry with respect to energy packaged policies with policy period between January 2020 to 31 December 2020. The premium was received on 30th of December, 2020 to be remitted to other co-insurers of the policy.

## 21 Other liabilities

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Accrual and other payables (see(i) below))	457,355	122,460
NAICOM levy	118,682	105,844
Other liabilities ( see(ii) below))	346,460	326,694
Royal Exchange Prudential Life Assurance	5,172	1,862
Payable to Royal Exchange Plc	-	41,107
Payable to Royal Exchange Dividend Fund	77,640	64,058
Payable to Royal Exchange Trustee Fund	104,591	72,925
	<b>1,109,902</b>	734,950
Due within 1 - 12months	1,109,902	734,950
Due after more than 12months	-	-
	<b>1,109,902</b>	<b>734,950</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

(i) Accrual and other payables is made up of the following balances

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Other payables( see below (iv))	409,324	96,668
Provision for audit fees	16,500	16,000
Provision for Industrial Training Fund ( ITF) levy	8,758	7,642
Provision for accounting/consulting fees	2,150	2,150
Management fee payable	20,623	-
	<b>457,355</b>	<b>122,460</b>

Management fee payable represents fee payable to Royal Exchange Plc (Parent company) for investment management services provided to the Company during the year.

(ii) Other liabilities liabilities is made up of the following balances:

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Employee benefit payable	34,120	41,640
PAYE payable	8,015	3,654
Withholding tax payable	63,729	54,647
VAT payable	16,439	14,399
Pension payable	6,470	6,470
NHF payable	7,418	7,418
Professional fee payable	22,517	21,045
Other creditors (see (iii) below))	187,752	177,421
	<b>346,460</b>	<b>326,694</b>

(iii)

Legacy Registrars fee	64,770	64,770
Pension and gratuity scheme	-	6,440
PAYE suspense account	7,252	2,064
Staff thrift	571	416
Staff premium deduction	1,215	1,464
Unclaimed dividend	3,983	3,983
Due to Horizon construction company	50,000	50,000
Due to staff - Phoenix company	24,601	24,601
Commercial property loss recovery	3,332	3,332
Due to loss adjusters (see (iv) below)	30,392	20,351
Staff union due	14	-
Rent received in advance-olowogbowo	1,622	
	<b>187,752</b>	<b>177,421</b>

The balance due to Horizon Construction Company Ltd is in respect of property at Plot 1396 Garki II, Abuja which is a subject of litigation in SC No: 440/2015 in which Royal Exchange is a plaintiff. No date has been assigned for the hearing of the appeal by the supreme court. The balance due to staff - Phoenix Company are inherited staff retirement benefit on the merger of Royal Exchange Assurance Nigeria with Phoenix of Nigeria Assurance Plc in 2007.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(iv) Due to loss adjusters:**

	31-Dec-20 ₦'000	31-Dec-19 ₦'000
New trend Loss adjusters	-	7,379
Charles Taylor Loss adjusters		1,753
Aqualis- Brae -mar adjusters	3,370	-
City loss adjusters	756	-
First Optimal Ventures Limited	26,266	11,219
	<b>30,392</b>	<b>20,351</b>

**(v) Other payables**

Provision for litigations	78,954	78,954
Accrued liabilities (see note v(i) below)	192,119	17,714
Share of Alesco portion of management fee income	14,862	-
Accrued Solicitor fee	7,825	-
Customers deposit	115,563	-
	<b>409,323</b>	<b>96,668</b>

**v(i) Accrued liabilities:**

Staff variable costs and PFA remittance	3,508	-
Reinsurance Treaty and M & D	126,048	-
Facultative premium on Indorama	36,088	-
Outstanding bill on Insurance Enterprise Solution	11,550	-
Due to staff - balance clawback payable to Mr Hosea Boman & Austin Nwankwo	-	6,812
Other accruals	14,923	10,922
	<b>192,119</b>	<b>17,734</b>

**v(ii)** Provision for litigation fees represents amounts provided for in respect of various litigations pending in court. Based on professional advice, the amounts for pending litigations have been set aside to cover the expected losses to the entity on the determination of these litigations.

**v(iii)** The share of Alesco portion of management fee is the Broker's fee payable to Alesco on Mobil producing Nigeria (MPN) Operational package policy for year 2020

**v(iv)** Accrued Solicitor fee are the solicitors fee due to Charis Hills (₦725,000), Ascendolaw Barristers and Solicitors (₦325,000), Pat Dappa & Associate (₦1.250 million), Sefton Fross (₦2.10 million), Juliet Ezirim (₦3.00 million) and Ironsi Emmanuel & Co. (₦425,000)

**v(v)** The customer deposits are unidentified credits, which cannot be readily ascertained to be all premium as at 31 December, 2020.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 21b Deposit for shares

There was no deposit for shares made in the financial year 2020. The holding company (Royal Exchange Plc) intended increase of holding interest in REGIC in 2018 with ₦2 billion but this did not materialized which resulted to a refund of the amount placed for deposit for shares in 2019

## 22 Long term liabilities

### 22(a) Finance lease obligations

The Company leased certain of its property, plant and equipment under finance leases. The average lease term is 3 years. The Company has options to purchase the equipment for a nominal amount at the end of the lease terms. The Company's obligations under finance leases are secured by the lessors' title to the leased assets.

Interest rates underlying all obligations under finance leases are fixed at respective contract dates ranging from 18% to 24% (2019: 18% to 24%) per annum.

	Future minimum lease payments		Interest	Net present value of future lease payments	
	31-Dec-20 ₦'000	31-Dec-19 ₦'000	31-Dec-20 ₦'000	31-Dec-20 ₦'000	31-Dec-19 ₦'000
Not later than one year	43,130	41,439	9,152	33,978	29,888
Later than one year and not later than 5 years	24,679	37,271	2,953	21,725	31,800
Prepaid Rent- Leased Liability	-			-	2,239
	<b>67,809</b>	78,710	<b>12,105</b>	<b>55,703</b>	63,927
Within one year	43,130	41,439	9,152	33,978	29,888
More than one year	24,679	37,271	2,953	21,725	34,039
	<b>67,809</b>	78,710	<b>12,105</b>	<b>55,703</b>	63,927

Finance lease payments	2020	2019
At 1 January	63,927	49,473
Addition	27,525	58,252
Repayment of principal amount	(35,749)	(43,798)
	<b>55,703</b>	63,927
Interest expense (see note 39)	<b>14,209</b>	16,088

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**22(b) Borrowings**

There is no borrowing or payment of borrowing in the financial year 2020. In the year 2019, the entity made cash payment of ₺14.3 million on the borrowed fund taken in the year 2018. The entity borrowings in the financial year 2018 consist of facilities with Royal Exchange Finance Company Limited with original maturities between 33 to 135 days at an interest rate of 18% obtained to meet working capital needs of the company. Also no asset was pledged as security.

**23 Insurance contract liabilities**

	31-Dec 2020 ₺'000	31-Dec 2019 ₺'000
<b>Non-life business</b>		
Unearned premium reserve	1,584,946	1,288,775
Incurred but not reported	1,259,935	1,247,327
Claims outstanding	1,197,223	2,055,190
	<b>4,042,104</b>	4,591,292

**23(a)** The concentration of non-life insurance by type of contract is summarised below by reference to liabilities.

	31-Dec 2020 ₺'000	31-Dec 2019 ₺'000
Fire	882,033	1,512,891
Accident	487,251	549,133
Motor	742,766	786,598
Marine	409,842	305,048
Oil and Gas	1,225,670	1,279,499
Engineering	194,860	119,812
Bond	11,884	13,386
Agric	87,798	24,925
	<b>4,042,104</b>	4,591,292



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**23(b)** Unexpired risk is summarised by type below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Fire	253,789	262,880
Accident	160,107	83,210
Motor	408,371	425,544
Marine	263,316	156,365
Oil and Gas	410,271	330,620
Engineering	80,679	28,895
Bond	105	1,262
Agric	8,308	-
<b>Total</b>	<b>1,584,946</b>	<b>1,288,775</b>

**23(c)** The movement in unexpired risk reserve is shown below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	1,288,775	1,572,772
Movement during the year (see note 30(a))	296,171	(283,997)
<b>At 31 December</b>	<b>1,584,946</b>	<b>1,288,775</b>

**23(d)** Outstanding claims represent the estimated ultimate cost of settling all claims arising from incidents occurring prior to the end of reporting date, but not settled at that date and provision made for claims incurred but not yet reported as at the end of the financial year. This provision is based on the liability adequacy test report.

Analysis of claims arising from incidents occurring prior to the end of reporting date, but not settled at that date is shown below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
Fire	628,244	1,250,012
Accident	327,144	465,922
Motor	334,395	361,054
Marine	146,526	148,683
Oil and Gas	815,399	948,879
Engineering	114,181	90,916
Bond	11,779	12,124
Agric	79,490	-
<b>Total</b>	<b>2,457,158</b>	<b>3,277,592</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

An ageing analysis of the time between when the outstanding claims were reported and the date of the financial statements is presented below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
0- 90 days	152,756	75,883
91- 180 days	46,663	31,607
181-270 days	53,978	63,563
271-360 days	15,098	66,722
Above 360 days	928,728	1,817,414
	<b>1,197,223</b>	2,055,190

**Outstanding claims days**

	0-90 days £'000	91-180 days £'000	181-270 days £'000	271-360 days £'000	Above 360 days £'000	Total £'000
Awaiting Supporting Documents	132,987	882	50,421	5,204	67,554	257,049
Awaiting settlement decision from lead insurer	250	100	-	-	-	350
Claims awaiting payment	18,849	10,260	2,318	5,920	-	37,347
Incomplete claim documents	50	34,388	1,038	3,974	861,157	900,607
Insured yet to return duly executed DV	620	1,033	200	-	15	1,868
Marine certificate not fully declared	-	-	-	-	2	2
Total	152,756	46,663	53,977	15,098	928,728	1,197,223

**23(e)** The movement in outstanding claims is shown below:

	31-Dec 2020 £'000	31-Dec 2019 £'000
At 1 January	3,302,516	3,745,330
Movement during the year (see note 33)	<b>(845,103)</b>	(442,814)
At 31 December	<b>2,457,158</b>	3,302,516

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(f) Policyholders' Assets and Liabilities Management(PALM)**

	Insurance contract liabilities ₹'000	Shareholders & other funds ₹'000	2020 ₹'000	2019 ₹'000
Cash and cash equivalent	3,079,060	6,698,838	9,777,898	10,619,459
Financial Assets:			-	-
- Fair value through profit or loss (quoted equities)	756,657	-	756,657	666,176
- Fair value through other comprehensive income (Federal Government Bonds & Treasury Bills)	3,747,341		3,747,341	157,576
- Fair value through other comprehensive income (Unquoted equities)	541,315		541,315	543,764
- Amortised cost	93,735		93,735	44,674
Trade receivables	-	69,468	69,468	53,837
Reinsurance assets	1,744,049	-	1,744,049	2,235,297
Deferred acquisition cost	-	225,256	225,256	162,488
Other receivables and prepayments	-	1,218,453	1,218,453	882,465
Right of use asset	-	71,472	71,472	76,895
Investment in associates	-	453,145	453,145	449,521
Investment properties	771,341	3,085,365	3,856,706	4,275,855
Property and equipment	-	1,130,784	1,130,784	1,137,844
Statutory deposits	-	340,000	340,000	340,000
Employees retirement benefits	-	257,168	257,168	295,649
<b>Total assets</b>	<b>10,733,498</b>	<b>13,549,949</b>	<b>24,283,447</b>	<b>21,941,500</b>
<b>Liabilities</b>	<b>4,042,104</b>	<b>10,019,103</b>	<b>14,061,207</b>	
<b>Excess/(Deficit) is Asset Cover</b>	<b>6,691,394</b>	<b>3,530,846</b>	<b>-</b>	

**24 Taxation**

**24(a) Charge for the year**

	Notes	31-Dec 2020 ₹'000	31-Dec 2019 ₹'000
<i>Recognised in profit or loss</i>			
Company Income tax		159,154	68,244
Policy trust fund levy		51	49
Tertiary education tax		17,534	13,556
NTDA levy		10,241	9,746
		<b>186,980</b>	<b>91,595</b>
Origination of temporary differences	18	43,541	228,343
Income Taxes		<b>230,521</b>	<b>319,938</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

The charge for income tax in these financial statements is based on the provisions of the Companies Income Tax Act, CAP C21 LFN 2004 as amended and Tertiary Education Tax Act, CAP E4 LFN 2004.

**Reconciliation of effective tax rate**

	2020		2019	
	Tax rate %	Amount ₦'000	Tax rate %	Amount ₦'000
<b>Profit before tax</b>		<b>1,024,099</b>		<b>974,643</b>
Company income tax using the domestic corporation tax rate	30.00	307,230	30.00	292,393
Non-deductible expenses	-10.14	(103,850)	9.74	94,930
Net capital Allowance	10.60	108,584	-13.86	(135,085)
Police Trust Fund	0.01	51	0.01	48
Education tax	1.71	17,534	1.39	13,573
Information technology tax levy	1.00	10,241	1.00	9,746
Tax exempt income	-14.92	(152,801)	-18.88	(184,012)
Current year deferred tax	4.25	43,532	23.37	228,343
	<b>22.5</b>	<b>230,521</b>	<b>32.77</b>	<b>319,938</b>

**24(b) Current income tax liabilities**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
At 1 January	293,033	376,966
Charge for the year	186,980	91,595
Paid during the year	(23,278)	(175,528)
At 31 December	(68,243)	-
	<b>388,492</b>	<b>293,033</b>

**25 Share capital**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Share capital comprises		
Authorized share capital		
10,500,000,000 ordinary share of ₦1 each	10,500,000	8,000,000
Ordinary share capital		
5,366,666,666 ordinary share of ₦1 each	5,366,667	5,366,667
Addition during the year	-	-
5,366,666,666 ordinary share of ₦1 each	5,366,667	5,366,667

(i) During the year, the shareholders approved the issue of Nil ordinary shares to Royal Exchange Plc (2019: Nil).

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 26 Share premium

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	802,737	802,737
At 31 December	802,737	802,737

## 27 Contingency reserve

The Company maintains Contingency reserves for the general business in accordance with the provisions of S.21 (1) of the Insurance Act 2003.

In compliance with the regulatory requirements in respect of Contingency Reserve for general business, the Company maintains contingency reserve at the rate equal to the higher of 3% of gross premium or 20% of the total profit after taxation until the reserve reaches the greater of minimum paid up capital or 50% of net premium.

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	2,488,464	2,170,933
Transfer from profit or loss account	356,047	317,531
At 31 December	2,844,511	2,488,464

## 28 Retained earnings

The reserve comprises undistributed profit/ (loss) from previous years and the current year available for dividend distribution to the equity shareholders of the company (if approved at the Annual General Meeting).

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	691,534	354,360
Dividend paid during the year	(419,354)	-
Transfer from profit and loss	793,578	654,705
Transfer to contingency reserve	(356,047)	(317,531)
At 31 December	709,711	691,534

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

## 29 Other component of equity

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
At 1 January	262,520	155,129
Fair value changes:		
- Fair value gain/losses recognised in OCI (see note 7(d))	295,377	139,331
- Share of current year results in equity accounted investees (see note 12(a))	16,925	2,643
Total fair value changes in statement of changes in equity	574,822	297,103
- Actuarial gains/(losses) on employee benefit obligations (see note 17(c))	(76,208)	(34,583)
	498,614	262,520

### (a) Nature and purpose of other components of equity

#### Fair value reserves

Fair value reserves represent the cumulative net change in the fair value of available-for-sale financial assets at the reporting date.

#### Actuarial reserves

Actuarial (surplus)/deficit on employee benefits represent changes in benefit obligation due to changes in actuarial valuation assumptions or actual experience differing from experience. The gains/losses for the year, net of applicable deferred tax asset/liability on employee benefit obligation, are recognized in other comprehensive income.

## 30(a) Premium written

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
<b>Non-life insurance premiums:</b>		
Gross written premiums	11,868,240	10,584,353
Change in unearned premiums ( see note 23(c))	(296,171)	283,995
Gross earned premiums	11,572,069	10,868,348

## 31 Reinsurance expenses

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Gross written reinsurance premiums	6,306,618	5,290,016
Change in reinsurance unearned premiums( see note 9(a) below)	(10,340)	99,838
	6,296,278	5,389,854

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**32 Fee and commission income**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Reinsurance commissions	568,041	415,546
	<b>568,041</b>	415,546

**33 Insurance claims and benefits incurred**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Gross claims paid	2,134,271	2,111,389
Less: Movement in gross outstanding claims and IBNR (see note 23(e))	(845,103)	(442,814)
Gross incurred claims (see note (a) below)	1,289,168	1,668,575
Less: Reinsurance incurred claims (see note 33(b) below)	(599,636)	(554,305)
	<b>689,532</b>	1,114,270

(a) Analysis of insurance claims and benefits incurred by class are as follows:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Motor and Accident	313,410	518,074
Fire and IAR	139,341	524,063
Marine	65,957	146,089
Engineering	110,692	68,355
Bond	(347)	(12,710)
Special Risk	580,367	399,779
Agric	79,748	24,925
	<b>1,289,168</b>	1,668,575

(b) Insurance claims and benefits incurred - recoverable from reinsurers

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Motor and Accident	49,162	87,715
Fire and IAR	(106,897)	156,249
Marine	16,825	17,948
Engineering	59,272	60,854
Bond	(173)	(6,355)
Special Risk	533,791	234,147
Agric	47,656	3,747
	<b>599,636</b>	554,305

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

(c) Breakdown of insurance claims and benefits incurred-recoverable from reinsurers

	31-Dec 2020 ₹'000	31-Dec 2019 ₹'000
Reinsurance claims recoveries	1,101,224	929,002
Movement in reinsurers' share of claims expenses outstanding (see note 9(b))	(471,212)	(809,237)
Movement in reinsurers' share of incurred but not reported claims (see note 9(c))	(30,376)	434,540
	<b>599,636</b>	554,305

**34 Underwriting expenses (fees, commissions and other acquisition expenses)**

	31-Dec 2020 ₹'000	31-Dec 2019 ₹'000
Salaries and allowances - underwriting employees (39(a))	560,074	497,642
Accommodation costs	58,569	51,013
Communication Costs	99,187	400,819
Business and administration expenses	990,564	807,950
Acquisition expenses:		
Insurance contracts – non-life	2,034,808	1,780,509
Amortisation of insurance contracts deferred acquisition costs	(62,768)	54,968
Impairment and other changes in deferred acquisition costs		
Other commissions	25,093	40,641
	<b>3,705,527</b>	3,633,542
Acquisition expenses	<b>1,997,133</b>	1,876,118
Maintenance expenses	<b>1,708,394</b>	1,757,424
	<b>3,705,527</b>	3,633,542

Amortisation of insurance contracts deferred acquisition costs are based on the movement in Deferred acquisition cost - DAC. DAC as per 2019 Actuarial report was ₹162,488,262.00 and as at 31 December, 2020 it was ₹225,256,281.00 which resulted to a movement of ₹62,768,019.00. The movement represents increase in asset and commission expense is reduced with the same value.



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**35 Investment and other income**

	31-Dec 2020 ₺'000	31-Dec 2019 ₺'000
Interest income on investment (see note 35(a) below)	461,434	660,304
Dividend income (see note 35(a) below)	76,037	81,727
Rental Income	55,199	-
(Loss)/profit on disposal of Investment properties	(10,200)	-
Net Investment Income	582,470	742,031
(a) Changes in fair value (see note 35(a)i below)	(73,763)	(86,259)
Total Investment Income	508,707	655,772

**(a)i** Analysis of investment income are shown below:

31- Dec. 2020						
	Rental Income ₺'000	Dividend income ₺'000	Net realised gains and losses ₺'000	Changes in fair value ₺'000	Interest Income ₺'000	Total ₺'000
Debt securities:						
*At fair value through profit/ loss		76,037		65,186	-	141,223
Investment properties		-	-	(138,949)	-	(138,949)
Cash and cash equivalents		-	-	-	461,434	461,434
Rental Income	55,199					55,199
	55,199	76,037	-	(73,763)	461,434	518,907

31- Dec. 2019						
	Rental Income ₺'000	Dividend income ₺'000	Net realised gains and losses ₺'000	Changes in fair value ₺'000	Interest Income ₺'000	Total ₺'000
At fair value through profit/loss		41,698		(122,766)	-	(81,068)
At fair value through OCI		40,028	-	-	-	40,028
Investment properties		-	-	36,508	-	36,508
Cash and cash equivalents		-	-	-	654,274	654,274
Rental Income	82,075					82,075
	82,075	81,727	-	(86,259)	660,304	737,847

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**36(a)i Write back/(allowance) for impairment**

	31-Dec 2020 ₺'000	31-Dec 2019 ₺'000
Impairment allowance on premium receivables - non-life business (see note 8(a)(i))	(20,146)	(58,049)
Impairment allowance on reinsurance receivables (see note 8(b)(i))	278,117	211,920
	<b>257,972</b>	<b>153,871</b>

**(a)ii ECL Impairment Allowance**

	1-Jan 2020 ₺'000	Addition/ (write-back) ₺'000	31-Dec 2020 ₺'000
Cash and cash equivalent	1,691	(1,314)	377
Treasury bills	23	8,896	8,919
FGN bonds	652	99	751
Mortgage loan	4,879	-	4,879
Trade receivables	187,501	-	187,501
Intercompany receivable	51,881	-	51,881
	<b>246,626</b>	<b>7,681</b>	<b>254,309</b>

**(a)ii ECL Impairment Allowance**

	1-Jan 2019 ₺'000	Addition/ (write-back) ₺'000	31-Dec 2019 ₺'000
Cash and cash equivalent	50,150	(48,459)	1,691
Treasury bills	23	-	23
FGN bonds	173	479	652
Mortgage loan	16,393	(11,514)	4,879
Trade receivables	187,501	-	187,501
Intercompany receivable	12,893	38,988	51,881
	<b>267,133</b>	<b>(20,506)</b>	<b>246,626</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**37 Other operating income**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Rental income	-	82,075
Profit on disposal of property and equipments	50,007	4,616
Loss on disposal of right of use	-	(12,600)
Income from lead-underwriting	206,716	169,949
Sundry income (see note 37(i) below)	183,056	-
	<b>439,779</b>	<b>244,040</b>

**37(i) Sundry Income**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Refund of stamp duty from Nigerian Insurers Association	12,789	-
Share of surplus received from Nigeria Liability Pool	96,031	-
Interest on salary advance	109	-
Withholding tax credit approved and utilized	57,394	-
Other sundry income	16,733	-
	<b>183,056</b>	<b>-</b>

**38 Foreign exchange gains**

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Gains on translation of foreign currency transactions	68,556	67,744

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**39 Management expenses**

	Notes	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Post employment defined benefit expenses	17( c)	(35,583)	(42,869)
Salaries and allowances of other employees	39(a)	301,583	314,913
Redundancy Cost		497	-
Audit fees		16,500	16,000
Promotional and advert expenses		6,408	3,747
Depreciation on property and equipment		38,910	33,450
Depreciation on Right of use asset(MV Lease)		40,641	50,411
Depreciation on Right of use asset(Rent prepayment)		4,517	7,512
Directors' fees		3,673	454
Donation		2,000	100
Bank charges		72,420	23,283
Legal fee retainer		66,868	14,023
Insurance premium		4,329	15,061
Professional and consultancy fee		78,616	16,594
Investment expenses		124,157	48,818
Electricity charges		28,474	37,061
Repairs and maintenance		21,409	2,302
Telephone expenses		5,476	6,170
Transportation expenses		27,099	28,156
Annual software renewal fees		19,653	1,386
Subscription and Journals		4,869	13,242
NAICOM fine paid (Contravention)		1,000	-
Marketing expenses		56,480	69,803
Finance charges		14,209	16,088
Finance cost- Right of use asset		-	389
Communication cost		60,499	100,140
Business and admin cost		193,665	275,667
Other Administrative expenses		4,391	8,684
		<b>1,198,343</b>	<b>1,060,585</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

- (i) Other administrative expenses relate to expenses incurred for the day to day running of the Company during the year.
- (ii) This is the net impact of interest cost on the defined benefit obligation and expected returns on plan assets as a result of actuarial review of the defined pension plan and long service awards maintained by the Company. For the year 2020, the expected return on plan assets was lower than the interest cost on the obligation.
- (a) Analysis of salaries and allowances are shown below:

	31-Dec-2020 £'000	31-Dec-2019 £'000
Salaries & allowances - underwriting employees (see note 34)	560,074	497,642
Salaries and allowances of other employees	301,583	314,913
	<b>861,657</b>	812,556

#### 40 Related party transactions

The Company is a subsidiary of Royal Exchange Plc which owns 60.75% of the paid up share capital. During the year, the Company entered into commercial transactions with other companies within the Royal Exchange group.

Related parties and related party transactions during the period include:

##### Name of related party/(relationship)

Name of related party	Relationship	Nature of transaction	31-Dec 2020 £'000	31-Dec 2019 £'000
Royal Exchange Plc	Parent Company	Receivable	571,812	-
Royal Exchange Healthcare Limited	Sister Company	Receivable	52,497	57,652
Royal Exchange Plc	Parent Company	Payable	-	(41,107)
Royal Exchange Trustee Fund	Fund managed by parent company	Payable	(104,591)	(64,058)
Royal Exchange Dividend Fund	Fund managed by parent company	Payable	(77,640)	(64,058)
Royal Exchange Prudential Life Plc	Sister Company	Gross premium written	11,390	11,390
Royal Exchange Healthcare Plc	Sister Company	Gross premium written	1,322	1,322
Royal Exchange Microfinance Bank Ltd	Sister Company	Gross premium written	1,200	1,200
Royal Exchange Finance Company Ltd	Sister Company	Finance lease obligation	(55,703)	(63,927)
Royal Exchange Finance Company Ltd	Sister Company	Interest expense	14,209	16,088
Royal Exchange Plc	Parent Company	Management fees	20,623	35,550
Royal Exchange Microfinance Bank Ltd	Sister Company	Bank overdraft	(32,699)	(29,030)
Doncat Enterprise Limited	Kenneth Odogwu - Chairman, Royal Exchange Plc	Finders fee on equity investment	33,077	-

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

	REPLC ₦'000	REPRU ₦'000	REHEALTH ₦'000	REFCO ₦'000	RMFB ₦'000	RETFUND ₦'000	REDFUND ₦'000
At 1 January 2020	(29,470)	(1,862)	5,770	-	-	(72,925)	(64,058)
Addition	631,294	(15,048)	-	-	-	-	-
Total	601,824	(16,909)	5,770	-	-	-	-
Payment	(30,013)	58,976	(5,155)	-	-	-	-
ECL impairment allowance			-	-			
<b>At 31 December 2020</b>	<b>571,811</b>	<b>42,067</b>	<b>615</b>	<b>-</b>	<b>-</b>	<b>(72,925)</b>	<b>(64,058)</b>

Interest expense	-	-	-	14,209	-	-	-
Management fees	20,623	-	-	-	-	-	-
Employee health insurance	-	-	-	-	-	-	-
Employee group life cover	-	-	-	-	-	-	-
Gross premium written	-	11,390	1,322	-	1,200	-	-

**Overdraft from related party**

At 1 January 2020	-	-	-	-	29,030	-	-
Addition	-	-	-	-	-	-	-
Payment	-	-	-	-	3,670	-	-
<b>At 31 December 2020</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>32,699</b>	<b>-</b>	<b>-</b>

**Finance lease from related party**

At 1 January 2020	-	-	-	63,927	-	-	-
Addition	-	-	-	27,525	-	-	-
Payment	-	-	-	(35,749)	-	-	-
<b>At 31 December 2020</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>55,703</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Legend:**

REPLC- Royal Exchange Plc  
 REPRU Plc- Royal Exchange Prudential Life Plc  
 REHEALTH- Royal Exchange Healthcare Limited  
 REFCO- Royal Exchange Finance Company Limited  
 REMFB- Royal Exchange Microfinance Bank Limited  
 RETFUND- Royal Exchange Trustee Fund  
 REDFUND- Royal Exchange Dividend Fund

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**41 Contingencies and Commitments**

**a Commitments for expenditure**

The Company has no commitment for capital expenditure at the reporting date.

**b Contingencies and commitments**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
<i>Contingent liabilities</i>		
Legal proceedings and litigations	3,019,298	3,819,657
<i>Contingent assets</i>		
Legal proceedings and litigations	11,672	11,672

The Company in its ordinary course of business, is presently involved in 36 (2019:35) litigation cases as a plaintiff and defendants. The total amount claimed in the cases against the Company is stated above. The Directors having sought the advice of professional legal counsel are of the opinion that based on the advise received, no additional provisions other than those in the books are deemed necessary for these claims.

**c Dividend**

In the year under review, the Board of Directors is yet to propose and recommend the dividend payout by the Company. This is as a result of the expected conclusion of a proposed investment by a potential investor, AFRICINVEST-FIVE into the equity of the Company.

Upon confirmation of this expectation, the Board will reconvene to recommenf payouts should they deem fit.

The recommendation if any, shall be presented to the shareholders at the 13th Annual General Meeting of the Company for members' approval.

**42 Events after the reporting period**

There were no major events after the reporting period that require adjustments or disclosure in the financial statements.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

### 43 Compensation of key management personnel

Key management personnel of the Company includes all directors, executive and non-executive, and senior management. The summary of compensation of key management personnel for the year is as follows:

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Chairman	1,500	1,500
Other Directors	24,705	24,705
	<b>26,205</b>	26,205
Directors' fees	454	454
Emoluments as Executives	25,751	25,751
	<b>26,205</b>	26,205
The highest paid director	<b>16,811</b>	16,811

The number of directors who received fees and other emoluments(excluding pension contributions) in the following ranges were:

	31-Dec 2020	31-Dec 2019
2,000,001 - 5,000,000	1	1
Above ¥5,000,000	-	-

#### Employees remunerated at higher rates

The number of employees in receipt of emoluments including allowances within the following ranges were:

	31-Dec 2020	31-Dec 2019
900,001 - 1,000,000	-	-
1,000,001 - 2,000,000	8	9
2,000,001 - 3,000,000	24	51
3,000,001 - 4,000,000	39	4
4,000,001 - 5,000,000	1	31
5,000,001 - 6,000,000	32	20
6,000,001 - 7,000,000	16	4
7,000,001 - 8,000,000	7	3
8,000,001 - 9,000,000	2	6
9,000,001 - 10,000,000	2	4
10,000,001 - 12,000,000	8	2
12,000,001 - 18,000,000	12	3
18,000,001 - 22,000,001	3	-
22,000,001 - Above	1	-
	<b>155</b>	137



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

Average number of persons employed in the financial year and the related staff cost were as follows:

	31-Dec 2020	31-Dec 2019
Managerial	18	12
Senior staff	128	116
Junior staff	9	9
	<b>155</b>	137

The staff costs for the above persons was:

	31-Dec 2020 ₦'000	31-Dec 2019 ₦'000
Salaries , wages and other allowances	861,657	818,643
Pension cost	42,869	42,869
	<b>904,526</b>	861,512
Pension Scheme		
At January	-	-
Provision in the year	42,869	48,221
Remitted to Pension Fund Administrators	(42,869)	(48,221)
At 31 December	-	-

#### 44 Contraventions

During the year, the Company did not contravene any sections of the Insurance Act Cap I17 LFN 2004 and the NAICOM Circulars.

#### 45 Regulatory capital

The Company's solvency margin as at 31 December 2020 was ₦5.48 billion. This is ₦2.48billion above the Company's required minimum solvency margin of ₦3billion.

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**46 Reconciliation notes to statement of cash flows**

**(a) Insurance premium received from customers**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Gross Premium Income (See note 30(a))	11,572,069	10,868,348
Unexpired risk, opening balance (See note 23(c))	(1,288,775)	(1,572,772)
Unexpired risk, closing balance (See note 23(c))	(1,584,946)	(1,288,774)
<b>Unearned premium</b>	<b>296,171</b>	<b>(283,998)</b>
Trade receivables, opening balance (See note 8)	53,837	361,667
Recoveries, premium receivables - non-life business (see note 36(a)(b)(i))	20,146	58,049
Trade receivables, closing balance (See note 8)	(69,468)	(53,837)
<b>Premium received from trade debtors</b>	<b>4,515</b>	<b>365,879</b>
<b>Insurance premium received from customers</b>	<b>11,872,755</b>	<b>10,950,229</b>

**(b) Insurance benefits and claims paid to customers**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Claims incurred (See note 33)	(1,289,168)	(1,668,575)
Outstanding claims reserve, opening balance (See note 23(d))	(3,302,516)	(3,745,331)
Outstanding claims reserve, closing balance (See note 23(d))	2,457,158	3,302,516
<b>Insurance benefits and claims paid to customers</b>	<b>(2,134,526)</b>	<b>(2,111,390)</b>

**(c)(i) Outward reinsurance premium paid**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Opening trade payables (See note 20)	(223,407)	(298,694)
Gross expenses recognised in Profit or Loss (See note 31)	(6,306,618)	(5,290,016)
Closing trade payables (See note 20)	321,510	223,407
<b>Outward reinsurance premium paid</b>	<b>(6,208,515)</b>	<b>(5,365,303)</b>

**(c)(ii) Net premium received in advance**

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Premium paid (See note 20)	(5,775,254)	(5,166,855)
	7,417,516	5,775,254
<b>Net premium received in advance</b>	<b>1,642,262</b>	<b>608,399</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

(d) Fees and commission received

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Opening deferred income (See note 19(b))	(93,154)	(103,580)
Net fee and commission recognised in profit or loss (See note 32)	568,042	415,546
Closing deferred income (See note 19(b))	114,062	93,154
<b>Fees and commission received</b>	<b>588,950</b>	<b>405,120</b>

(e) Claim recoveries made from reinsurers

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Reinsurers share of claims expenses outstanding, opening (See note 9)	1,057,893	1,867,130
Reinsurers' share of claims expenses outstanding, closing (See note 9)	(586,681)	(1,057,893)
<b>Movement in reinsurers share of claims expenses outstanding</b>	<b>471,212</b>	<b>809,237</b>
Reinsurers share of incurred but not reported claim, opening (See note 9)	735,839	301,299
Reinsurers share of incurred but not reported claim, closing (See note 9)	(705,463)	(735,839)
<b>Movement in reinsurers share of incurred but not reported claims</b>	<b>30,376</b>	<b>(434,540)</b>
Claim recoveries (See note 33(b))	599,636	554,305
<b>Claim recoveries made from reinsurers</b>	<b>1,101,224</b>	<b>929,002</b>

(f) Commission paid

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Deferred Acquisition cost, opening balance (See note 10)	162,489	217,457
Deferred Acquisition cost, closing balance (See note 10)	(225,256)	(162,488)
Charge to Profit or Loss	(1,997,133)	(1,876,118)
<b>Commission paid</b>	<b>(2,059,900)</b>	<b>(1,821,149)</b>

(g) Cash payment to employees, intermediaries and other supplier

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Cash payments to employees (See note 39(a))	(861,657)	(812,555)
Other cash payments to intermediaries and supplier	(2,134,998)	(1,827,156)
<b>Cash payment to employees, intermediaries and other supplier</b>	<b>(2,996,655)</b>	<b>(2,639,711)</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

(h) Proceeds from sale of property and equipment

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Cost of property and equipment	74,712	133,281
Accumulated depreciation	(23,788)	(133,280)
Profit on disposal (See note 37)	50,007	4,616
<b>Loss from sale of property and equipment</b>	<b>100,931</b>	<b>4,617</b>

(i) Dividend income received

	2020 ¥'000	2019 ¥'000
Dividend accrual, opening balance	15,081	23,040
Profit or loss Charge (See note 35)	76,037	81,727
Dividend accrual, closing balance (See note 11(b))	(15,081)	(15,081)
<b>Dividend income received</b>	<b>76,037</b>	<b>89,686</b>

(j) Rental Income

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Rental income recognised in profit or loss (See note 35)	55,199	82,075
Deferred rental income, opening balance	(16,178)	(40,553)
Deferred rental income, closing balance	24,182	16,178
<b>Rental income received</b>	<b>63,203</b>	<b>57,700</b>

(k) Interest income received

	31-Dec 2020 ¥'000	31-Dec 2019 ¥'000
Net changes in accrued interest income	-	(261,222)
Profit or loss charge	461,434	660,304
<b>Interest income received</b>	<b>461,434</b>	<b>399,081</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**47 Outstanding claims on insurance contracts**

Outstanding claims represents the estimated cost of settling all claims arising from incidents occurring as at the date of the statement of financial position. The Company has adopted the Discounted Inflation Adjustment Basic Chain Ladder Method in determining the claimss reserves for the year.

(a) The summary of results using the Discounted Inflation Adjusted Chain Ladder Method is presented below:

**31 December, 2020**

**Table 47(a)(i)**

<b>Class of Business</b>	<b>Gross Outstanding Claims ₹'000</b>	<b>Estimated Reinsurance Recoveries ₹'000</b>	<b>Net Outstanding Claims ₹'000</b>
General Accident	327,144	(49,633)	277,511
Engineering	114,181	(82,538)	31,643
Fire	628,244	(461,615)	166,629
Marine	146,526	(44,360)	102,165
Motor	334,395	(50,743)	283,652
Agriculture*	79,491	(49,573)	29,918
Bond*	11,779	(5,889)	5,889
Oil and Gas*	815,399	(547,793)	267,606
<b>Total</b>	<b>2,457,158</b>	<b>(1,292,144)</b>	<b>1,165,015</b>

\*Estimated using Expected Loss Ratio method and discounted

**31 December , 2019**

<b>Class of Business</b>	<b>Gross Outstanding Claims ₹'000</b>	<b>Estimated Reinsurance Recoveries ₹'000</b>	<b>Net Outstanding Claims ₹'000</b>
General Accident	467,862	(68,614)	399,249
Engineering	90,916	(64,469)	26,447
Fire	1,248,072	(918,171)	329,901
Marine	148,683	(58,582)	90,101
Motor	361,028	(50,691)	310,337
Agriculture*	24,925	(3,747)	21,178
Bond*	12,124	(6,062)	6,062
Oil & Gas*	948,879	(621,890)	326,989
<b>TOTAL</b>	<b>3,302,490</b>	<b>(1,792,227)</b>	<b>1,510,264</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

31 December, 2020

Gross Incurred But Not Reported (IBNR) Table

Table 47(a)(ii)

Class of Business	Outstanding Claim Reserves ₹'000	Outstanding Reported Claim Reserves ₹'000	IBNR ₹'000
General Accident	327,144	244,974	82,170
Engineering	114,181	56,499	57,682
Fire	628,244	261,712	366,532
Marine	146,526	76,274	70,252
Motor	334,395	135,873	198,522
Agriculture	79,491	35,707	43,784
Bond*	11,779	11,578	200
Oil and Gas*	815,399	374,605	440,794
<b>Total</b>	<b>2,457,158</b>	<b>1,197,223</b>	<b>1,259,936</b>

31 December, 2019

Incurred But Not Reported (IBNR) Table

Class of Business	Outstanding Claim Reserves ₹'000	Outstanding Reported Claim Reserves ₹'000	IBNR ₹'000
General Accident	467,862	406,239	61,624
Engineering	90,916	48,474	42,442
Fire	1,248,072	904,992	343,080
Marine	148,683	63,022	85,661
Motor	361,028	167,390	193,638
Agriculture	24,925	20,630	4,295
Bond*	12,124	11,578	546
Oil & Gas*	948,879	432,955	515,924
<b>Total</b>	<b>3,302,490</b>	<b>2,055,280</b>	<b>1,247,210</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

31 December, 2020

Table 47(a)(iii): Reinsurance IBNR Table

Class of Business	Total Outstanding Reinsurance Recoveries ₦'000	Outstanding Reported Reinsurance Recoveries ₦'000	Reinsurance IBNR ₦'000
General Accident	49,633	39,302	10,331
Engineering	82,538	40,233	42,305
Fire	461,615	182,157	279,458
Marine	44,360	8,198	36,163
Motor	50,743	24,772	25,970
Agriculture	49,573	22,268	27,305
Bond*	5,889	5,789	100
Oil and Gas*	547,793	263,962	283,832
<b>Total</b>	<b>1,292,144</b>	<b>586,681</b>	<b>705,463</b>

31 December , 2019

Reinsurance IBNR Table

Class of Business	Total Outstanding Reinsurance Recoveries ₦'000	Outstanding Reported Reinsurance Recoveries ₦'000	Reinsurance IBNR ₦'000
General Accident	68,614	61,504	7,110
Engineering	64,469	36,666	27,803
Fire	918,171	615,563	302,607
Marine	58,582	20,747	37,835
Motor	50,691	22,153	28,538
Agriculture	3,747	3,102	646
Bond*	6,062	5,789	273
Oil & Gas*	621,890	292,369	329,522
<b>Total</b>	<b>1,792,227</b>	<b>1,057,893</b>	<b>734,333</b>

31 December , 2020

UPR (Gross and Reinsurance UPR) - Result Table

Table 47(a)(iv): UPR (Gross and Reinsurance UPR) - Result Table

Class of Business	Gross UPR ₦'000	Reinsurance UPR ₦'000	Net UPR ₦'000
General Accident	160,107	(31,675)	128,432
Engineering	80,679	(65,781)	14,898
Fire	253,789	(82,858)	170,931
Marine	263,316	(77,903)	185,414
Motor	408,371	(19,324)	389,048
Agriculture	8,308	(1,840)	6,468
Bond*	105	(53)	53
Oil and Gas*	410,271	(172,473)	237,798
<b>Total</b>	<b>1,584,946</b>	<b>(451,905)</b>	<b>1,133,041</b>

Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

**(b) Claims Data**

The claims data has seven risk groups-(Marine, Motor, Engineering, Bond, Fire, General Accident and Oil and gas).

The combined claims data, for all lines of business between 2007 and 2019, are summarized in Table 41(b)(i) below:

**31 December , 2020**

**Table 47(b)(i)**

**Incremental Chain Ladder:**

Accident year	Incremental Chain ladder-Yearly Projections (₹'000)													
	1	2	3	4	5	6	7	8	9	10	11	12	13	14
2007	244,971	490,543	505,839	520,038	521,092	530,515	530,515	533,397	533,397	534,466	534,466	534,466	534,466	534,466
2008	455,747	467,144	471,786	472,766	478,415	478,442	478,524	478,524	478,524	478,524	478,524	478,524	478,524	478,659
2009	108,375	119,792	128,332	132,096	135,876	137,251	137,251	137,251	137,251	137,251	137,251	137,251	137,273	137,273
2010	216,875	249,949	277,289	283,459	299,225	299,596	299,596	299,673	299,673	299,673	299,673	303,413	303,413	303,413
2011	31,359	378,941	423,464	428,234	431,074	431,074	431,652	431,652	431,652	445,017	445,017	445,017	445,017	445,017
2012	52,129	445,234	503,706	514,996	518,181	519,478	519,574	519,574	519,739	521,233	521,233	521,233	521,233	521,233
2013	362,514	728,159	796,384	803,543	805,681	806,144	806,187	615,368	615,368	615,368	615,368	615,368	615,368	615,368
2014	251,416	531,676	572,288	596,394	605,466	606,031	606,031	615,368	615,368	615,368	615,368	615,368	615,368	615,368
2015	412,344	765,703	845,685	883,908	918,034	918,057	939,359	939,359	939,359	939,359	939,359	939,359	939,359	939,359
2016	372,715	549,114	727,912	816,036	817,393	839,624	839,845	839,845	839,845	839,845	839,845	839,845	839,845	839,845
2017	179,988	577,472	646,904	667,593	710,014	712,557	712,765	712,765	712,765	712,765	712,765	712,765	712,765	712,765
2018	97,374	247,644	280,601	292,523	297,815	299,007	299,105	299,105	299,105	299,105	299,105	299,105	299,105	299,105
2019	86,051	158,075	291,994	304,950	310,811	312,132	312,240	312,240	312,240	312,240	312,240	312,240	312,240	312,240
2020	63,853	248,786	281,320	294,643	300,669	302,028	302,139	302,139	302,139	302,139	302,139	302,139	302,139	302,139

**Table 47(b)(ii) Motor**

Accident year	Incremental Chain ladder-Yearly Projections (₹'000)										
	1	2	3	4	5	6	7	8	9	10	11
2007	13,481	8,411	4,318	4,083	1,604	2,522	1,686	255	3,578	575	-
2008	30,101	10,914	934	1,504	1,361	-	439	427	-	-	-
2009	88,639	30,546	32,015	25,171	-	60	494	840	821	500	1000
2010	219,849	5,888	8,745	1,268	-	59	281	-	-	-	-
2011	11,186	162,423	11,635	265	617	-	232	3,500	550	-	-
2012	303,225	190,408	2,851	678	1,923	573	-	-	-	-	-
2013	344,468	81,833	9,053	77	880	1,508	61	-	-	-	-
2014	317,989	125,683	14,156	648	3,707	3820	-	-	-	-	-
2015	359,380	102,119	5,649	11,901	127	-	-	-	-	-	-
2016	372,082	100,896	16,961	1,888	-	-	-	-	-	-	-
2017	325,136	151,747	22,927	-	-	-	-	-	-	-	-
2018	247,369	120,540	-	-	-	-	-	-	-	-	-
2019	239,604	-	-	-	-	-	-	-	-	-	-

**Table 47(b)(iii) Marine**

Accident year	Incremental Chain ladder-Yearly Projections (₹'000)										
	1	2	3	4	5	6	7	8	9	10	11
2007	235	116	798	32	104	4,251	-	-	-	-	-
2008	9,093	13,421	902	108	6,972	-	-	-	4,045	-	-
2009	15,955	7,849	4,772	157	60	135	2	-	-	-	-
2010	11,390	149,416	3,247	1,674	13	12	-	-	-	-	-
2011	155,086	32,721	5,208	656	1,880	21	236	-	2	-	-
2012	23,571	47,732	1,420	900	50	964	-	-	-	-	-
2013	22,666	13,975	4,969	1,030	382	1,462	-	-	-	-	-
2014	20,490	13,975	812	316	3,069	500	-	-	-	-	-
2015	56,207	6,204	26,270	1,109	31	178	-	-	-	-	-
2016	45,269	152,411	6,409	70	-	-	-	-	-	-	-
2017	103,078	31,306	3,469	-	-	-	-	-	-	-	-
2018	15,515	18,938	6,200	-	-	-	-	-	-	-	-
2019	23,479	12,724	-	-	-	-	-	-	-	-	-
2020	7,309	-	-	-	-	-	-	-	-	-	-



Notes to the Financial Statements Cont'd  
For the year ended 31 December 2020

Table 47(b)(iv) Accident

Accident year	Incremental Chain ladder-Yearly Projections (€'000)													
	1	2	3	4	5	6	7	8	9	10	11	12	13	14
2007	246	22,626	8,493	2,586	101	16,819	700	-	2,374	577	-	-	-	-
2008	32,785	30,914	3,571	615	46,221	2,076	87	446	-	-	-	-	-	-
2009	60,354	46,466	4,915	32,036	13,906	10,412	668	143	3	752	434	3,838	-	-
2010	25,344	13,211	13,565	5,342	5,944	4,988	-	1,466	743	-	-	-	-	-
2011	9,363	73,398	27,010	5,372	7,081	52	1,666	620	-	-	-	-	-	-
2012	51,751	70,541	23,608	11,504	857	2,025	579	116	-	-	-	-	-	-
2013	59,915	40,143	17,903	8,647	492	-	27	325	-	-	-	-	-	-
2014	46,503	51,081	12,252	1,152	605	756	1,127	-	-	-	-	-	-	-
2015	69,863	41,138	4,365	2,424	1,688	331	-	-	-	-	-	-	-	-
2016	85,054	45,439	18,366	7,652	13,083	-	-	-	-	-	-	-	-	-
2017	32,172	42,174	19,079	8,959	-	-	-	-	-	-	-	-	-	-
2018	30,486	29,749	23,713	-	-	-	-	-	-	-	-	-	-	-
2019	30,138	76,729	-	-	-	-	-	-	-	-	-	-	-	-
2020	36,660	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 47(b)(v) Fire

Accident year	Incremental Chain ladder-Yearly Projections (€'000)													
	1	2	3	4	5	6	7	8	9	10	11	12	13	14
2007	54,175	62,508	4,435	4,602	377	3,773	-	1,350	-	650	-	-	-	-
2008	116,006	3,304	1,505	350	2,262	11	38	-	-	-	-	-	-	-
2009	31,420	3,701	3,053	1,507	1,635	644	-	-	-	-	434	3,838	-	-
2010	70,296	11,825	10,948	2,668	7,384	190	-	54	-	-	-	-	-	-
2011	11,211	139,179	19,254	2,234	1,458	-	406	-	-	-	-	-	-	-
2012	20,874	170,000	27,385	5,795	1,937	910	75	-	-	-	-	-	-	-
2013	156,771	171,249	35,020	4,354	1,500	362	37	-	-	-	-	-	-	-
2014	117,750	143,860	24,699	16,914	7,083	491	-	-	-	-	-	-	-	-
2015	211,660	214,902	56,119	29,844	29,675	23	-	-	-	-	-	-	-	-
2016	226,674	123,769	139,604	76,629	1,357	-	-	-	-	-	-	-	-	-
2017	126,294	310,351	60,376	20,689	-	-	-	-	-	-	-	-	-	-
2018	76,028	130,669	32,957	-	-	-	-	-	-	-	-	-	-	-
2019	74,827	72,024	-	-	-	-	-	-	-	-	-	-	-	-
2020	63,853	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 47(b)(vi) Engineering

Accident year	Incremental Chain ladder-Yearly Projections (€'000)													
	1	2	3	4	5	6	7	8	9	10	11	12	13	14
2007	673	11,723	14,266	5,190	4,453	-	-	-	-	-	-	-	-	-
2008	1,540	7,977	3,234	1,959	-	-	-	-	-	-	-	-	-	-
2009	11,922	2,640	1,689	3,535	-	-	76	-	-	-	-	-	-	-
2010	25,564	21,301	11,097	494	133	-	-	-	-	-	-	-	-	-
2011	30,295	81,897	-	35	-	8	-	-	-	-	-	-	-	-
2012	43,515	5,686	5,730	2,539	-	2	-	-	-	-	-	-	-	-
2013	4,011	6,720	6,082	-	-	-	-	-	-	-	-	-	-	-
2014	4,529	13,720	-	-	-	-	-	-	-	-	-	-	-	-
2015	22,464	12,080	-	788	771	15	-	-	-	-	-	-	-	-
2016	14,959	8,329	10,954	505	4,788	-	-	-	-	-	-	-	-	-
2017	4,047	8,111	10,469	4,524	-	-	-	-	-	-	-	-	-	-
2018	4,880	12,639	7,062	-	-	-	-	-	-	-	-	-	-	-
2019	7,849	17,408	-	-	-	-	-	-	-	-	-	-	-	-
2020	13,195	-	-	-	-	-	-	-	-	-	-	-	-	-

# Revenue analysis per business line

## OTHER NATIONAL DISCLOSURES

All revenue are earned in Nigeria. The classes of business that have similar risk and economic characteristics are group together.

The following is an analysis of the Company's revenue and result by reportable segment in 2020.

2020								
	Motor and Accident ₦'000	Marine ₦'000	Engineering ₦'000	Fire & IAR ₦'000	Bond ₦'000	Special Risk ₦'000	AGRIC ₦'000	Total ₦'000
<b>Income:</b>								
Gross written premiums	1,929,904	705,021	270,301	993,298	853	7,785,421	183,442	11,868,240
Net change in unearned premiums	(59,724)	(106,952)	(51,784)	9,091	1,156	(79,651)	(8,308)	(296,171)
	1,870,180	598,069	218,517	1,002,389	2,009	7,705,771	175,134	11,572,069
Insurance premium ceded to reinsurers	189,241	228,405	239,420	484,415	426	5,064,290	100,420	6,306,618
Net change in unearned premiums	(11,434)	(39,072)	3,193	4,639	591	33,584	(1,840)	(10,339)
	177,807	189,333	242,613	489,054	1,017	5,097,874	98,581	6,296,279
<b>Net insurance premium income</b>	<b>1,692,373</b>	<b>408,736</b>	<b>(24,096)</b>	<b>513,335</b>	<b>992</b>	<b>2,607,896</b>	<b>76,554</b>	<b>5,275,790</b>
Fee and commission income	56,093	47,015	69,852	122,855	287	253,817	18,122	568,041
<b>Segment income</b>	<b>1,748,467</b>	<b>455,751</b>	<b>45,756</b>	<b>636,190</b>	<b>1,278</b>	<b>2,861,713</b>	<b>94,676</b>	<b>5,843,831</b>
<b>Expenses:</b>								
Claims and benefits	313,410	65,957	110,692	139,341	(346)	580,367	79,748	1,289,169
Reinsurers' share - Change in insurance liabilities	(49,162)	(16,825)	(59,272)	106,897	173	(533,791)	(47,656)	(599,636)
Fees and commission expense	135,251	81,476	8,732	192,163	317	1,540,731	13,370	1,972,040
Business Acquisition cost	4,080	1,491	571	2,100	2	16,461	388	25,093
Salaries & Allowances - Underwriting personnel	91,074	33,271	12,756	46,875	40	367,402	8,657	560,074
Other Underwriting Expenses	186,729	68,215	26,153	96,107	83	753,284	17,749	1,148,321
	681,383	233,584	99,632	583,482	271	2,724,454	72,256	4,395,060
<b>Segment underwriting profit</b>	<b>1,067,083</b>	<b>222,168</b>	<b>(53,876)</b>	<b>52,708</b>	<b>1,008</b>	<b>137,260</b>	<b>22,420</b>	<b>1,448,771</b>

# Revenue analysis per business line

## OTHER NATIONAL DISCLOSURES

The following is an analysis of the Company's revenue and result by reportable segment in 2019.

	2019							
	Motor and Accident £'000	Marine £'000	Engineering £'000	Fire & IAR £'000	Bond £'000	Special Risk £'000	AGRIC £'000	Total £'000
<b>Income:</b>								
Gross written premiums	1,838,716	565,494	129,772	1,058,253	217	6,948,950	42,950	10,584,353
Net change in unearned premiums	70,391	(41,125)	59,814	19,086	2,143	173,687	-	283,995
	1,909,106	524,370	189,586	1,077,338	2,360	7,122,637	42,950	10,868,348
Insurance premium ceded to reinsurers	308,892	111,951	88,809	390,916	109	4,396,827	7,065	5,304,569
Net change in unearned premiums	34,604	(14,836)	(1,810)	19,622	1,104	46,600	-	85,285
	343,496	97,115	87,000	410,539	1,213	4,443,427	7,065	5,389,854
<b>Net insurance premium income</b>								
Net insurance premium income	1,565,611	427,255	102,586	666,800	1,147	2,679,209	35,885	5,478,493
Fee and commission income	107,416	30,861	29,007	118,668	364	127,904	1,326	415,546
<b>Segment income</b>	<b>1,673,028</b>	<b>458,116</b>	<b>131,593</b>	<b>785,467</b>	<b>1,511</b>	<b>2,807,114</b>	<b>37,211</b>	<b>5,894,039</b>
<b>Expenses:</b>								
Claims and benefits	518,371	146,089	68,355	523,767	(12,710)	399,779	24,925	1,668,575
Reinsurers' share - Change in insurance liabilities	(87,715)	(17,948)	(60,854)	(156,249)	6,355	(234,147)	(3,747)	(554,306)
Fees and commission expense	159,968	63,316	16,084	164,788	444	1,425,672	5,204	1,835,477
Business Acquisition cost	7,060	2,171	498	4,063	1	26,682	165	40,641
Salaries & Allowances - Underwriting personnel	86,450	26,588	6,101	49,756	10	326,717	2,019	497,642
Other Underwriting Expenses	218,850	67,307	15,446	125,956	26	827,085	5,112	1,259,782
	902,984	287,524	45,630	712,081	(5,872)	2,771,789	33,678	4,747,811
<b>Segment underwriting profit</b>	<b>770,044</b>	<b>170,592</b>	<b>85,963</b>	<b>73,386</b>	<b>7,383</b>	<b>35,325</b>	<b>3,533</b>	<b>1,146,227</b>

# Value Added Statement

For the year ended 31 December, 2020

## OTHER NATIONAL DISCLOSURES

	31-Dec 2020 ₹'000	%	31-Dec 2019 ₹'000	%
Net premium income	<b>11,572,069</b>		10,868,348	
Reinsurance, claims, commission and others	<b>(10,577,526)</b>		(9,951,907)	
	<b>994,543</b>		916,441	
Investment income	<b>582,470</b>		742,031	
Other income	<b>462,059</b>		298,848	
Other gains and losses	<b>(73,763)</b>		(86,259)	
<b>Value added</b>	<b>1,965,309</b>	<b>100</b>	1,871,060	100
Applied as follows:				
In payment of employees:				
- Salaries, wages and other benefits	<b>861,657</b>	<b>44</b>	812,556	43
In payment to government:				
- Taxation	<b>186,981</b>	<b>10</b>	91,595	5
For future replacement of assets and expansion of business:				
Deferred tax	<b>43,541</b>	<b>2</b>	228,343	12
Depreciation and amortization	<b>79,552</b>	<b>3</b>	83,861	4
Contingency reserve	<b>356,047</b>	<b>18</b>	317,531	17
General reserve	<b>437,531</b>	<b>23</b>	337,175	18
	<b>1,965,309</b>	<b>100</b>	1,871,060	100

# Financial Summary

## OTHER NATIONAL DISCLOSURES

	2020 £'000	2019 £'000	2018 £'000	2017 £'000	2016 £'000
<b>Assets</b>					
Cash and cash equivalents	9,777,898	10,619,459	11,325,338	11,333,888	9,615,160
Financial assets	5,139,048	1,412,190	1,422,679	1,842,965	2,428,713
Investment in associate	453,145	449,521	432,781	418,421	415,429
Deferred acquisition cost	225,256	162,488	217,457	248,260	283,338
Trade receivables	69,468	53,837	361,667	35,646	47,587
Other receivables and prepayment	1,218,453	882,465	745,873	3,255,643	1,082,007
Reinsurance assets	1,744,049	2,235,297	2,709,833	2,212,548	2,189,935
Statutory deposits	340,000	340,000	340,000	340,000	340,000
Intangible assets	-	-	-	1,389	5,907
Investment properties	3,856,706	4,275,855	4,239,347	3,660,719	3,741,609
Property and equipment	1,130,784	1,137,844	1,226,384	1,814,562	1,887,386
Right of use asset	71,472	76,895	-	-	-
Employees retirement benefits/LSA	257,168	295,649	283,850	258,135	234,011
Deferred tax assets	-	-	-	235,968	339,360
<b>Total Assets</b>	<b>24,283,447</b>	<b>21,941,500</b>	<b>23,305,209</b>	<b>25,658,144</b>	<b>22,610,442</b>
<b>Equity and Liabilities</b>					
Share Capital and Reserves:					
Ordinary share capital	5,366,667	5,366,667	5,366,667	5,366,667	4,366,667
Share premium	802,737	802,737	802,737	802,737	802,737
Statutory contingency reserve	2,844,511	2,488,464	2,170,933	1,849,430	1,558,477
General reserve	709,711	691,534	354,360	44,853	70,087
Other component of equity	498,614	262,520	155,129	200,272	184,854
<b>Total Equity</b>	<b>10,222,240</b>	<b>9,611,922</b>	<b>8,849,826</b>	<b>8,263,959</b>	<b>6,982,822</b>
<b>Liabilities</b>					
Bank overdrafts	32,699	29,030	54,220	49,068	63,718
Deferred income	138,244	109,332	144,133	143,798	162,942
Trade payables	7,739,026	5,998,661	5,465,549	9,910,957	8,313,225
Other liabilities	1,109,902	734,950	737,733	880,894	1,052,868
Finance lease obligations	55,703	63,927	49,473	89,061	103,925
Borrowings	-	-	31,708	330,499	-
Deposit for shares	-	-	2,000,000	-	-
Insurance contract liabilities	4,042,104	4,591,292	5,318,102	5,446,009	5,398,979
Income tax payable	388,492	293,033	376,966	266,976	262,572
Deferred tax liabilities	528,144	484,603	256,260	248,565	239,396
Employees retirement benefits	26,893	24,750	21,239	28,358	29,995
<b>Total Liabilities</b>	<b>14,061,207</b>	<b>12,329,578</b>	<b>14,455,383</b>	<b>17,394,185</b>	<b>15,627,620</b>
<b>Total Equity and Liabilities</b>	<b>24,283,447</b>	<b>21,941,500</b>	<b>23,305,209</b>	<b>25,658,144</b>	<b>22,610,442</b>
<b>Turnover and Profit</b>					
Gross premium written	11,868,240	10,584,353	10,716,756	9,698,433	9,439,600
Net premium earned	5,275,791	5,478,494	5,501,036	4,235,774	4,090,546
Profitbefore taxation	1,024,099	974,643	1,154,518	394,077	140,798
Profit/(loss) after taxation	793,578	654,705	735,327	265,719	(203,660)

# Management

## ROYAL EXCHANGE GENERAL INSURANCE COMPANY LIMITED

### Managing Director

Mr. Benjamin Agili, MIOB - Managing Director  
HND, MBA, FCII, FIIN

### Executive Director (Technical Operations)

Mrs. Jane Ekomwereren - Executive Director Technical  
B.A., PGD, ACII

### General Counsel/Company Secretary

Ms. S. I. Ezeuko  
B.Ed., LLB, BL, ACIARB, PGD INSURANCE LAW,  
PGCL CORPORATE & COMMERCIAL LAW

### Chief Financial Officer

Ms. Toyin Azeez

### Head, Human Resources

Mr. Tudor Osademe  
Bsc, MBA

### Chief Digital and Information Officer

Mr. John Agbai  
M.Sc, B.Eng

### Chief Investment Officer

Mr. Kola Yakub  
BSc, MSc, ACA, CIAA, FCA

### Head, Technical Division

Mr. Ayoku Kamoru  
BSc, LLB, BL, MBA, ACIIN, LLM

### Head, Enterprise Risk Management and Strategy

Mr. Mbat Idongesit  
BSc, ACIM, AIOR

### Head, Claims

Mrs. Olawunmi Makanjuola  
B.A, MBA

### Head, Underwriting

Mrs. Adedoyin Akintayo  
HND, MBA

### Head, Oil and Gas

Mr. Akin-Francis Akinjide  
HND, MMP, ACIIN

### Head, Corporate Communications

Mrs. Jacqueline Nwandu  
BA, MCIM

### Business Director (Lagos-West)

Mr. Adekite Afolusho Titilayo  
BSc, MSc

### Business Director (Lagos Main Branch)

Mrs. Victoria Afolayan  
HND, MBA

### Business Director (Financial Institutions and Bancassurance)

Mrs. Esther Oduntan  
BA, CIIN

### Business Director (North)

Mr. Ojima Onalo  
BSc, MBA

### Business Director (West)

Mr. Tolulope Sanni  
BA, MBA, CIIN

### Regional Director (South-South)

Ms. Karen Eradajaye  
LLB, BL, AIICN

## Branch/Office Network

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### Aba

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Tel: 0803-776-3428, 0803-390-5798

### Abuja

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Area 11,  
Garki, Abuja.  
Tel: 0803-590-0354,  
0803-661-3580

### Asaba

14, Dennis Osadebey Way,  
Asaba, Delta State.  
Tel: 0803-673-2911

### Benin

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No. 98 New Lagos Road 113,  
New Lagos Road,  
Benin City  
Edo State  
Tel: 0806-081-4253

### Enugu

Canute House, 19/25 Ogui Road,  
Enugu State.  
Tel: 04-229-108, 0802-313-3497

### Ibadan

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Tel: 0809-468-6750, 0814-999-3555

### Ikeja

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2B, Post Office Road, Kano.  
P.O.Box 301, Kano  
Tel: 0803-629-9576, 0802-354-3139

### Lagos Main Branch (Marina)

New Africa House,  
31, Marina, Lagos.  
P.O.Box 112, Lagos  
Tel: 01-4181750, 0805-526-6886,  
0810-536-6664

### Port Harcourt

42, Evo Road, GRA Phase II,  
Port Harcourt  
Tel: 0803-310-5143

### Warri

Ogun House, 107,  
Effurun/Sapele Road,  
Opp. Stanbic IBTC Bank,  
Effurun, Delta State.  
Tel: 0806-715-865

# Corporate Events





# Corporate Events



# Notes

# Notes

# Notes



# Buy your Insurance on-the-go



## HOW TO USE

### INTERNET BANKING/ MOBILE APP

- Log on to GTBank Internet Banking platform/Mobile App
- Click on Payments & Collections, select Insurance & HMO then select Royal Exchange as your merchant
- Select any of the under-listed insurance services:
  - ★ Third Party Insurance (Motor, Bus, Motorcycle)
  - ★ Comprehensive Vehicle Insurance
  - ★ Professional Indemnity Insurance
  - ★ Home Insurance
  - ★ Crop Insurance
  - ★ Livestock Insurance

### USSD CHANNEL

Dial on phone

**\*737\*50\*AMOUNT\*BILLERCODE#**

### BUY INSURANCE (BILLERCODE)

1.Third Party Motor

**\*737\*50\*5000\*418#**

2.Third Party Bus

**\*737\*50\*7500\*420#**

3.Third Party Commercial Trucks

**\*737\*50\*25000\*423#**

4.Third Party Keke

**\*737\*50\*1,500\*422#**

5.Third Party Motorcycle

**\*737\*50\*1500\*421#**

Make payment and receive instantly your insurance certificate  
It's easy, safe, secure and available 24/7

For enquiries, kindly call or send e-mail to our dedicated hotlines:

**☎ 01-4606690-9, 07080606100**

✉ [info@royalexchangeplc.com](mailto:info@royalexchangeplc.com), [customercare@royalexchangeplc.com](mailto:customercare@royalexchangeplc.com)

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